

Subj: **Re: (no subject)**
Date: 12/21/2006 3:23:24 PM Pacific Standard Time
From: DRSBC
To: daniel.antonelli@gm.com
CC: gary.spinella@gm.com

Dan –

Thank you for your e-mail yesterday. It is certainly sad that a 26-year relationship (plus my 10 years in Oregon prior to that) must end due to the circumstances created by General Motors.

I must clarify something you stated in your e-mail. You indicated that my move away from GMAC was accelerated by something between GM and me. In reality, my decision to leave GMAC was made last March as a result of the events described in my letters to Ludlow Ramsay at that time. I delayed the changeover and accompanying business office turmoil in the hopes that I could reach agreement with GM over various issues. I presented a proposal to GM in early October with an expiration date of December 15. That date and my hope for a prompt resolution passed without GM's agreement, thus prompting my contacting of Wells Fargo to instruct them to begin the changeover process.

The savings I will realize from the changeover is a side benefit, not the motivating factor for the move. The motivating factor is simply what GMAC did to me early this year, and the fact that Wells Fargo (or any bank) has **no side agenda**. They **do not care** that I am off-channel and located in the wrong place. **It does not matter to them** whether Ken Okenquist or I sell Buicks and Cadillacs in this market that I created from scratch. They actually **want me to be successful**, and **respect** the fact that I am profitable with a nearly impossible business model. I feel that it is highly **unlikely that they will ever make the "error"** (GMAC's characterization of the act) of placing me on flooring hold without justification or notice to me, or **violate my trust** in any other way. And I doubt that they will ever ask me if I think of **"just throwing in the towel."**

You may recall that during our June 7 lunch meeting you asked me if I "ever thought about just throwing in the towel." I remember that very vividly. After I reviewed my history with you, you told me that you had read my March letters to Ludlow Ramsay, but didn't feel my passion until you now heard it from me. Then, even with that in mind, you later asked me the towel question! I must say though that your question was certainly consistent with comments I had heard from various other GM personnel in the year and a half prior to that day, so it was no surprise.

My proposal to GM in early October was made in order for me to receive compensation for losses I have suffered as a result of GM's actions. I wish to make it clear to you and anybody else within GM who may still underestimate me that I will **never** "throw in the towel."

Don