

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division: CADILLAC

Region: 10: WESTERN

Zone: 1991: PRM 10 WEST

Area: 9102: PRM SF/SAC

Dealer: 38003: SIGNER BUICK-CADILLAC

APR / AGSSA: 14585000012: NEWARK

For Month: December 2006

| Manufacturer Summary | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|--|--------------|---------------|---------------|--------------------|--------------|-------------|-----------|---------------|---------------|---------------|--------------------|-------------|-------------|------------|---------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| PASSENGER CARS AND LIGHT TRUCKS | | | | | | | | | | | | | | | | |
| BUICK | 2 | 0.13 | 0.36 | 0 | 0.00 | 0.49 | 0 | 44 | 0.24 | 0.40 | 5 | 11.36 | 0.72 | 6 | 73 | 0.40 |
| CADILLAC | 11 | 0.74 | 0.86 | 2 | 18.18 | 0.53 | 0 | 119 | 0.66 | 0.71 | 40 | 33.61 | 0.58 | 4 | 130 | 0.71 |
| CHEVROLET | 61 | 4.08 | 4.32 | 7 | 11.48 | 0.57 | 17 | 965 | 5.32 | 5.74 | 39 | 4.04 | 0.66 | 251 | 1,052 | 5.74 |
| GMC | 39 | 2.61 | 3.53 | 0 | 0.00 | 1.05 | 22 | 505 | 2.78 | 3.39 | 29 | 5.74 | 1.03 | 44 | 621 | 3.39 |
| HUMMER | 4 | 0.27 | 0.14 | 1 | 25.00 | 0.62 | 0 | 78 | 0.43 | 0.32 | 17 | 21.79 | 0.96 | 3 | 58 | 0.32 |
| PONTIAC | 11 | 0.74 | 1.37 | 0 | 0.00 | 1.27 | 2 | 159 | 0.88 | 0.89 | 12 | 7.55 | 1.31 | 16 | 164 | 0.89 |
| SAAB | 2 | 0.13 | 0.07 | 0 | 0.00 | 0.73 | 0 | 19 | 0.10 | 0.20 | 4 | 21.05 | 0.57 | 0 | 36 | 0.20 |
| SATURN | 24 | 1.61 | 1.15 | 1 | 4.17 | 1.52 | 0 | 310 | 1.71 | 1.67 | 5 | 1.61 | 1.53 | 0 | 306 | 1.67 |
| Total GM Corp: | 154 | 10.31 | 11.81 | 11 | 7.14 | 0.76 | 41 | 2,199 | 12.12 | 13.30 | 151 | 0.07 | 0.83 | 324 | 2,440 | 13.30 |
| ACURA | 43 | 2.88 | 3.24 | 4 | 9.30 | 1.40 | 0 | 535 | 2.95 | 2.90 | 53 | 9.91 | 1.48 | 1 | 532 | 2.90 |
| ASTON MARTIN | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 4 | 0.02 | 0.01 | 1 | 25.00 | 0.81 | 0 | 1 | 0.01 |
| AUDI | 14 | 0.94 | 0.43 | 9 | 64.29 | 0.71 | 0 | 89 | 0.49 | 0.46 | 38 | 42.70 | 0.53 | 1 | 85 | 0.46 |
| BENTLEY | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 6 | 0.03 | 0.03 | 4 | 66.67 | 0.59 | 0 | 5 | 0.03 |
| BMW | 59 | 3.95 | 3.82 | 31 | 52.54 | 0.76 | 0 | 525 | 2.89 | 2.92 | 212 | 40.38 | 0.77 | 2 | 536 | 2.92 |
| CHRYSLER | 23 | 1.54 | 2.81 | 2 | 8.70 | 0.91 | 3 | 289 | 1.59 | 2.26 | 20 | 6.92 | 0.81 | 40 | 415 | 2.26 |
| DODGE | 51 | 3.41 | 3.24 | 3 | 5.88 | 1.10 | 6 | 536 | 2.95 | 3.00 | 50 | 9.33 | 0.85 | 74 | 550 | 3.00 |
| FERRARI | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.01 | 0.01 | 0 | 0.00 | 0.53 | 0 | 2 | 0.01 |
| FORD | 74 | 4.95 | 7.06 | 4 | 5.41 | 0.68 | 27 | 1,126 | 6.20 | 7.37 | 56 | 4.97 | 0.72 | 388 | 1,351 | 7.37 |
| FREIGHTLINER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.01 | 0.00 | 0 | 0.00 | 0.95 | 3 | 0 | 0.00 |
| GEM | 1 | 0.07 | 0.00 | 0 | 0.00 | 4.12 | 1 | 2 | 0.01 | 0.02 | 0 | 0.00 | 0.69 | 5 | 3 | 0.02 |
| HONDA | 271 | 18.14 | 18.79 | 19 | 7.01 | 1.55 | 0 | 3,412 | 18.80 | 17.35 | 180 | 5.28 | 1.57 | 5 | 3,182 | 17.35 |
| HYUNDAI | 5 | 0.33 | 0.36 | 0 | 0.00 | 0.28 | 0 | 138 | 0.76 | 0.87 | 3 | 2.17 | 0.49 | 0 | 160 | 0.87 |
| INFINITI | 21 | 1.41 | 1.08 | 5 | 23.81 | 1.06 | 0 | 166 | 0.91 | 1.36 | 44 | 26.51 | 0.72 | 4 | 249 | 1.36 |
| ISUZU | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.01 | 0.03 | 0 | 0.00 | 0.20 | 0 | 5 | 0.03 |
| JAGUAR | 0 | 0.00 | 0.07 | 0 | 0.00 | 0.00 | 0 | 25 | 0.14 | 0.17 | 14 | 56.00 | 0.66 | 1 | 32 | 0.17 |
| JEEP | 8 | 0.54 | 0.43 | 0 | 0.00 | 0.34 | 1 | 117 | 0.64 | 0.78 | 4 | 3.42 | 0.43 | 9 | 143 | 0.78 |
| KIA | 5 | 0.33 | 0.29 | 0 | 0.00 | 0.43 | 0 | 94 | 0.52 | 0.55 | 0 | 0.00 | 0.50 | 0 | 100 | 0.55 |
| LAMBORGHINI | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.01 | 0.02 | 0 | 0.00 | 0.79 | 0 | 3 | 0.02 |
| LAND ROVER | 6 | 0.40 | 0.36 | 3 | 50.00 | 0.44 | 0 | 58 | 0.32 | 0.28 | 27 | 46.55 | 0.52 | 1 | 51 | 0.28 |
| LEXUS | 102 | 6.83 | 5.47 | 14 | 13.73 | 1.31 | 3 | 964 | 5.31 | 4.31 | 174 | 18.05 | 1.34 | 8 | 791 | 4.31 |
| LINCOLN | 4 | 0.27 | 0.07 | 0 | 0.00 | 0.55 | 0 | 42 | 0.23 | 0.28 | 6 | 14.29 | 0.44 | 4 | 51 | 0.28 |
| LOTUS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 7 | 0.04 | 0.03 | 0 | 0.00 | 1.80 | 0 | 6 | 0.03 |
| MASERATI | 1 | 0.07 | 0.00 | 0 | 0.00 | 2.79 | 0 | 3 | 0.02 | 0.02 | 1 | 33.33 | 0.53 | 0 | 3 | 0.02 |
| MAYBACH | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.01 | 0 | 0.00 | 0.00 | 0 | 2 | 0.01 |
| MAZDA | 31 | 2.07 | 1.58 | 3 | 9.68 | 1.44 | 1 | 418 | 2.30 | 2.04 | 32 | 7.66 | 1.51 | 1 | 375 | 2.04 |
| MERCEDES-BENZ | 60 | 4.02 | 3.96 | 28 | 46.67 | 0.79 | 3 | 619 | 3.41 | 3.33 | 275 | 44.43 | 0.90 | 11 | 611 | 3.33 |
| MERCURY | 5 | 0.33 | 0.14 | 0 | 0.00 | 1.48 | 0 | 37 | 0.20 | 0.27 | 3 | 8.11 | 0.66 | 1 | 49 | 0.27 |
| MINI | 7 | 0.47 | 0.43 | 0 | 0.00 | 0.87 | 0 | 84 | 0.46 | 0.38 | 3 | 3.57 | 1.02 | 0 | 70 | 0.38 |
| MITSUBISHI | 10 | 0.67 | 0.94 | 0 | 0.00 | 1.12 | 0 | 106 | 0.58 | 0.93 | 1 | 0.94 | 0.88 | 0 | 170 | 0.93 |
| NISSAN | 89 | 5.96 | 4.68 | 11 | 12.36 | 0.93 | 0 | 894 | 4.93 | 5.76 | 96 | 10.74 | 0.70 | 5 | 1,056 | 5.76 |
| PORSCHE | 7 | 0.47 | 0.79 | 1 | 14.29 | 0.90 | 0 | 67 | 0.37 | 0.44 | 25 | 37.31 | 0.77 | 2 | 80 | 0.44 |
| SCION | 24 | 1.61 | 2.23 | 0 | 0.00 | 0.95 | 0 | 349 | 1.92 | 2.08 | 1 | 0.29 | 0.82 | 0 | 381 | 2.08 |
| SPRINTER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.05 | 0 | 0.00 | 0.00 | 0 | 9 | 0.05 |
| SUBARU | 18 | 1.20 | 0.65 | 2 | 11.11 | 1.17 | 1 | 178 | 0.98 | 0.85 | 17 | 9.55 | 1.04 | 3 | 156 | 0.85 |
| SUZUKI | 1 | 0.07 | 0.29 | 0 | 0.00 | 0.28 | 0 | 20 | 0.11 | 0.18 | 0 | 0.00 | 0.35 | 2 | 33 | 0.18 |
| TOYOTA | 375 | 25.10 | 23.18 | 10 | 2.67 | 1.15 | 3 | 4,590 | 25.29 | 22.99 | 205 | 4.47 | 1.19 | 62 | 4,216 | 22.99 |
| VOLKSWAGEN | 16 | 1.07 | 1.22 | 2 | 12.50 | 0.65 | 0 | 300 | 1.65 | 1.79 | 74 | 24.67 | 0.96 | 1 | 328 | 1.79 |
| VOLVO | 9 | 0.60 | 0.58 | 6 | 66.67 | 0.69 | 0 | 145 | 0.80 | 0.58 | 35 | 24.14 | 0.91 | 3 | 107 | 0.58 |
| PASSENGER CARS AND LIGHT TRUCKS | 1,494 | 100.00 | 100.00 | 168 | 11.24 | 1.00 | 90 | 18,150 | 100.00 | 100.00 | 1,805 | 9.94 | 1.00 | 961 | 18,339 | 100.00 |
| PASSENGER CARS ONLY | | | | | | | | | | | | | | | | |
| BUICK | 2 | 0.26 | 0.43 | 0 | 0.00 | 0.63 | 0 | 39 | 0.40 | 0.60 | 5 | 12.82 | 0.76 | 6 | 57 | 0.60 |
| CADILLAC | 4 | 0.51 | 0.87 | 2 | 50.00 | 0.55 | 0 | 58 | 0.59 | 0.64 | 25 | 43.10 | 0.56 | 1 | 61 | 0.64 |
| CHEVROLET | 15 | 1.93 | 2.32 | 2 | 13.33 | 0.92 | 3 | 220 | 2.24 | 2.01 | 8 | 3.64 | 0.89 | 61 | 190 | 2.01 |
| PONTIAC | 8 | 1.03 | 2.46 | 0 | 0.00 | 1.08 | 2 | 128 | 1.30 | 1.53 | 10 | 7.81 | 1.18 | 16 | 145 | 1.53 |
| SAAB | 2 | 0.26 | 0.14 | 0 | 0.00 | 0.83 | 0 | 19 | 0.19 | 0.37 | 4 | 21.05 | 0.63 | 0 | 35 | 0.37 |
| SATURN | 14 | 1.80 | 0.58 | 1 | 7.14 | 1.56 | 0 | 162 | 1.65 | 1.32 | 2 | 1.23 | 1.50 | 0 | 125 | 1.32 |
| Total GM Corp: | 45 | 5.78 | 6.80 | 5 | 11.11 | 0.99 | 5 | 626 | 6.36 | 6.48 | 54 | 0.09 | 0.97 | 84 | 613 | 6.48 |
| ACURA | 20 | 2.57 | 3.91 | 2 | 10.00 | 1.08 | 0 | 318 | 3.23 | 3.47 | 28 | 8.81 | 1.14 | 1 | 328 | 3.47 |
| ASTON MARTIN | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 4 | 0.04 | 0.01 | 1 | 25.00 | 0.77 | 0 | 1 | 0.01 |
| AUDI | 11 | 1.41 | 0.87 | 6 | 54.55 | 0.64 | 0 | 85 | 0.86 | 0.90 | 35 | 41.18 | 0.52 | 0 | 85 | 0.90 |
| BENTLEY | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 6 | 0.06 | 0.05 | 4 | 66.67 | 0.57 | 0 | 5 | 0.05 |
| BMW | 51 | 6.55 | 6.51 | 29 | 56.86 | 0.73 | 0 | 451 | 4.58 | 4.60 | 173 | 38.36 | 0.77 | 2 | 435 | 4.60 |
| CHRYSLER | 5 | 0.64 | 2.32 | 1 | 20.00 | 0.40 | 2 | 102 | 1.04 | 2.01 | 15 | 14.71 | 0.54 | 24 | 190 | 2.01 |
| DODGE | 11 | 1.41 | 2.17 | 2 | 18.18 | 1.02 | 2 | 208 | 2.11 | 1.56 | 12 | 5.77 | 1.08 | 17 | 148 | 1.56 |
| FERRARI | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.02 | 0.02 | 0 | 0.00 | 0.50 | 0 | 2 | 0.02 |
| FORD | 27 | 3.47 | 4.49 | 1 | 3.70 | 0.95 | 7 | 386 | 3.92 | 3.98 | 12 | 3.11 | 0.79 | 76 | 376 | 3.98 |
| GEM | 1 | 0.13 | 0.00 | 0 | 0.00 | 4.06 | 1 | 2 | 0.02 | 0.03 | 0 | 0.00 | 0.66 | 5 | 3 | 0.03 |
| HONDA | 128 | 16.43 | 17.22 | 4 | 3.13 | 1.34 | 0 | 1,842 | 18.72 | 19.08 | 94 | 5.10 | 1.39 | 4 | 1,805 | 19.08 |
| HYUNDAI | 3 | 0.39 | 0.43 | 0 | 0.00 | 0.25 | 0 | 104 | 1.06 | 1.26 | 2 | 1.92 | 0.49 | 0 | 119 | 1.26 |
| INFINITI | 17 | 2.18 | 1.45 | 2 | 11.76 | 1.13 | 0 | 132 | 1.34 | 2.04 | 27 | 20.45 | 0.74 | 4 | 193 | 2.04 |
| JAGUAR | 0 | 0.00 | 0.14 | 0 | 0.00 | 0.00 | 0 | 25 | 0.25 | 0.34 | 14 | 56.00 | 0.63 | 1 | 32 | 0.34 |
| KIA | 2 | 0.26 | 0.29 | 0 | 0.00 | 0.30 | 0 | 38 | 0.39 | 0.41 | 0 | 0.00 | 0.38 | 0 | 39 | 0.41 |
| LAMBORGHINI | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | | | | | | | | |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division: CADILLAC

Region: 10: WESTERN

Zone: 1991: PRM 10 WEST

Area: 9102: PRM SF/SAC

Dealer: 38003: SIGNER BUICK-CADILLAC

APR / AGSSA: 14585000012: NEWARK

For Month: December 2006

| Manufacturer Summary | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|----------------------------|------------|---------------|---------------|--------------------|--------------|-------------|-----------|--------------|---------------|---------------|--------------------|--------------|-------------|------------|--------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| PASSENGER CARS ONLY | | | | | | | | | | | | | | | | |
| NISSAN | 54 | 6.93 | 4.05 | 3 | 5.56 | 0.99 | 0 | 462 | 4.70 | 5.33 | 41 | 8.87 | 0.68 | 2 | 504 | 5.33 |
| PORSCHE | 4 | 0.51 | 0.29 | 0 | 0.00 | 0.70 | 0 | 46 | 0.47 | 0.37 | 16 | 34.78 | 0.71 | 0 | 35 | 0.37 |
| SCION | 24 | 3.08 | 4.49 | 0 | 0.00 | 0.94 | 0 | 349 | 3.55 | 4.03 | 1 | 0.29 | 0.79 | 0 | 381 | 4.03 |
| SUBARU | 11 | 1.41 | 0.72 | 2 | 18.18 | 1.03 | 1 | 122 | 1.24 | 1.11 | 11 | 9.02 | 1.04 | 2 | 105 | 1.11 |
| SUZUKI | 0 | 0.00 | 0.29 | 0 | 0.00 | 0.00 | 0 | 15 | 0.15 | 0.29 | 0 | 0.00 | 0.38 | 2 | 27 | 0.29 |
| TOYOTA | 202 | 25.93 | 24.31 | 5 | 2.48 | 1.18 | 2 | 2,527 | 25.69 | 23.45 | 66 | 2.61 | 1.18 | 32 | 2,218 | 23.45 |
| VOLKSWAGEN | 15 | 1.93 | 1.88 | 2 | 13.33 | 0.63 | 0 | 287 | 2.92 | 3.13 | 72 | 25.09 | 0.93 | 1 | 296 | 3.13 |
| VOLVO | 3 | 0.39 | 0.87 | 1 | 33.33 | 0.40 | 0 | 84 | 0.85 | 0.85 | 16 | 19.05 | 0.79 | 3 | 80 | 0.85 |
| PASSENGER CARS ONLY | 779 | 100.00 | 100.00 | 93 | 11.94 | 1.00 | 25 | 9,838 | 100.00 | 100.00 | 1,033 | 10.50 | 1.00 | 278 | 9,459 | 100.00 |
| LIGHT TRUCK | | | | | | | | | | | | | | | | |
| BUICK | 0 | 0.00 | 0.29 | 0 | 0.00 | 0.00 | 0 | 5 | 0.06 | 0.18 | 0 | 0.00 | 0.44 | 0 | 16 | 0.18 |
| CADILLAC | 7 | 0.98 | 0.86 | 0 | 0.00 | 0.53 | 0 | 61 | 0.73 | 0.78 | 15 | 24.59 | 0.61 | 3 | 69 | 0.78 |
| CHEVROLET | 46 | 6.43 | 6.30 | 5 | 10.87 | 0.51 | 14 | 745 | 8.96 | 9.71 | 31 | 4.16 | 0.64 | 190 | 862 | 9.71 |
| GMC | 39 | 5.45 | 7.02 | 0 | 0.00 | 1.06 | 22 | 505 | 6.08 | 6.99 | 29 | 5.74 | 1.09 | 44 | 621 | 6.99 |
| HUMMER | 4 | 0.56 | 0.29 | 1 | 25.00 | 0.63 | 0 | 78 | 0.94 | 0.65 | 17 | 21.79 | 1.01 | 3 | 58 | 0.65 |
| PONTIAC | 3 | 0.42 | 0.29 | 0 | 0.00 | 2.22 | 0 | 31 | 0.37 | 0.21 | 2 | 6.45 | 1.85 | 0 | 19 | 0.21 |
| SAAB | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.01 | 0 | 0.00 | 0.00 | 0 | 1 | 0.01 |
| SATURN | 10 | 1.40 | 1.72 | 0 | 0.00 | 1.46 | 0 | 148 | 1.78 | 2.04 | 3 | 2.03 | 1.57 | 0 | 181 | 2.04 |
| Total GM Corp: | 109 | 15.24 | 16.76 | 6 | 5.50 | 0.70 | 36 | 1,573 | 18.92 | 20.57 | 97 | 0.06 | 0.81 | 240 | 1,827 | 20.57 |
| ACURA | 23 | 3.22 | 2.58 | 2 | 8.70 | 1.86 | 0 | 217 | 2.61 | 2.30 | 25 | 11.52 | 2.36 | 0 | 204 | 2.30 |
| AUDI | 3 | 0.42 | 0.00 | 3 | 100.00 | 1.01 | 0 | 4 | 0.05 | 0.00 | 3 | 75.00 | 0.35 | 1 | 0 | 0.00 |
| BMW | 8 | 1.12 | 1.15 | 2 | 25.00 | 0.89 | 0 | 74 | 0.89 | 1.14 | 39 | 52.70 | 0.64 | 0 | 101 | 1.14 |
| CHRYSLER | 18 | 2.52 | 3.30 | 1 | 5.56 | 1.42 | 1 | 187 | 2.25 | 2.53 | 5 | 2.67 | 1.10 | 16 | 225 | 2.53 |
| DODGE | 40 | 5.59 | 4.30 | 1 | 2.50 | 1.13 | 4 | 328 | 3.95 | 4.53 | 38 | 11.59 | 0.77 | 57 | 402 | 4.53 |
| FORD | 47 | 6.57 | 9.60 | 3 | 6.38 | 0.59 | 20 | 740 | 8.90 | 10.98 | 44 | 5.95 | 0.71 | 312 | 975 | 10.98 |
| FREIGHTLINER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.01 | 0.00 | 0 | 0.00 | 1.00 | 3 | 0 | 0.00 |
| HONDA | 143 | 20.00 | 20.34 | 15 | 10.49 | 1.79 | 0 | 1,570 | 18.89 | 15.51 | 86 | 5.48 | 1.83 | 1 | 1,377 | 15.51 |
| HYUNDAI | 2 | 0.28 | 0.29 | 0 | 0.00 | 0.33 | 0 | 34 | 0.41 | 0.46 | 1 | 2.94 | 0.46 | 0 | 41 | 0.46 |
| INFINITI | 4 | 0.56 | 0.72 | 3 | 75.00 | 0.80 | 0 | 34 | 0.41 | 0.63 | 17 | 50.00 | 0.60 | 0 | 56 | 0.63 |
| ISUZU | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.01 | 0.06 | 0 | 0.00 | 0.21 | 0 | 5 | 0.06 |
| JEEP | 8 | 1.12 | 0.86 | 0 | 0.00 | 0.35 | 1 | 117 | 1.41 | 1.61 | 4 | 3.42 | 0.45 | 9 | 143 | 1.61 |
| KIA | 3 | 0.42 | 0.29 | 0 | 0.00 | 0.60 | 0 | 56 | 0.67 | 0.69 | 0 | 0.00 | 0.64 | 0 | 61 | 0.69 |
| LAND ROVER | 6 | 0.84 | 0.72 | 3 | 50.00 | 0.45 | 0 | 58 | 0.70 | 0.57 | 27 | 46.55 | 0.55 | 1 | 51 | 0.57 |
| LEXUS | 41 | 5.73 | 5.44 | 5 | 12.20 | 1.38 | 2 | 347 | 4.17 | 4.31 | 61 | 17.58 | 1.34 | 5 | 383 | 4.31 |
| LINCOLN | 1 | 0.14 | 0.14 | 0 | 0.00 | 0.23 | 0 | 19 | 0.23 | 0.38 | 1 | 5.26 | 0.35 | 1 | 34 | 0.38 |
| MAZDA | 5 | 0.70 | 0.86 | 3 | 60.00 | 0.90 | 0 | 83 | 1.00 | 0.90 | 17 | 20.48 | 1.50 | 0 | 80 | 0.90 |
| MERCEDES-BENZ | 20 | 2.80 | 1.58 | 9 | 45.00 | 1.06 | 0 | 168 | 2.02 | 1.31 | 75 | 44.64 | 1.11 | 1 | 116 | 1.31 |
| MERCURY | 4 | 0.56 | 0.29 | 0 | 0.00 | 2.48 | 0 | 21 | 0.25 | 0.35 | 2 | 9.52 | 0.78 | 0 | 31 | 0.35 |
| MINI | 4 | 0.56 | 0.43 | 0 | 0.00 | 1.25 | 0 | 29 | 0.35 | 0.54 | 0 | 0.00 | 0.97 | 0 | 48 | 0.54 |
| NISSAN | 35 | 4.90 | 5.30 | 8 | 22.86 | 0.86 | 0 | 432 | 5.20 | 6.22 | 55 | 12.73 | 0.72 | 3 | 552 | 6.22 |
| PORSCHE | 3 | 0.42 | 1.29 | 1 | 33.33 | 1.44 | 0 | 21 | 0.25 | 0.51 | 9 | 42.86 | 0.87 | 2 | 45 | 0.51 |
| SPRINTER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.10 | 0 | 0.00 | 0.00 | 0 | 9 | 0.10 |
| SUBARU | 7 | 0.98 | 0.57 | 0 | 0.00 | 1.49 | 0 | 56 | 0.67 | 0.57 | 6 | 10.71 | 1.00 | 1 | 51 | 0.57 |
| SUZUKI | 1 | 0.14 | 0.29 | 0 | 0.00 | 0.64 | 0 | 5 | 0.06 | 0.07 | 0 | 0.00 | 0.26 | 0 | 6 | 0.07 |
| TOYOTA | 173 | 24.20 | 22.06 | 5 | 2.89 | 1.11 | 1 | 2,063 | 24.82 | 22.50 | 139 | 6.74 | 1.20 | 30 | 1,998 | 22.50 |
| VOLKSWAGEN | 1 | 0.14 | 0.57 | 0 | 0.00 | 0.82 | 0 | 13 | 0.16 | 0.36 | 2 | 15.38 | 0.75 | 0 | 32 | 0.36 |
| VOLVO | 6 | 0.84 | 0.29 | 5 | 83.33 | 1.10 | 0 | 61 | 0.73 | 0.30 | 19 | 31.15 | 1.11 | 0 | 27 | 0.30 |
| LIGHT TRUCK | 715 | 100.00 | 100.00 | 75 | 10.49 | 1.00 | 65 | 8,312 | 100.00 | 100.00 | 772 | 9.29 | 1.00 | 683 | 8,880 | 100.00 |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division: CADILLAC

Region: 10: WESTERN

Zone: 1991: PRM 10 WEST

Area: 9102: PRM SF/SAC

Dealer: 38003: SIGNER BUICK-CADILLAC

APR / AGSSA: 14585000012: NEWARK

For Month: December 2006

| GM Segment | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|---------------------------------|------------|---------------|---------------|--------------------|--------------|-------------|----------|--------------|---------------|---------------|--------------------|--------------|-------------|----------|--------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| CHEVROLET-AVEO | 1 | 5.56 | 28.57 | 0 | 0.00 | 1.02 | 0 | 22 | 14.47 | 29.27 | 0 | 0.00 | 1.68 | 0 | 24 | 29.27 |
| HONDA-FIT | 4 | 22.22 | 0.00 | 0 | 0.00 | 0.88 | 0 | 50 | 32.89 | 0.00 | 0 | 0.00 | 1.15 | 0 | 0 | 0.00 |
| NISSAN-VERSA | 7 | 38.89 | 0.00 | 0 | 0.00 | 0.91 | 0 | 25 | 16.45 | 0.00 | 2 | 8.00 | 0.81 | 0 | 0 | 0.00 |
| SCION-XA | 6 | 33.33 | 71.43 | 0 | 0.00 | 1.43 | 0 | 54 | 35.53 | 70.73 | 0 | 0.00 | 0.86 | 0 | 58 | 70.73 |
| SUZUKI-SX4 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.66 | 0.00 | 0 | 0.00 | 0.56 | 0 | 0 | 0.00 |
| ECONOMY CAR - 5-DOOR | 18 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 152 | 100.00 | 100.00 | 2 | 1.32 | 1.00 | 0 | 82 | 100.00 |
| GEM-E825 | 1 | 16.67 | 0.00 | 0 | 0.00 | 5.99 | 1 | 1 | 2.70 | 23.08 | 0 | 0.00 | 0.93 | 5 | 3 | 23.08 |
| HYUNDAI-ACCENT | 1 | 16.67 | 100.00 | 0 | 0.00 | 1.43 | 0 | 3 | 8.11 | 76.92 | 0 | 0.00 | 0.39 | 0 | 10 | 76.92 |
| TOYOTA-YARIS | 4 | 66.67 | 0.00 | 0 | 0.00 | 0.78 | 0 | 33 | 89.19 | 0.00 | 0 | 0.00 | 1.17 | 0 | 0 | 0.00 |
| ECONOMY CAR - COUPE | 6 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 1 | 37 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 5 | 13 | 100.00 |
| CHEVROLET-AVEO | 4 | 30.77 | 33.33 | 0 | 0.00 | 2.52 | 0 | 35 | 21.74 | 27.27 | 0 | 0.00 | 1.87 | 0 | 9 | 27.27 |
| GEM-E825 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.62 | 0.00 | 0 | 0.00 | 0.80 | 0 | 0 | 0.00 |
| HYUNDAI-ACCENT | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 14 | 8.70 | 27.27 | 0 | 0.00 | 0.96 | 0 | 9 | 27.27 |
| KIA-RIO | 0 | 0.00 | 66.67 | 0 | 0.00 | 0.00 | 0 | 9 | 5.59 | 45.45 | 0 | 0.00 | 0.41 | 0 | 15 | 45.45 |
| TOYOTA-YARIS | 9 | 69.23 | 0.00 | 1 | 11.11 | 0.97 | 0 | 102 | 63.35 | 0.00 | 4 | 3.92 | 0.98 | 0 | 0 | 0.00 |
| ECONOMY CAR - SEDAN | 13 | 100.00 | 100.00 | 1 | 7.69 | 1.00 | 0 | 161 | 100.00 | 100.00 | 4 | 2.48 | 1.00 | 0 | 33 | 100.00 |
| KIA-RIO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 2 | 100.00 |
| ECONOMY CAR - WAGON | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 2 | 100.00 |
| AUDI-A4 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 5 | 18.52 | 17.14 | 2 | 40.00 | 0.88 | 0 | 6 | 17.14 |
| AUDI-S4 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 3.70 | 0.00 | 0 | 0.00 | 1.51 | 0 | 0 | 0.00 |
| BMW-325 | 1 | 100.00 | 100.00 | 0 | 0.00 | 4.84 | 0 | 4 | 14.81 | 25.71 | 1 | 25.00 | 0.69 | 0 | 9 | 25.71 |
| BMW-330 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 8 | 29.63 | 31.43 | 4 | 50.00 | 1.14 | 0 | 11 | 31.43 |
| BMW-M3 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 11.11 | 8.57 | 2 | 66.67 | 1.11 | 0 | 3 | 8.57 |
| SAAB-93 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 4 | 14.81 | 14.29 | 1 | 25.00 | 1.46 | 0 | 5 | 14.29 |
| VOLVO-C70 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 7.41 | 2.86 | 0 | 0.00 | 0.82 | 0 | 1 | 2.86 |
| ENTRY LUXURY CONVERTIBLE | 1 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 27 | 100.00 | 100.00 | 10 | 37.04 | 1.00 | 0 | 35 | 100.00 |
| BMW-325 | 0 | 0.00 | 40.00 | 0 | 0.00 | 0.00 | 0 | 4 | 4.44 | 8.57 | 2 | 50.00 | 0.50 | 0 | 9 | 8.57 |
| BMW-328 | 3 | 30.00 | 0.00 | 2 | 66.67 | 0.63 | 0 | 7 | 7.78 | 0.00 | 4 | 57.14 | 0.61 | 0 | 0 | 0.00 |
| BMW-330 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 3.33 | 4.76 | 2 | 66.67 | 0.75 | 0 | 5 | 4.76 |
| BMW-335i | 4 | 40.00 | 0.00 | 1 | 25.00 | 1.44 | 0 | 14 | 15.56 | 0.00 | 3 | 21.43 | 1.26 | 0 | 0 | 0.00 |
| BMW-M3 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 10 | 11.11 | 9.52 | 2 | 20.00 | 1.86 | 0 | 10 | 9.52 |
| INFINITI-G35 | 3 | 30.00 | 60.00 | 0 | 0.00 | 1.25 | 0 | 52 | 57.78 | 76.19 | 8 | 15.38 | 1.04 | 0 | 80 | 76.19 |
| MERCEDES-BENZ-C-CLASS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.95 | 0 | 0.00 | 0.00 | 0 | 1 | 0.95 |
| ENTRY LUXURY COUPE | 10 | 100.00 | 100.00 | 3 | 30.00 | 1.00 | 0 | 90 | 100.00 | 100.00 | 21 | 23.33 | 1.00 | 0 | 105 | 100.00 |
| ACURA-TL | 11 | 8.73 | 15.15 | 2 | 18.18 | 1.03 | 0 | 173 | 12.90 | 13.98 | 17 | 9.83 | 1.19 | 0 | 163 | 13.98 |
| ACURA-TSX | 5 | 3.97 | 5.05 | 0 | 0.00 | 0.82 | 0 | 80 | 5.97 | 6.00 | 2 | 2.50 | 1.02 | 0 | 70 | 6.00 |
| AUDI-A3 | 3 | 2.38 | 3.03 | 2 | 66.67 | 1.98 | 0 | 24 | 1.79 | 1.20 | 6 | 25.00 | 0.91 | 0 | 14 | 1.20 |
| AUDI-A4 | 7 | 5.56 | 1.01 | 4 | 57.14 | 0.60 | 0 | 33 | 2.46 | 3.34 | 19 | 57.58 | 0.40 | 0 | 39 | 3.34 |
| AUDI-RS4 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.07 | 0.00 | 0 | 0.00 | 0.51 | 0 | 0 | 0.00 |
| AUDI-S4 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 0.22 | 0.69 | 1 | 33.33 | 0.71 | 0 | 8 | 0.69 |
| BMW-325 | 0 | 0.00 | 20.20 | 0 | 0.00 | 0.00 | 0 | 135 | 10.07 | 12.78 | 21 | 15.56 | 0.92 | 0 | 149 | 12.78 |
| BMW-328 | 18 | 14.29 | 0.00 | 8 | 44.44 | 1.08 | 0 | 26 | 1.94 | 0.00 | 9 | 34.62 | 1.03 | 0 | 0 | 0.00 |
| BMW-330 | 2 | 1.59 | 4.04 | 0 | 0.00 | 2.27 | 0 | 73 | 5.44 | 6.43 | 26 | 35.62 | 1.14 | 0 | 75 | 6.43 |
| BMW-335i | 6 | 4.76 | 0.00 | 5 | 83.33 | 1.00 | 0 | 9 | 0.67 | 0.00 | 5 | 55.56 | 0.87 | 0 | 0 | 0.00 |
| CADILLAC-CTS | 3 | 2.38 | 4.04 | 1 | 33.33 | 0.75 | 0 | 38 | 2.83 | 3.43 | 16 | 42.11 | 0.64 | 1 | 40 | 3.43 |
| INFINITI-G35 | 11 | 8.73 | 4.04 | 1 | 9.09 | 1.18 | 0 | 59 | 4.40 | 7.03 | 7 | 11.86 | 0.79 | 0 | 82 | 7.03 |
| JAGUAR-X-TYPE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.15 | 0.69 | 1 | 50.00 | 0.36 | 0 | 8 | 0.69 |
| LEXUS-ES | 20 | 15.87 | 12.12 | 3 | 15.00 | 1.20 | 0 | 201 | 14.99 | 15.61 | 18 | 8.96 | 1.26 | 0 | 182 | 15.61 |
| LEXUS-IS | 24 | 19.05 | 11.11 | 3 | 12.50 | 1.32 | 0 | 258 | 19.24 | 4.29 | 45 | 17.44 | 1.38 | 0 | 50 | 4.29 |
| LINCOLN-LS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 6 | 0.45 | 0.60 | 0 | 0.00 | 0.75 | 0 | 7 | 0.60 |
| LINCOLN-MKZ | 1 | 0.79 | 0.00 | 0 | 0.00 | 0.74 | 0 | 2 | 0.15 | 0.00 | 1 | 50.00 | 0.67 | 0 | 0 | 0.00 |
| LINCOLN-ZEPHYR | 1 | 0.79 | 0.00 | 0 | 0.00 | 2.00 | 0 | 10 | 0.75 | 0.00 | 4 | 40.00 | 0.56 | 1 | 0 | 0.00 |
| MERCEDES-BENZ-C-CLASS | 11 | 8.73 | 14.14 | 6 | 54.55 | 0.79 | 0 | 139 | 10.37 | 18.52 | 56 | 40.29 | 0.89 | 0 | 216 | 18.52 |
| SAAB-93 | 1 | 0.79 | 1.01 | 0 | 0.00 | 1.05 | 0 | 10 | 0.75 | 1.03 | 2 | 20.00 | 0.65 | 0 | 12 | 1.03 |
| SAAB-95 | 1 | 0.79 | 0.00 | 0 | 0.00 | 2.90 | 0 | 1 | 0.07 | 0.17 | 0 | 0.00 | 0.30 | 0 | 2 | 0.17 |
| VOLVO-S40 | 1 | 0.79 | 3.03 | 0 | 0.00 | 0.43 | 0 | 32 | 2.39 | 2.66 | 5 | 15.63 | 0.92 | 1 | 31 | 2.66 |
| VOLVO-S60 | 0 | 0.00 | 2.02 | 0 | 0.00 | 0.00 | 0 | 26 | 1.94 | 1.54 | 10 | 38.46 | 0.78 | 2 | 18 | 1.54 |
| ENTRY LUXURY SEDAN | 126 | 100.00 | 100.00 | 35 | 27.78 | 1.00 | 0 | 1,341 | 100.00 | 100.00 | 271 | 20.21 | 1.00 | 5 | 1,166 | 100.00 |
| AUDI-A4 | 0 | 0.00 | 50.00 | 0 | 0.00 | 0.00 | 0 | 2 | 7.14 | 7.32 | 1 | 50.00 | 0.52 | 0 | 3 | 7.32 |
| BMW-325 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 3.57 | 0.00 | 0 | 0.00 | 0.44 | 0 | 0 | 0.00 |
| MERCEDES-BENZ-C-CLASS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 4.88 | 0 | 0.00 | 0.00 | 0 | 2 | 4.88 |
| SAAB-92 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 10.71 | 39.02 | 0 | 0.00 | 3.01 | 0 | 16 | 39.02 |
| SAAB-93 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 3.57 | 0.00 | 1 | 100.00 | 0.43 | 0 | 0 | 0.00 |
| VOLVO-V50 | 1 | 50.00 | 50.00 | 0 | 0.00 | 2.44 | 0 | 9 | 32.14 | 12.20 | 0 | 0.00 | 1.61 | 0 | 5 | 12.20 |
| VOLVO-V70 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 7 | 25.00 | 34.15 | 0 | 0.00 | 1.10 | 0 | 14 | 34.15 |
| VOLVO-XC70 | 1 | 50.00 | 0.00 | 1 | 100.00 | 1.72 | 0 | 5 | 17.86 | 2.44 | 1 | 20.00 | 0.77 | 0 | 1 | 2.44 |
| ENTRY LUXURY WAGON | 2 | 100.00 | 100.00 | 1 | 50.00 | 1.00 | 0 | 28 | 100.00 | 100.00 | 3 | 10.71 | 1.00 | 0 | 41 | 100.00 |
| ACURA-NSX | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.75 | 0 | 0.00 | 0.00 | 0 | 1 | 0.75 |
| AUDI-TT | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 1.31 | 3.01 | 0 | 0.00 | 5.29 | 0 | 4 | 3.01 |
| BMW-Z4 | 1 | 8.33 | | | | | | | | | | | | | | |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division: CADILLAC

Region: 10: WESTERN

Zone: 1991: PRM 10 WEST

Area: 9102: PRM SF/SAC

Dealer: 38003: SIGNER BUICK-CADILLAC

APR / AGSSA: 14585000012: NEWARK

For Month: December 2006

| GM Segment | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|--|-----------|---------------|---------------|--------------------|-------------|-------------|----------|--------------|---------------|---------------|--------------------|--------------|-------------|-----------|------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| MERCEDES-BENZ-SLK-CLASS | 2 | 16.67 | 33.33 | 0 | 0.00 | 1.74 | 0 | 35 | 22.88 | 21.05 | 8 | 22.86 | 1.57 | 0 | 28 | 21.05 |
| PORSCHE-911 | 1 | 8.33 | 16.67 | 0 | 0.00 | 0.42 | 0 | 19 | 12.42 | 9.02 | 6 | 31.58 | 0.76 | 0 | 12 | 9.02 |
| PORSCHE-BOXSTER | 1 | 8.33 | 16.67 | 0 | 0.00 | 1.75 | 0 | 9 | 5.88 | 17.29 | 4 | 44.44 | 1.05 | 0 | 23 | 17.29 |
| PORSCHE-CAYMAN | 2 | 16.67 | 0.00 | 0 | 0.00 | 1.50 | 0 | 18 | 11.76 | 0.00 | 6 | 33.33 | 1.25 | 0 | 0 | 0.00 |
| HIGH PERFORMANCE SPORT | 12 | 100.00 | 100.00 | 1 | 8.33 | 1.00 | 0 | 153 | 100.00 | 100.00 | 34 | 22.22 | 1.00 | 0 | 133 | 100.00 |
| CHRYSLER-SEBRING | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 41.67 | 0 | 0.00 | 0.00 | 0 | 10 | 41.67 |
| DODGE-STRATUS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 33.33 | 0 | 0.00 | 0.00 | 0 | 8 | 33.33 |
| PONTIAC-G6 | 0 | 0.00 | 100.00 | 0 | 0.00 | 0.00 | 0 | 6 | 85.71 | 12.50 | 0 | 0.00 | 1.09 | 0 | 3 | 12.50 |
| PONTIAC-GRAND AM | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 14.29 | 12.50 | 0 | 0.00 | 2.07 | 0 | 3 | 12.50 |
| MID CAR - COUPE | 0 | 0.00 | 100.00 | 0 | 0.00 | 0.00 | 0 | 7 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 24 | 100.00 |
| CHEVROLET-CLASSIC | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 |
| CHEVROLET-MALIBU | 0 | 0.00 | 11.11 | 0 | 0.00 | 0.00 | 0 | 16 | 2.44 | 4.72 | 2 | 12.50 | 0.53 | 27 | 27 | 4.72 |
| CHRYSLER-SEBRING | 0 | 0.00 | 3.70 | 0 | 0.00 | 0.00 | 1 | 2 | 0.31 | 1.40 | 0 | 0.00 | 0.44 | 3 | 8 | 1.40 |
| DODGE-STRATUS | 0 | 0.00 | 3.70 | 0 | 0.00 | 0.00 | 0 | 2 | 0.31 | 1.40 | 0 | 0.00 | 0.81 | 0 | 8 | 1.40 |
| FORD-FUSION | 8 | 17.78 | 3.70 | 0 | 0.00 | 1.56 | 1 | 68 | 10.38 | 0.70 | 5 | 7.35 | 0.75 | 5 | 4 | 0.70 |
| FORD-TAURUS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.31 | 1.75 | 0 | 0.00 | 0.60 | 24 | 10 | 1.75 |
| HYUNDAI-SONATA | 1 | 2.22 | 3.70 | 0 | 0.00 | 0.31 | 0 | 31 | 4.73 | 7.87 | 2 | 6.45 | 0.42 | 0 | 45 | 7.87 |
| KIA-OPTIMA | 1 | 2.22 | 0.00 | 0 | 0.00 | 1.51 | 0 | 8 | 1.22 | 0.52 | 0 | 0.00 | 0.65 | 0 | 3 | 0.52 |
| MAZDA-6 | 5 | 11.11 | 0.00 | 0 | 0.00 | 1.89 | 0 | 81 | 12.37 | 9.62 | 6 | 7.41 | 1.81 | 0 | 55 | 9.62 |
| MERCURY-MILAN | 1 | 2.22 | 0.00 | 0 | 0.00 | 1.07 | 0 | 13 | 1.98 | 0.17 | 1 | 7.69 | 0.83 | 1 | 1 | 0.17 |
| MERCURY-SABLE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.15 | 0.87 | 0 | 0.00 | 1.31 | 0 | 5 | 0.87 |
| MINISUBISHI-GALANT | 2 | 4.44 | 7.41 | 0 | 0.00 | 2.09 | 0 | 7 | 1.07 | 4.55 | 0 | 0.00 | 0.45 | 0 | 26 | 4.55 |
| PONTIAC-G6 | 0 | 0.00 | 7.41 | 0 | 0.00 | 0.00 | 0 | 24 | 3.66 | 5.24 | 4 | 16.67 | 1.03 | 2 | 30 | 5.24 |
| PONTIAC-GRAND AM | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.35 | 0 | 0.00 | 0.00 | 0 | 2 | 0.35 |
| SATURN-AURA | 4 | 8.89 | 0.00 | 1 | 25.00 | 1.43 | 0 | 14 | 2.14 | 0.00 | 1 | 7.14 | 0.97 | 0 | 0 | 0.00 |
| SATURN-L | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.87 | 0 | 0.00 | 0.00 | 0 | 5 | 0.87 |
| SUBARU-LEGACY | 0 | 0.00 | 3.70 | 0 | 0.00 | 0.00 | 0 | 5 | 0.76 | 2.10 | 0 | 0.00 | 0.53 | 0 | 12 | 2.10 |
| SUZUKI-VERONA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.15 | 0.52 | 0 | 0.00 | 0.70 | 0 | 3 | 0.52 |
| TOYOTA-PRIUS | 23 | 51.11 | 55.56 | 1 | 4.35 | 0.96 | 0 | 380 | 58.02 | 57.34 | 2 | 0.53 | 1.22 | 10 | 328 | 57.34 |
| MID CAR - SEDAN | 45 | 100.00 | 100.00 | 2 | 4.44 | 1.00 | 2 | 655 | 100.00 | 100.00 | 23 | 3.51 | 1.00 | 72 | 572 | 100.00 |
| FORD-TAURUS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 |
| MAZDA-6 | 1 | 14.29 | 50.00 | 0 | 0.00 | 5.61 | 0 | 2 | 3.51 | 25.00 | 0 | 0.00 | 0.74 | 0 | 12 | 25.00 |
| MERCURY-SABLE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 2.08 | 0 | 0.00 | 0.00 | 0 | 1 | 2.08 |
| SUBARU-LEGACY | 6 | 85.71 | 50.00 | 0 | 0.00 | 0.88 | 1 | 55 | 96.49 | 72.92 | 1 | 1.82 | 1.01 | 1 | 35 | 72.92 |
| MID CAR - WAGON | 7 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 1 | 57 | 100.00 | 100.00 | 1 | 1.75 | 1.00 | 1 | 48 | 100.00 |
| CHEVROLET-SSR | 0 | 0.00 | 13.33 | 0 | 0.00 | 0.00 | 0 | 1 | 0.51 | 3.76 | 0 | 0.00 | 0.26 | 0 | 7 | 3.76 |
| CHRYSLER-CROSSFIRE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 1.61 | 0 | 0.00 | 0.00 | 0 | 3 | 1.61 |
| CHRYSLER-PT CRUISER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 5 | 2.54 | 5.38 | 0 | 0.00 | 0.72 | 0 | 10 | 5.38 |
| CHRYSLER-SEBRING | 0 | 0.00 | 6.67 | 0 | 0.00 | 0.00 | 0 | 4 | 2.03 | 6.99 | 0 | 0.00 | 1.05 | 0 | 13 | 6.99 |
| FORD-MUSTANG | 1 | 9.09 | 13.33 | 1 | 100.00 | 0.73 | 0 | 33 | 16.75 | 19.35 | 1 | 3.03 | 0.95 | 0 | 36 | 19.35 |
| HONDA-S2000 | 1 | 9.09 | 6.67 | 0 | 0.00 | 1.48 | 0 | 26 | 13.20 | 13.98 | 7 | 26.92 | 1.92 | 0 | 26 | 13.98 |
| MAZDA-MIATA | 1 | 9.09 | 0.00 | 0 | 0.00 | 0.82 | 0 | 22 | 11.17 | 9.68 | 3 | 13.64 | 1.21 | 0 | 18 | 9.68 |
| MINI-MINI COOPER | 0 | 0.00 | 13.33 | 0 | 0.00 | 0.00 | 0 | 13 | 6.60 | 7.53 | 1 | 7.69 | 0.80 | 0 | 14 | 7.53 |
| MINISUBISHI-ECLIPSE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 4 | 2.03 | 1.61 | 0 | 0.00 | 0.62 | 0 | 3 | 1.61 |
| NISSAN-350Z | 1 | 9.09 | 13.33 | 0 | 0.00 | 2.32 | 0 | 15 | 7.61 | 11.29 | 0 | 0.00 | 1.23 | 0 | 21 | 11.29 |
| PONTIAC-G6 | 2 | 18.18 | 0.00 | 0 | 0.00 | 3.84 | 0 | 10 | 5.08 | 0.00 | 0 | 0.00 | 1.70 | 0 | 0 | 0.00 |
| PONTIAC-SOLSTICE | 2 | 18.18 | 20.00 | 0 | 0.00 | 2.01 | 0 | 11 | 5.58 | 2.69 | 0 | 0.00 | 0.62 | 0 | 5 | 2.69 |
| SATURN-SKY | 1 | 9.09 | 0.00 | 0 | 0.00 | 1.04 | 0 | 19 | 9.64 | 0.00 | 0 | 0.00 | 2.11 | 0 | 0 | 0.00 |
| TOYOTA-SOLARA | 0 | 0.00 | 13.33 | 0 | 0.00 | 0.00 | 0 | 18 | 9.14 | 10.75 | 2 | 11.11 | 0.88 | 1 | 20 | 10.75 |
| VOLKSWAGEN-EOS | 2 | 18.18 | 0.00 | 0 | 0.00 | 2.68 | 0 | 5 | 2.54 | 0.00 | 1 | 20.00 | 1.23 | 0 | 0 | 0.00 |
| VOLKSWAGEN-NEW BEETLE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 11 | 5.58 | 5.38 | 4 | 36.36 | 0.48 | 0 | 10 | 5.38 |
| NON LUXURY CONVERTIBLE | 11 | 100.00 | 100.00 | 1 | 9.09 | 1.00 | 0 | 197 | 100.00 | 100.00 | 19 | 9.64 | 1.00 | 1 | 186 | 100.00 |
| MERCEDES-BENZ-CLK-CLASS | 1 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 32 | 100.00 | 100.00 | 14 | 43.75 | 1.00 | 1 | 32 | 100.00 |
| PRESTIGE LUXURY COUPE/CONVERTIBLE | 1 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 32 | 100.00 | 100.00 | 14 | 43.75 | 1.00 | 1 | 32 | 100.00 |
| ACURA-RL | 2 | 4.17 | 8.00 | 0 | 0.00 | 1.93 | 0 | 14 | 3.24 | 6.24 | 3 | 21.43 | 0.99 | 1 | 29 | 6.24 |
| AUDI-A6 | 0 | 0.00 | 2.00 | 0 | 0.00 | 0.00 | 0 | 10 | 2.31 | 1.51 | 6 | 60.00 | 0.54 | 0 | 7 | 1.51 |
| BMW-525 | 3 | 6.25 | 10.00 | 3 | 100.00 | 0.43 | 0 | 33 | 7.64 | 6.67 | 24 | 72.73 | 0.78 | 0 | 31 | 6.67 |
| BMW-530 | 8 | 16.67 | 12.00 | 8 | 100.00 | 1.00 | 0 | 51 | 11.81 | 12.26 | 32 | 62.75 | 1.03 | 1 | 57 | 12.26 |
| BMW-545 | 0 | 0.00 | 2.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.23 | 3.87 | 0 | 0.00 | 5.53 | 0 | 18 | 3.87 |
| BMW-550 | 1 | 2.08 | 2.00 | 0 | 0.00 | 0.58 | 0 | 8 | 1.85 | 0.43 | 1 | 12.50 | 0.46 | 1 | 2 | 0.43 |
| BMW-M5 | 2 | 4.17 | 0.00 | 0 | 0.00 | 4.07 | 0 | 8 | 1.85 | 0.22 | 3 | 37.50 | 1.01 | 0 | 1 | 0.22 |
| CADILLAC-DEVILLE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.46 | 1.08 | 0 | 0.00 | 4.42 | 0 | 5 | 1.08 |
| CADILLAC-DTS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 11 | 2.55 | 0.22 | 7 | 63.64 | 0.62 | 0 | 1 | 0.22 |
| CADILLAC-STS | 1 | 2.08 | 4.00 | 1 | 100.00 | 1.09 | 0 | 7 | 1.62 | 2.80 | 2 | 28.57 | 0.44 | 0 | 13 | 2.80 |
| INFINITI-M35 | 1 | 2.08 | 4.00 | 0 | 0.00 | 0.63 | 0 | 9 | 2.08 | 4.30 | 4 | 44.44 | 0.34 | 1 | 20 | 4.30 |
| INFINITI-M45 | 2 | 4.17 | 2.00 | 1 | 50.00 | 3.54 | 0 | 11 | 2.55 | 2.15 | 7 | 63.64 | 1.20 | 3 | 10 | 2.15 |
| JAGUAR-S-TYPE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 13 | 3.01 | 3.01 | 7 | 53.85 | 1.31 | 0 | 14 | 3.01 |
| LEXUS-GS | 8 | 16.67 | 16.00 | 0 | 0.00 | 1.84 | 0 | 101 | 23.38 | 21.72 | 34 | 33.66 | 1.63 | 0 | 101 | 21.72 |
| LINCOLN-TOWN CAR | 1 | 2.08 | 0.00 | 0 | 0.00 | 1.59 | 0 | 5 | 1.16 | 2.15 | 0 | 0.00 | 0.49 | 2 | 10 | 2.15 |
| MERCEDES-BENZ-E-CLASS | 19 | 39.58 | 38.00 | 10 | 52.63 | 1.00 | 2 | 145 | 33.56 | 29.25 | 76 | 52.41 | 1.16 | 3 | 136 | 29.25 |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division: CADILLAC

Region: 10: WESTERN

Zone: 1991: PRM 10 WEST

Area: 9102: PRM SF/SAC

Dealer: 38003: SIGNER BUICK-CADILLAC

APR / AGSSA: 14585000012: NEWARK

For Month: December 2006

| GM Segment | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|-------------------------------------|------------|---------------|---------------|--------------------|--------------|-------------|----------|--------------|---------------|---------------|--------------------|--------------|-------------|-----------|--------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| WAGON | | | | | | | | | | | | | | | | |
| DODGE-CALIBER | 5 | 45.45 | 0.00 | 0 | 0.00 | 1.57 | 0 | 47 | 33.33 | 0.00 | 1 | 2.13 | 0.94 | 0 | 0 | 0.00 |
| FORD-FOCUS | 2 | 18.18 | 0.00 | 0 | 0.00 | 2.12 | 0 | 7 | 4.96 | 4.59 | 0 | 0.00 | 0.55 | 0 | 5 | 4.59 |
| HYUNDAI-ELANTRA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 2.13 | 8.26 | 0 | 0.00 | 0.34 | 0 | 9 | 8.26 |
| KIA-SPECTRA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 2.13 | 2.75 | 0 | 0.00 | 0.27 | 0 | 3 | 2.75 |
| MAZDA-3 | 4 | 36.36 | 66.67 | 0 | 0.00 | 1.08 | 0 | 65 | 46.10 | 58.72 | 0 | 0.00 | 1.50 | 0 | 64 | 58.72 |
| SUZUKI-AERIO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 2.13 | 3.67 | 0 | 0.00 | 0.56 | 0 | 4 | 3.67 |
| SUZUKI-RENO | 0 | 0.00 | 33.33 | 0 | 0.00 | 0.00 | 0 | 2 | 1.42 | 3.67 | 0 | 0.00 | 0.39 | 0 | 4 | 3.67 |
| VOLKSWAGEN-GOLF | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 5 | 3.55 | 18.35 | 0 | 0.00 | 3.45 | 0 | 20 | 18.35 |
| VOLKSWAGEN-GTI | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 6 | 4.26 | 0.00 | 1 | 16.67 | 1.95 | 0 | 0 | 0.00 |
| SMALL CAR - 5-DOOR | 11 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 141 | 100.00 | 100.00 | 2 | 1.42 | 1.00 | 0 | 109 | 100.00 |
| CHEVROLET-CAVALIER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.71 | 0 | 0.00 | 0.00 | 0 | 4 | 0.71 |
| CHEVROLET-COBALT | 3 | 6.38 | 4.44 | 0 | 0.00 | 1.54 | 0 | 28 | 4.75 | 2.50 | 0 | 0.00 | 0.81 | 0 | 14 | 2.50 |
| FORD-FOCUS | 1 | 2.13 | 4.44 | 0 | 0.00 | 0.32 | 0 | 32 | 5.43 | 6.79 | 1 | 3.13 | 0.81 | 0 | 38 | 6.79 |
| HONDA-CIVIC | 25 | 53.19 | 48.89 | 0 | 0.00 | 1.34 | 0 | 259 | 43.97 | 42.50 | 8 | 3.09 | 1.20 | 0 | 238 | 42.50 |
| PONTIAC-G5 | 1 | 2.13 | 0.00 | 0 | 0.00 | 1.22 | 0 | 5 | 0.85 | 0.00 | 0 | 0.00 | 1.97 | 0 | 0 | 0.00 |
| PONTIAC-SUNFIRE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.71 | 0 | 0.00 | 0.00 | 0 | 4 | 0.71 |
| SATURN-ION | 2 | 4.26 | 0.00 | 0 | 0.00 | 1.71 | 0 | 24 | 4.07 | 3.93 | 0 | 0.00 | 1.43 | 0 | 22 | 3.93 |
| SCION-TC | 14 | 29.79 | 40.00 | 0 | 0.00 | 0.80 | 0 | 205 | 34.80 | 39.29 | 1 | 0.49 | 0.87 | 0 | 220 | 39.29 |
| VOLKSWAGEN-GOLF | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.36 | 0 | 0.00 | 0.00 | 0 | 2 | 0.36 |
| VOLKSWAGEN-GTI | 0 | 0.00 | 2.22 | 0 | 0.00 | 0.00 | 0 | 26 | 4.41 | 3.21 | 9 | 34.62 | 0.84 | 0 | 18 | 3.21 |
| VOLKSWAGEN-RABBIT | 1 | 2.13 | 0.00 | 0 | 0.00 | 0.47 | 0 | 10 | 1.70 | 0.00 | 0 | 0.00 | 0.87 | 0 | 0 | 0.00 |
| SMALL CAR - COUPE | 47 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 589 | 100.00 | 100.00 | 19 | 3.23 | 1.00 | 0 | 560 | 100.00 |
| CHEVROLET-CAVALIER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.11 | 0 | 0.00 | 0.00 | 0 | 2 | 0.11 |
| CHEVROLET-COBALT | 1 | 0.66 | 1.68 | 0 | 0.00 | 0.55 | 0 | 26 | 1.30 | 1.76 | 0 | 0.00 | 0.91 | 5 | 32 | 1.76 |
| DODGE-NEON | 0 | 0.00 | 1.68 | 0 | 0.00 | 0.00 | 0 | 17 | 0.85 | 2.47 | 0 | 0.00 | 1.18 | 0 | 45 | 2.47 |
| FORD-FOCUS | 6 | 3.97 | 5.88 | 0 | 0.00 | 0.79 | 0 | 64 | 3.20 | 3.57 | 1 | 1.56 | 0.65 | 2 | 65 | 3.57 |
| HONDA-CIVIC | 41 | 27.15 | 36.13 | 0 | 0.00 | 0.96 | 0 | 615 | 30.80 | 31.91 | 9 | 1.46 | 1.15 | 0 | 581 | 31.91 |
| HYUNDAI-ELANTRA | 1 | 0.66 | 0.00 | 0 | 0.00 | 0.19 | 0 | 27 | 1.35 | 1.48 | 0 | 0.00 | 0.40 | 0 | 27 | 1.48 |
| KIA-SPECTRA | 1 | 0.66 | 0.00 | 0 | 0.00 | 0.36 | 0 | 12 | 0.60 | 0.49 | 0 | 0.00 | 0.25 | 0 | 9 | 0.49 |
| MAZDA-3 | 10 | 6.62 | 5.04 | 0 | 0.00 | 1.27 | 1 | 116 | 5.81 | 5.82 | 4 | 3.45 | 1.22 | 1 | 106 | 5.82 |
| MITSUBISHI-LANCER | 1 | 0.66 | 1.68 | 0 | 0.00 | 0.29 | 0 | 37 | 1.85 | 3.24 | 0 | 0.00 | 0.84 | 0 | 59 | 3.24 |
| NISSAN-SENTRA | 14 | 9.27 | 4.20 | 1 | 7.14 | 1.10 | 0 | 129 | 6.46 | 7.08 | 5 | 3.88 | 0.61 | 0 | 129 | 7.08 |
| SATURN-ION | 7 | 4.64 | 3.36 | 0 | 0.00 | 1.43 | 0 | 105 | 5.26 | 5.38 | 1 | 0.95 | 1.38 | 0 | 98 | 5.38 |
| SUZUKI-AERIO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 4 | 0.20 | 0.11 | 0 | 0.00 | 1.35 | 0 | 2 | 0.11 |
| SUZUKI-FORENZA | 0 | 0.00 | 0.84 | 0 | 0.00 | 0.00 | 0 | 4 | 0.20 | 0.66 | 0 | 0.00 | 0.17 | 0 | 12 | 0.66 |
| TOYOTA-COROLLA | 69 | 45.70 | 39.50 | 0 | 0.00 | 1.17 | 0 | 829 | 41.51 | 35.91 | 11 | 1.33 | 1.12 | 5 | 654 | 35.91 |
| VOLKSWAGEN-RABBIT | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 12 | 0.60 | 0.00 | 1 | 8.33 | 1.06 | 0 | 0 | 0.00 |
| SMALL CAR - SEDAN | 151 | 100.00 | 100.00 | 1 | 0.66 | 1.00 | 1 | 1,997 | 100.00 | 100.00 | 32 | 1.60 | 1.00 | 13 | 1,821 | 100.00 |
| FORD-FOCUS | 1 | 100.00 | 0.00 | 0 | 0.00 | 1.13 | 1 | 5 | 100.00 | 71.43 | 0 | 0.00 | 1.29 | 18 | 10 | 71.43 |
| MITSUBISHI-LANCER | 0 | 0.00 | 100.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 14.29 | 0 | 0.00 | 0.00 | 0 | 2 | 14.29 |
| SUZUKI-FORENZA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 14.29 | 0 | 0.00 | 0.00 | 2 | 2 | 14.29 |
| SMALL CAR - WAGON | 1 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 1 | 5 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 20 | 14 | 100.00 |
| PONTIAC-VIBE | 2 | 15.38 | 26.09 | 0 | 0.00 | 2.21 | 0 | 35 | 14.71 | 15.19 | 3 | 8.57 | 2.32 | 5 | 43 | 15.19 |
| SCION-XB | 4 | 30.77 | 34.78 | 0 | 0.00 | 0.57 | 0 | 90 | 37.82 | 36.40 | 0 | 0.00 | 0.69 | 0 | 103 | 36.40 |
| TOYOTA-MATRIX | 7 | 53.85 | 39.13 | 1 | 14.29 | 1.38 | 2 | 113 | 47.48 | 48.41 | 4 | 3.54 | 1.23 | 3 | 137 | 48.41 |
| SPECIALTY SMALL CAR - 5-DOOR | 13 | 100.00 | 100.00 | 1 | 7.69 | 1.00 | 2 | 238 | 100.00 | 100.00 | 7 | 2.94 | 1.00 | 8 | 283 | 100.00 |
| MINI-MINI COOPER | 7 | 87.50 | 100.00 | 0 | 0.00 | 1.05 | 0 | 71 | 77.17 | 74.67 | 2 | 2.82 | 1.05 | 0 | 56 | 74.67 |
| VOLKSWAGEN-NEW BEETLE | 1 | 12.50 | 0.00 | 0 | 0.00 | 0.76 | 0 | 21 | 22.83 | 25.33 | 2 | 9.52 | 0.87 | 1 | 19 | 25.33 |
| SPECIALTY SMALL CAR - COUPE | 8 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 92 | 100.00 | 100.00 | 4 | 4.35 | 1.00 | 1 | 75 | 100.00 |
| SUBARU-IMPREZA | 2 | 25.00 | 11.11 | 0 | 0.00 | 1.34 | 0 | 29 | 20.42 | 19.55 | 3 | 10.34 | 1.03 | 1 | 35 | 19.55 |
| VOLKSWAGEN-JETTA | 6 | 75.00 | 88.89 | 1 | 16.67 | 0.92 | 0 | 113 | 79.58 | 80.45 | 34 | 30.09 | 0.99 | 0 | 144 | 80.45 |
| SPECIALTY SMALL CAR - SEDAN | 8 | 100.00 | 100.00 | 1 | 12.50 | 1.00 | 0 | 142 | 100.00 | 100.00 | 37 | 26.06 | 1.00 | 1 | 179 | 100.00 |
| MAZDA-5 | 4 | 57.14 | 100.00 | 0 | 0.00 | 1.91 | 0 | 28 | 45.90 | 37.50 | 2 | 7.14 | 1.08 | 0 | 15 | 37.50 |
| SUBARU-IMPREZA | 3 | 42.86 | 0.00 | 2 | 66.67 | 0.61 | 0 | 33 | 54.10 | 57.50 | 7 | 21.21 | 0.95 | 0 | 23 | 57.50 |
| VOLKSWAGEN-JETTA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 5.00 | 0 | 0.00 | 0.00 | 0 | 2 | 5.00 |
| SPECIALTY SMALL CAR - WAGON | 7 | 100.00 | 100.00 | 2 | 28.57 | 1.00 | 0 | 61 | 100.00 | 100.00 | 9 | 14.75 | 1.00 | 0 | 40 | 100.00 |
| ACURA-RSX | 2 | 11.76 | 10.00 | 0 | 0.00 | 3.33 | 0 | 51 | 16.14 | 17.52 | 6 | 11.76 | 1.13 | 0 | 65 | 17.52 |
| CHRYSLER-CROSSFIRE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.32 | 2.16 | 0 | 0.00 | 0.62 | 0 | 8 | 2.16 |
| FORD-MUSTANG | 7 | 41.18 | 36.67 | 0 | 0.00 | 0.74 | 0 | 136 | 43.04 | 39.35 | 3 | 2.21 | 0.87 | 2 | 146 | 39.35 |
| FORD-THUNDERBIRD | 0 | 0.00 | 3.33 | 0 | 0.00 | 0.00 | 0 | 1 | 0.32 | 1.89 | 0 | 0.00 | 0.88 | 0 | 7 | 1.89 |
| HYUNDAI-TIBURON | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 9 | 2.85 | 2.43 | 0 | 0.00 | 0.64 | 0 | 9 | 2.43 |
| MAZDA-RX-8 | 1 | 5.88 | 6.67 | 0 | 0.00 | 1.02 | 0 | 21 | 6.65 | 6.74 | 0 | 0.00 | 1.55 | 0 | 25 | 6.74 |
| MITSUBISHI-ECLIPSE | 3 | 17.65 | 16.67 | 0 | 0.00 | 1.89 | 0 | 29 | 9.18 | 8.63 | 1 | 3.45 | 1.01 | 0 | 32 | 8.63 |
| NISSAN-350Z | 3 | 17.65 | 10.00 | 0 | 0.00 | 1.18 | 0 | 47 | 14.87 | 11.86 | 2 | 4.26 | 1.18 | 0 | 44 | 11.86 |
| PONTIAC-GTO | 1 | 5.88 | 16.67 | 0 | 0.00 | 0.90 | 0 | 21 | 6.65 | 7.82 | 0 | 0.00 | 1.31 | 0 | 29 | 7.82 |
| TOYOTA-CELICA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 1.62 | 0 | 0.00 | 0.00 | 0 | 6 | 1.62 |
| SPORT | 17 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 316 | 100.00 | 100.00 | 12 | 3.80 | 1.00 | 2 | 371 | 100.00 |
| ASTON MARTIN-DB9 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 8.33 | 1.61 | 1 | 33.33 | 3.07 | 0 | 1 | 1.61 |
| ASTON MARTIN-VANTAGE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 2.78 | 0.00 | 0 | 0.00 | 1.15 | 0 | 0 | 0.00 |
| BENTLEY-CONTINENTAL | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 2.78 | 8.06 | 0 | 0.00 | 0.60 | 0 | 5 | 8.06 |
| BMW-645 | 0 | 0.00 | 33.33 | 0 | 0.00 | 0.00 | 0 | 1 | 2.78 | 20.97 | 0 | 0.00 | 3.39 | 0 | 13 | 20.97 |
| BMW-650 | 0 | 0.00 | 33.33 | 0 | 0.00 | 0.00 | 0 | 6 | 16.67 | 1.61 | 4 | 66.67 | 0.67 | 0 | 1 | 1.61 |
| CADILLAC-XLR | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 3.23 | 0 | 0.00 | 0.00 | 0 | 2 | 3.23 |
| JAGUAR-XK | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 5.56 | 0.00 | 1 | 50.00 | 0.69 | 0 | 0 | 0.00 |
| JAGUAR-XKR | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 2.78 | 0.00 | 1 | 100.00 | 2.75 | | | |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division: CADILLAC

Region: 10: WESTERN

Zone: 1991: PRM 10 WEST

Area: 9102: PRM SF/SAC

Dealer: 38003: SIGNER BUICK-CADILLAC

APR / AGSSA: 14585000012: NEWARK

For Month: December 2006

| GM Segment | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|---------------------------------------|------------|---------------|---------------|--------------------|--------------|-------------|-----------|--------------|---------------|---------------|--------------------|--------------|-------------|------------|--------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| ULTRA LUXURY COUPE/CONVERTIBLE | 4 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 36 | 100.00 | 100.00 | 10 | 27.78 | 1.00 | 1 | 62 | 100.00 |
| AUDI-A8 | 1 | 6.67 | 0.00 | 0 | 0.00 | 4.58 | 0 | 2 | 1.12 | 0.66 | 0 | 0.00 | 0.42 | 0 | 1 | 0.66 |
| BENTLEY-CONTINENTAL | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 5 | 2.79 | 0.00 | 4 | 80.00 | 1.19 | 0 | 0 | 0.00 |
| BMW-745 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 3.29 | 0 | 0.00 | 0.00 | 0 | 5 | 3.29 |
| BMW-750 | 2 | 13.33 | 12.50 | 2 | 100.00 | 0.68 | 0 | 28 | 15.64 | 11.84 | 20 | 71.43 | 0.70 | 0 | 18 | 11.84 |
| BMW-760 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 1.32 | 0 | 0.00 | 0.00 | 0 | 2 | 1.32 |
| INFINITI-Q45 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.56 | 0.66 | 1 | 100.00 | 1.77 | 0 | 1 | 0.66 |
| JAGUAR-SUPER V8 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 1.12 | 0.66 | 1 | 50.00 | 4.78 | 0 | 1 | 0.66 |
| JAGUAR-VANDEN PLAS | 0 | 0.00 | 6.25 | 0 | 0.00 | 0.00 | 0 | 2 | 1.12 | 1.97 | 1 | 50.00 | 1.14 | 1 | 3 | 1.97 |
| JAGUAR-XJ LWB | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.56 | 3.29 | 1 | 100.00 | 0.33 | 0 | 5 | 3.29 |
| JAGUAR-XJ8 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.56 | 0.00 | 0 | 0.00 | 0.52 | 0 | 0 | 0.00 |
| JAGUAR-XJR | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.56 | 0.66 | 1 | 100.00 | 1.65 | 0 | 1 | 0.66 |
| LEXUS-LS | 8 | 53.33 | 37.50 | 3 | 37.50 | 1.74 | 1 | 46 | 25.70 | 39.47 | 15 | 32.61 | 1.42 | 2 | 60 | 39.47 |
| MAYBACH-57 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.66 | 0 | 0.00 | 0.00 | 0 | 1 | 0.66 |
| MAYBACH-62 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.66 | 0 | 0.00 | 0.00 | 0 | 1 | 0.66 |
| MERCEDES-BENZ-CLS-CLASS | 2 | 13.33 | 12.50 | 2 | 100.00 | 1.12 | 0 | 27 | 15.08 | 13.16 | 15 | 55.56 | 1.06 | 0 | 20 | 13.16 |
| MERCEDES-BENZ-S-CLASS | 2 | 13.33 | 31.25 | 1 | 50.00 | 0.46 | 1 | 63 | 35.20 | 21.71 | 29 | 46.03 | 1.01 | 5 | 33 | 21.71 |
| ULTRA LUXURY SEDAN | 15 | 100.00 | 100.00 | 8 | 53.33 | 1.00 | 2 | 179 | 100.00 | 100.00 | 88 | 49.16 | 1.00 | 8 | 152 | 100.00 |
| CHEVROLET-MONTE CARLO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 9 | 6.82 | 7.07 | 0 | 0.00 | 0.75 | 0 | 13 | 7.07 |
| HONDA-ACCORD | 5 | 100.00 | 60.00 | 0 | 0.00 | 1.44 | 0 | 100 | 75.76 | 67.39 | 12 | 12.00 | 1.21 | 0 | 124 | 67.39 |
| TOYOTA-SOLARA | 0 | 0.00 | 40.00 | 0 | 0.00 | 0.00 | 0 | 23 | 17.42 | 25.54 | 0 | 0.00 | 0.61 | 0 | 47 | 25.54 |
| UPPER MID CAR - COUPE | 5 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 132 | 100.00 | 100.00 | 12 | 9.09 | 1.00 | 0 | 184 | 100.00 |
| BUICK-LACROSSE | 1 | 0.52 | 1.50 | 0 | 0.00 | 0.67 | 0 | 17 | 0.68 | 1.70 | 5 | 29.41 | 0.72 | 4 | 44 | 1.70 |
| BUICK-LESABRE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.46 | 0 | 0.00 | 0.00 | 0 | 12 | 0.46 |
| BUICK-LUCERNE | 1 | 0.52 | 0.00 | 0 | 0.00 | 0.55 | 0 | 22 | 0.88 | 0.00 | 0 | 0.00 | 0.69 | 2 | 0 | 0.00 |
| BUICK-PARK AVENUE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.04 | 0 | 0.00 | 0.00 | 0 | 1 | 0.04 |
| CHEVROLET-IMPALA | 2 | 1.05 | 1.50 | 1 | 50.00 | 0.53 | 3 | 45 | 1.80 | 0.96 | 4 | 8.89 | 0.89 | 29 | 25 | 0.96 |
| CHRYSLER-300 | 5 | 2.62 | 7.00 | 1 | 20.00 | 0.44 | 1 | 90 | 3.61 | 5.32 | 15 | 16.67 | 0.49 | 21 | 138 | 5.32 |
| DODGE-CHARGER | 6 | 3.14 | 4.50 | 2 | 33.33 | 1.03 | 2 | 111 | 4.45 | 1.35 | 7 | 6.31 | 1.10 | 15 | 35 | 1.35 |
| FORD-CROWN VICTORIA | 0 | 0.00 | 0.50 | 0 | 0.00 | 0.00 | 4 | 4 | 0.16 | 0.19 | 0 | 0.00 | 0.83 | 23 | 5 | 0.19 |
| FORD-FIVE HUNDRED | 1 | 0.52 | 2.50 | 0 | 0.00 | 0.72 | 1 | 33 | 1.32 | 1.85 | 1 | 3.03 | 0.99 | 2 | 48 | 1.85 |
| HONDA-ACCORD | 52 | 27.23 | 25.00 | 4 | 7.69 | 1.25 | 0 | 792 | 31.76 | 32.22 | 58 | 7.32 | 1.38 | 4 | 836 | 32.22 |
| HYUNDAI-AZERA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 15 | 0.60 | 0.00 | 0 | 0.00 | 0.63 | 0 | 0 | 0.00 |
| HYUNDAI-XG300/XG350 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.08 | 0.39 | 0 | 0.00 | 0.52 | 0 | 10 | 0.39 |
| KIA-AMANTI | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 0.12 | 0.27 | 0 | 0.00 | 0.55 | 0 | 7 | 0.27 |
| MERCURY-GRAND MARQUIS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.08 | 0.19 | 0 | 0.00 | 0.32 | 0 | 5 | 0.19 |
| MERCURY-MONTEGO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.23 | 0 | 0.00 | 0.00 | 0 | 6 | 0.23 |
| NISSAN-ALTIMA | 26 | 13.61 | 5.00 | 2 | 7.69 | 0.81 | 0 | 200 | 8.02 | 9.56 | 21 | 10.50 | 0.56 | 1 | 248 | 9.56 |
| NISSAN-MAXIMA | 3 | 1.57 | 4.00 | 0 | 0.00 | 0.67 | 0 | 46 | 1.84 | 2.39 | 11 | 23.91 | 0.59 | 1 | 62 | 2.39 |
| PONTIAC-BONNEVILLE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.04 | 0 | 0.00 | 0.00 | 0 | 1 | 0.04 |
| PONTIAC-GRAND PRIX | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 2 | 15 | 0.60 | 0.96 | 3 | 20.00 | 1.39 | 9 | 25 | 0.96 |
| TOYOTA-AVALON | 3 | 1.57 | 3.50 | 0 | 0.00 | 0.41 | 0 | 98 | 3.93 | 3.47 | 4 | 4.08 | 0.79 | 2 | 90 | 3.47 |
| TOYOTA-CAMRY | 87 | 45.55 | 43.00 | 2 | 2.30 | 1.20 | 0 | 931 | 37.33 | 36.07 | 39 | 4.19 | 1.14 | 11 | 936 | 36.07 |
| VOLKSWAGEN-PASSAT | 4 | 2.09 | 2.00 | 1 | 25.00 | 1.13 | 0 | 68 | 2.73 | 2.35 | 19 | 27.94 | 1.08 | 0 | 61 | 2.35 |
| UPPER MID CAR - SEDAN | 191 | 100.00 | 100.00 | 13 | 6.81 | 1.00 | 13 | 2,494 | 100.00 | 100.00 | 187 | 7.50 | 1.00 | 124 | 2,595 | 100.00 |
| DODGE-MAGNUM | 0 | 0.00 | 100.00 | 0 | 0.00 | 0.00 | 0 | 31 | 75.61 | 72.22 | 4 | 12.90 | 1.06 | 2 | 52 | 72.22 |
| VOLKSWAGEN-PASSAT | 1 | 100.00 | 0.00 | 0 | 0.00 | 2.99 | 0 | 10 | 24.39 | 27.78 | 1 | 10.00 | 0.85 | 0 | 20 | 27.78 |
| UPPER MID CAR - WAGON | 1 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 41 | 100.00 | 100.00 | 5 | 12.20 | 1.00 | 2 | 72 | 100.00 |
| ACURA-RDX | 6 | 54.55 | 0.00 | 1 | 16.67 | 2.23 | 0 | 20 | 20.00 | 0.00 | 5 | 25.00 | 2.13 | 0 | 0 | 0.00 |
| BMW-X3 | 2 | 18.18 | 0.00 | 2 | 100.00 | 0.41 | 0 | 30 | 30.00 | 60.61 | 22 | 73.33 | 0.64 | 0 | 40 | 60.61 |
| HUMMER-H3 | 3 | 27.27 | 100.00 | 0 | 0.00 | 0.87 | 0 | 50 | 50.00 | 36.36 | 10 | 20.00 | 1.15 | 2 | 24 | 36.36 |
| LAND ROVER-FREELANDER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 3.03 | 0 | 0.00 | 0.00 | 0 | 2 | 3.03 |
| ENTRY LUXURY UTILITY | 11 | 100.00 | 100.00 | 3 | 27.27 | 1.00 | 0 | 100 | 100.00 | 100.00 | 37 | 37.00 | 1.00 | 2 | 66 | 100.00 |
| CHEVROLET-EXPRESS | 1 | 33.33 | 0.00 | 0 | 0.00 | 0.67 | 0 | 4 | 25.00 | 26.32 | 1 | 25.00 | 0.51 | 4 | 5 | 26.32 |
| DODGE-SPRINTER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 6.25 | 5.26 | 0 | 0.00 | 0.40 | 0 | 1 | 5.26 |
| FORD-ECONOLINE | 1 | 33.33 | 0.00 | 0 | 0.00 | 1.04 | 2 | 8 | 50.00 | 47.37 | 0 | 0.00 | 1.99 | 4 | 9 | 47.37 |
| GMC-SAVANA | 1 | 33.33 | 0.00 | 0 | 0.00 | 4.73 | 0 | 3 | 18.75 | 15.79 | 0 | 0.00 | 1.93 | 1 | 3 | 15.79 |
| SPRINTER-3500 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 5.26 | 0 | 0.00 | 0.00 | 0 | 1 | 5.26 |
| LARGE CUTAWAY VAN | 3 | 100.00 | 0.00 | 0 | 0.00 | 1.00 | 2 | 16 | 100.00 | 100.00 | 1 | 6.25 | 1.00 | 9 | 19 | 100.00 |
| CADILLAC-ESCALADE | 3 | 13.04 | 25.00 | 0 | 0.00 | 0.64 | 0 | 34 | 18.38 | 16.00 | 7 | 20.59 | 0.88 | 1 | 28 | 16.00 |
| CADILLAC-ESCALADE ESV | 2 | 8.70 | 16.67 | 0 | 0.00 | 0.78 | 0 | 16 | 8.65 | 9.71 | 5 | 31.25 | 0.99 | 1 | 17 | 9.71 |
| CADILLAC-ESCALADE EXT | 1 | 4.35 | 8.33 | 0 | 0.00 | 0.85 | 0 | 6 | 3.24 | 8.00 | 2 | 33.33 | 0.81 | 0 | 14 | 8.00 |
| HUMMER-H2 SUT | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 4 | 2.16 | 2.29 | 2 | 50.00 | 1.14 | 0 | 4 | 2.29 |
| HUMMER-H2 SUV | 1 | 4.35 | 8.33 | 1 | 100.00 | 0.75 | 0 | 24 | 12.97 | 17.14 | 5 | 20.83 | 1.51 | 1 | 30 | 17.14 |
| INFINITI-QX56 | 2 | 8.70 | 0.00 | 1 | 50.00 | 1.84 | 0 | 9 | 4.86 | 9.71 | 3 | 33.33 | 0.78 | 0 | 17 | 9.71 |
| LAND ROVER-RANGE ROVER | 2 | 8.70 | 8.33 | 0 | 0.00 | 0.78 | 0 | 11 | 5.95 | 10.86 | 5 | 45.45 | 0.54 | 0 | 19 | 10.86 |
| LEXUS-LX | 1 | 4.35 | 25.00 | 0 | 0.00 | 1.58 | 0 | 12 | 6.49 | 12.00 | 2 | 16.67 | 2.02 | 1 | 21 | 12.00 |
| LINCOLN-MARK LT | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 6 | 3.24 | 1.71 | 0 | 0.00 | 0.60 | 0 | 3 | 1.71 |
| LINCOLN-NAVIGATOR | 1 | 4.35 | 8.33 | 0 | 0.00 | 0.43 | 0 | 13 | 7.03 | 12.00 | 1 | 7.69 | 0.49 | 1 | 21 | 12.00 |
| | | | | | | | | | | | | | | | | |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division: CADILLAC

Region: 10: WESTERN

Zone: 1991: PRM 10 WEST

Area: 9102: PRM SF/SAC

Dealer: 38003: SIGNER BUICK-CADILLAC

APR / AGSSA: 14585000012: NEWARK

For Month: December 2006

| GM Segment | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|---------------------------------|-----------|---------------|---------------|--------------------|--------------|-------------|-----------|--------------|---------------|---------------|--------------------|--------------|-------------|------------|------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| SPRINTER-2500 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 4.70 | 0 | 0.00 | 0.00 | 0 | 7 | 4.70 |
| SPRINTER-3500 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 |
| LARGE PANEL VAN | 10 | 100.00 | 100.00 | 1 | 10.00 | 1.00 | 22 | 174 | 100.00 | 100.00 | 41 | 23.56 | 1.00 | 149 | 149 | 100.00 |
| CHEVROLET-EXPRESS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 10.00 | 23.08 | 0 | 0.00 | 0.42 | 1 | 3 | 23.08 |
| DODGE-SPRINTER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 20.00 | 0.00 | 0 | 0.00 | 1.09 | 0 | 0 | 0.00 |
| FORD-ECONOLINE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 4 | 40.00 | 53.85 | 1 | 25.00 | 0.85 | 0 | 7 | 53.85 |
| GMC-SAVANA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 30.00 | 15.38 | 0 | 0.00 | 3.45 | 0 | 2 | 15.38 |
| SPRINTER-2500 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 7.69 | 0 | 0.00 | 0.00 | 0 | 1 | 7.69 |
| LARGE PASSENGER VAN | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 10 | 100.00 | 100.00 | 1 | 10.00 | 1.00 | 1 | 13 | 100.00 |
| CHEVROLET-AVALANCHE | 4 | 9.52 | 0.00 | 1 | 25.00 | 1.47 | 0 | 36 | 5.58 | 4.50 | 3 | 8.33 | 1.18 | 0 | 33 | 4.50 |
| CHEVROLET-SILVERADO | 5 | 11.90 | 9.26 | 0 | 0.00 | 0.65 | 2 | 89 | 13.80 | 13.37 | 1 | 1.12 | 0.69 | 9 | 98 | 13.37 |
| DODGE-RAM | 11 | 26.19 | 9.26 | 0 | 0.00 | 1.43 | 1 | 129 | 20.00 | 19.10 | 4 | 3.10 | 1.04 | 11 | 140 | 19.10 |
| FORD-F SERIES | 7 | 16.67 | 40.74 | 0 | 0.00 | 0.63 | 1 | 164 | 25.43 | 29.74 | 4 | 2.44 | 0.93 | 15 | 218 | 29.74 |
| GMC-SIERRA | 7 | 16.67 | 18.52 | 0 | 0.00 | 1.94 | 0 | 112 | 17.36 | 12.14 | 7 | 6.25 | 1.77 | 2 | 89 | 12.14 |
| NISSAN-TITAN | 3 | 7.14 | 9.26 | 0 | 0.00 | 1.41 | 0 | 36 | 5.58 | 6.82 | 2 | 5.56 | 0.92 | 0 | 50 | 6.82 |
| TOYOTA-TUNDRA | 5 | 11.90 | 12.96 | 1 | 20.00 | 0.71 | 0 | 79 | 12.25 | 14.32 | 16 | 20.25 | 0.96 | 2 | 105 | 14.32 |
| LARGE PICKUP - CREW CAB | 42 | 100.00 | 100.00 | 2 | 4.76 | 1.00 | 4 | 645 | 100.00 | 100.00 | 37 | 5.74 | 1.00 | 39 | 733 | 100.00 |
| CHEVROLET-SILVERADO | 7 | 38.89 | 28.00 | 0 | 0.00 | 1.24 | 3 | 135 | 36.89 | 34.37 | 1 | 0.74 | 1.07 | 30 | 166 | 34.37 |
| FORD-F SERIES | 5 | 27.78 | 44.00 | 0 | 0.00 | 1.03 | 3 | 102 | 27.87 | 28.36 | 9 | 8.82 | 0.99 | 78 | 137 | 28.36 |
| GMC-SIERRA | 2 | 11.11 | 8.00 | 0 | 0.00 | 1.03 | 0 | 72 | 19.67 | 22.15 | 4 | 5.56 | 1.59 | 1 | 107 | 22.15 |
| NISSAN-TITAN | 0 | 0.00 | 8.00 | 0 | 0.00 | 0.00 | 0 | 12 | 3.28 | 5.80 | 0 | 0.00 | 0.42 | 0 | 28 | 5.80 |
| TOYOTA-TUNDRA | 4 | 22.22 | 12.00 | 0 | 0.00 | 0.87 | 1 | 45 | 12.30 | 9.32 | 3 | 6.67 | 0.73 | 6 | 45 | 9.32 |
| LARGE PICKUP - EXT CAB | 18 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 7 | 366 | 100.00 | 100.00 | 17 | 4.64 | 1.00 | 115 | 483 | 100.00 |
| CHEVROLET-SILVERADO | 3 | 14.29 | 21.43 | 1 | 33.33 | 0.45 | 1 | 51 | 21.89 | 22.31 | 5 | 9.80 | 0.67 | 35 | 58 | 22.31 |
| DODGE-RAM | 9 | 42.86 | 21.43 | 0 | 0.00 | 3.14 | 1 | 25 | 10.73 | 11.15 | 0 | 0.00 | 1.09 | 11 | 29 | 11.15 |
| FORD-F SERIES | 8 | 38.10 | 35.71 | 2 | 25.00 | 1.00 | 6 | 91 | 39.06 | 38.08 | 5 | 5.49 | 1.23 | 73 | 99 | 38.08 |
| GMC-SIERRA | 1 | 4.76 | 14.29 | 0 | 0.00 | 0.37 | 0 | 26 | 11.16 | 11.54 | 2 | 7.69 | 0.90 | 7 | 30 | 11.54 |
| TOYOTA-TUNDRA | 0 | 0.00 | 7.14 | 0 | 0.00 | 0.00 | 0 | 40 | 17.17 | 16.92 | 2 | 5.00 | 1.28 | 7 | 44 | 16.92 |
| LARGE PICKUP - REG CAB | 21 | 100.00 | 100.00 | 3 | 14.29 | 1.00 | 8 | 233 | 100.00 | 100.00 | 14 | 6.01 | 1.00 | 133 | 260 | 100.00 |
| CHEVROLET-SUBURBAN | 5 | 9.62 | 6.25 | 0 | 0.00 | 0.81 | 1 | 33 | 6.13 | 8.53 | 3 | 9.09 | 0.59 | 4 | 61 | 8.53 |
| CHEVROLET-TAHOE | 7 | 13.46 | 12.50 | 1 | 14.29 | 0.45 | 0 | 161 | 29.93 | 21.54 | 9 | 5.59 | 0.91 | 8 | 154 | 21.54 |
| FORD-EXCURSION | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.37 | 0.42 | 0 | 0.00 | 0.83 | 0 | 3 | 0.42 |
| FORD-EXPEDITION | 3 | 5.77 | 6.25 | 0 | 0.00 | 0.46 | 0 | 40 | 7.43 | 10.35 | 2 | 5.00 | 0.63 | 2 | 74 | 10.35 |
| GMC-YUKON | 9 | 17.31 | 17.19 | 0 | 0.00 | 1.63 | 0 | 80 | 14.87 | 17.06 | 4 | 5.00 | 1.36 | 0 | 122 | 17.06 |
| GMC-YUKON DENALI | 5 | 9.62 | 9.38 | 0 | 0.00 | 1.44 | 0 | 39 | 7.25 | 6.15 | 3 | 7.69 | 1.45 | 4 | 44 | 6.15 |
| GMC-YUKON DENALI XL | 7 | 13.46 | 9.38 | 0 | 0.00 | 2.49 | 0 | 45 | 8.36 | 6.99 | 3 | 6.67 | 1.81 | 0 | 50 | 6.99 |
| GMC-YUKON XL | 4 | 7.69 | 7.81 | 0 | 0.00 | 1.58 | 0 | 24 | 4.46 | 5.87 | 1 | 4.17 | 1.04 | 0 | 42 | 5.87 |
| NISSAN-ARMADA | 4 | 7.69 | 10.94 | 2 | 50.00 | 1.07 | 0 | 40 | 7.43 | 7.97 | 6 | 15.00 | 0.86 | 1 | 57 | 7.97 |
| TOYOTA-LAND CRUISER | 1 | 1.92 | 1.56 | 0 | 0.00 | 2.58 | 0 | 4 | 0.74 | 0.98 | 0 | 0.00 | 1.29 | 0 | 7 | 0.98 |
| TOYOTA-SEQUOIA | 7 | 13.46 | 18.75 | 0 | 0.00 | 1.32 | 0 | 70 | 13.01 | 14.13 | 12 | 17.14 | 1.27 | 0 | 101 | 14.13 |
| LARGE UTILITY | 52 | 100.00 | 100.00 | 3 | 5.77 | 1.00 | 1 | 538 | 100.00 | 100.00 | 43 | 7.99 | 1.00 | 19 | 715 | 100.00 |
| CHEVROLET-COLORADO | 1 | 2.94 | 5.26 | 0 | 0.00 | 0.39 | 0 | 27 | 6.72 | 9.37 | 0 | 0.00 | 0.90 | 1 | 40 | 9.37 |
| DODGE-DAKOTA | 0 | 0.00 | 7.89 | 0 | 0.00 | 0.00 | 0 | 24 | 5.97 | 8.67 | 0 | 0.00 | 1.35 | 0 | 37 | 8.67 |
| GMC-CANYON | 0 | 0.00 | 2.63 | 0 | 0.00 | 0.00 | 6 | 13 | 3.23 | 4.92 | 0 | 0.00 | 1.41 | 6 | 21 | 4.92 |
| HONDA-RIDGELINE | 7 | 20.59 | 36.84 | 1 | 14.29 | 1.25 | 0 | 80 | 19.90 | 14.29 | 11 | 13.75 | 1.17 | 0 | 61 | 14.29 |
| MITSUBISHI-RAIDER | 0 | 0.00 | 2.63 | 0 | 0.00 | 0.00 | 0 | 2 | 0.50 | 0.23 | 0 | 0.00 | 0.40 | 0 | 1 | 0.23 |
| NISSAN-FRONTIER | 3 | 8.82 | 7.89 | 0 | 0.00 | 0.56 | 0 | 45 | 11.19 | 14.29 | 3 | 6.67 | 0.60 | 0 | 61 | 14.29 |
| SUBARU-BAJA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 4 | 1.00 | 1.17 | 0 | 0.00 | 0.97 | 0 | 5 | 1.17 |
| TOYOTA-TACOMA | 23 | 67.65 | 36.84 | 1 | 4.35 | 1.31 | 0 | 207 | 51.49 | 47.07 | 7 | 3.38 | 1.07 | 4 | 201 | 47.07 |
| MEDIUM PICKUP - CREW CAB | 34 | 100.00 | 100.00 | 2 | 5.88 | 1.00 | 6 | 402 | 100.00 | 100.00 | 21 | 5.22 | 1.00 | 11 | 427 | 100.00 |
| CHEVROLET-COLORADO | 1 | 5.88 | 0.00 | 0 | 0.00 | 1.09 | 3 | 15 | 5.81 | 9.29 | 0 | 0.00 | 1.12 | 12 | 29 | 9.29 |
| DODGE-DAKOTA | 0 | 0.00 | 28.00 | 0 | 0.00 | 0.00 | 0 | 3 | 1.16 | 10.26 | 0 | 0.00 | 0.21 | 3 | 32 | 10.26 |
| FORD-RANGER | 3 | 17.65 | 8.00 | 0 | 0.00 | 1.09 | 4 | 36 | 13.95 | 13.14 | 0 | 0.00 | 0.81 | 10 | 41 | 13.14 |
| GMC-CANYON | 1 | 5.88 | 4.00 | 0 | 0.00 | 4.12 | 0 | 10 | 3.88 | 3.21 | 0 | 0.00 | 2.16 | 1 | 10 | 3.21 |
| MAZDA-B3000 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.32 | 0 | 0.00 | 0.00 | 0 | 1 | 0.32 |
| MITSUBISHI-RAIDER | 1 | 5.88 | 4.00 | 0 | 0.00 | 8.86 | 0 | 2 | 0.78 | 0.32 | 0 | 0.00 | 0.58 | 0 | 1 | 0.32 |
| NISSAN-FRONTIER | 3 | 17.65 | 16.00 | 0 | 0.00 | 1.00 | 0 | 34 | 13.18 | 12.18 | 1 | 2.94 | 0.62 | 1 | 38 | 12.18 |
| TOYOTA-TACOMA | 8 | 47.06 | 40.00 | 0 | 0.00 | 0.88 | 0 | 158 | 61.24 | 51.28 | 8 | 5.06 | 1.28 | 1 | 160 | 51.28 |
| MEDIUM PICKUP - EXT CAB | 17 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 7 | 258 | 100.00 | 100.00 | 9 | 3.49 | 1.00 | 28 | 312 | 100.00 |
| CHEVROLET-COLORADO | 1 | 12.50 | 25.00 | 0 | 0.00 | 0.82 | 0 | 19 | 15.83 | 12.14 | 0 | 0.00 | 1.23 | 0 | 17 | 12.14 |
| FORD-RANGER | 2 | 25.00 | 37.50 | 0 | 0.00 | 1.10 | 1 | 30 | 25.00 | 32.86 | 1 | 3.33 | 1.06 | 20 | 46 | 32.86 |
| GMC-CANYON | 1 | 12.50 | 0.00 | 0 | 0.00 | 2.77 | 0 | 4 | 3.33 | 3.57 | 0 | 0.00 | 0.65 | 0 | 5 | 3.57 |
| MAZDA-B2300 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 2.50 | 2.14 | 0 | 0.00 | 1.13 | 0 | 3 | 2.14 |
| TOYOTA-TACOMA | 4 | 50.00 | 37.50 | 0 | 0.00 | 0.89 | 0 | 64 | 53.33 | 49.29 | 1 | 1.56 | 0.95 | 4 | 69 | 49.29 |
| MEDIUM PICKUP - REG CAB | 8 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 1 | 120 | 100.00 | 100.00 | 2 | 1.67 | 1.00 | 24 | 140 | 100.00 |
| BUICK-TERRAZA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 0.18 | 0.23 | 0 | 0.00 | 0.53 | 0 | 4 | 0.23 |
| CHEVROLET-ASTRO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.91 | 0 | 0.00 | 0.00 | 13 | 16 | 0.91 |
| CHEVROLET-UPLANDER | 2 | 1.36 | 0.67 | 2 | 100.00 | 1.14 | 1 | 11 | 0.68 | 0.74 | 3 | 27.27 | 0.56 | 12 | 13 | |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division: CADILLAC

Region: 10: WESTERN

Zone: 1991: PRM 10 WEST

Area: 9102: PRM SF/SAC

Dealer: 38003: SIGNER BUICK-CADILLAC

APR / AGSSA: 14585000012: NEWARK

For Month: December 2006

| GM Segment | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|------------------------------|------------|---------------|---------------|--------------------|--------------|-------------|----------|--------------|---------------|---------------|--------------------|--------------|-------------|-----------|--------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| SATURN-RELAY | 0 | 0.00 | 0.67 | 0 | 0.00 | 0.00 | 0 | 7 | 0.43 | 1.58 | 0 | 0.00 | 0.53 | 0 | 28 | 1.58 |
| TOYOTA-SIENNA | 65 | 44.22 | 39.60 | 1 | 1.54 | 0.92 | 0 | 668 | 41.01 | 39.56 | 47 | 7.04 | 1.09 | 0 | 699 | 39.56 |
| MEDIUM VAN | 147 | 100.00 | 100.00 | 6 | 4.08 | 1.00 | 3 | 1,629 | 100.00 | 100.00 | 77 | 4.73 | 1.00 | 70 | 1,767 | 100.00 |
| ACURA-MDX | 17 | 18.48 | 19.57 | 1 | 5.88 | 1.57 | 0 | 197 | 22.99 | 22.57 | 20 | 10.15 | 2.06 | 0 | 204 | 22.57 |
| AUDI-Q7 | 3 | 3.26 | 0.00 | 3 | 100.00 | 0.86 | 0 | 4 | 0.47 | 0.00 | 3 | 75.00 | 0.30 | 1 | 0 | 0.00 |
| BMW-X5 | 6 | 6.52 | 8.70 | 0 | 0.00 | 1.50 | 0 | 44 | 5.13 | 6.75 | 17 | 38.64 | 0.60 | 0 | 61 | 6.75 |
| CADILLAC-SRX | 1 | 1.09 | 0.00 | 0 | 0.00 | 0.57 | 0 | 5 | 0.58 | 1.11 | 1 | 20.00 | 0.32 | 1 | 10 | 1.11 |
| INFINITI-FX | 2 | 2.17 | 5.43 | 2 | 100.00 | 0.49 | 0 | 25 | 2.92 | 4.31 | 14 | 56.00 | 0.53 | 0 | 39 | 4.31 |
| LAND ROVER-DISCOVERY | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.33 | 0 | 0.00 | 0.00 | 0 | 3 | 0.33 |
| LAND ROVER-LR3 | 3 | 3.26 | 0.00 | 2 | 66.67 | 0.88 | 0 | 17 | 1.98 | 1.33 | 10 | 58.82 | 0.49 | 1 | 12 | 1.33 |
| LAND ROVER-RANGE ROVER SPORT | 1 | 1.09 | 4.35 | 1 | 100.00 | 0.12 | 0 | 30 | 3.50 | 1.66 | 12 | 40.00 | 0.55 | 0 | 15 | 1.66 |
| LEXUS-GX470 | 8 | 8.70 | 8.70 | 0 | 0.00 | 1.29 | 1 | 60 | 7.00 | 8.63 | 9 | 15.00 | 1.12 | 2 | 78 | 8.63 |
| LEXUS-RX | 32 | 34.78 | 29.35 | 5 | 15.63 | 1.15 | 1 | 275 | 32.09 | 31.42 | 50 | 18.18 | 1.15 | 2 | 284 | 31.42 |
| LINCOLN-AVIATOR | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 1.11 | 0 | 0.00 | 0.00 | 0 | 10 | 1.11 |
| MERCEDES-BENZ-M-CLASS | 5 | 5.43 | 9.78 | 2 | 40.00 | 0.57 | 0 | 78 | 9.10 | 11.84 | 30 | 38.46 | 0.97 | 0 | 107 | 11.84 |
| MERCEDES-BENZ-R-CLASS | 5 | 5.43 | 2.17 | 2 | 40.00 | 1.21 | 0 | 40 | 4.67 | 0.88 | 24 | 60.00 | 0.82 | 0 | 8 | 0.88 |
| PORSCHE-CAYENNE | 3 | 3.26 | 9.78 | 1 | 33.33 | 1.22 | 0 | 21 | 2.45 | 4.98 | 9 | 42.86 | 0.75 | 2 | 45 | 4.98 |
| SAAB-97 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.11 | 0 | 0.00 | 0.00 | 0 | 1 | 0.11 |
| VOLVO-XC90 | 6 | 6.52 | 2.17 | 5 | 83.33 | 0.93 | 0 | 61 | 7.12 | 2.99 | 19 | 31.15 | 0.95 | 0 | 27 | 2.99 |
| MID LUXURY UTILITY | 92 | 100.00 | 100.00 | 24 | 26.09 | 1.00 | 2 | 857 | 100.00 | 100.00 | 218 | 25.44 | 1.00 | 9 | 904 | 100.00 |
| BUICK-RAINIER | 0 | 0.00 | 0.77 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.64 | 0 | 0.00 | 0.00 | 0 | 9 | 0.64 |
| BUICK-RENDEZVOUS | 0 | 0.00 | 0.77 | 0 | 0.00 | 0.00 | 0 | 2 | 0.16 | 0.21 | 0 | 0.00 | 0.32 | 0 | 3 | 0.21 |
| CHEVROLET-TRAILBLAZER | 0 | 0.00 | 1.54 | 0 | 0.00 | 0.00 | 0 | 33 | 2.59 | 2.64 | 1 | 3.03 | 0.86 | 3 | 37 | 2.64 |
| CHEVROLET-TRAILBLAZER EXT | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 7 | 0.55 | 1.14 | 0 | 0.00 | 0.75 | 0 | 16 | 1.14 |
| CHRYSLER-ASPEN | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.08 | 0.00 | 0 | 0.00 | 0.19 | 0 | 0 | 0.00 |
| CHRYSLER-PACIFICA | 3 | 3.06 | 3.08 | 0 | 0.00 | 1.57 | 0 | 33 | 2.59 | 2.35 | 3 | 9.09 | 1.17 | 4 | 33 | 2.35 |
| DODGE-DURANGO | 2 | 2.04 | 3.08 | 0 | 0.00 | 0.72 | 1 | 30 | 2.35 | 3.00 | 1 | 3.33 | 0.81 | 1 | 42 | 3.00 |
| FORD-EXPLORER | 2 | 2.04 | 3.08 | 0 | 0.00 | 0.32 | 0 | 45 | 3.53 | 7.06 | 7 | 15.56 | 0.47 | 5 | 99 | 7.06 |
| FORD-EXPLORER SPORT TRAC | 1 | 1.02 | 0.00 | 0 | 0.00 | 0.73 | 0 | 12 | 0.94 | 1.57 | 0 | 0.00 | 0.72 | 0 | 22 | 1.57 |
| FORD-FREESTYLE | 1 | 1.02 | 0.77 | 0 | 0.00 | 0.85 | 0 | 19 | 1.49 | 2.35 | 0 | 0.00 | 0.76 | 2 | 33 | 2.35 |
| GMC-ENVOY | 1 | 1.02 | 0.00 | 0 | 0.00 | 0.93 | 0 | 18 | 1.41 | 1.57 | 0 | 0.00 | 1.34 | 0 | 22 | 1.57 |
| GMC-ENVOY DENALI | 0 | 0.00 | 0.77 | 0 | 0.00 | 0.00 | 0 | 12 | 0.94 | 0.29 | 0 | 0.00 | 1.50 | 0 | 4 | 0.29 |
| GMC-ENVOY DENALI XL | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 9 | 0.71 | 0.43 | 1 | 11.11 | 2.20 | 0 | 6 | 0.43 |
| GMC-ENVOY XL | 0 | 0.00 | 0.77 | 0 | 0.00 | 0.00 | 0 | 11 | 0.86 | 1.64 | 3 | 27.27 | 1.62 | 0 | 23 | 1.64 |
| GMC-ENVOY XUV | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.43 | 0 | 0.00 | 0.00 | 0 | 6 | 0.43 |
| HONDA-PILOT | 33 | 33.67 | 35.38 | 10 | 30.30 | 1.57 | 0 | 393 | 30.82 | 24.47 | 41 | 10.43 | 1.64 | 0 | 343 | 24.47 |
| ISUZU-ASCENDER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.08 | 0.21 | 0 | 0.00 | 0.42 | 0 | 3 | 0.21 |
| ISUZU-RODEO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.14 | 0 | 0.00 | 0.00 | 0 | 2 | 0.14 |
| JEEP-COMMANDER | 3 | 3.06 | 0.00 | 0 | 0.00 | 0.62 | 0 | 28 | 2.20 | 0.07 | 1 | 3.57 | 0.43 | 0 | 1 | 0.07 |
| JEEP-GRAND CHEROKEE | 3 | 3.06 | 3.08 | 0 | 0.00 | 0.53 | 0 | 42 | 3.29 | 4.21 | 2 | 4.76 | 0.54 | 3 | 59 | 4.21 |
| MAZDA-CX-7 | 4 | 4.08 | 0.00 | 3 | 75.00 | 0.89 | 0 | 30 | 2.35 | 0.00 | 16 | 53.33 | 1.27 | 0 | 0 | 0.00 |
| MERCURY-MOUNTAINEER | 0 | 0.00 | 0.77 | 0 | 0.00 | 0.00 | 0 | 6 | 0.47 | 0.64 | 2 | 33.33 | 0.55 | 0 | 9 | 0.64 |
| MINI-MONTERO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 5 | 0.39 | 0.64 | 0 | 0.00 | 1.83 | 0 | 9 | 0.64 |
| NISSAN-MURANO | 11 | 11.22 | 3.85 | 5 | 45.45 | 1.93 | 0 | 94 | 7.37 | 6.28 | 32 | 34.04 | 1.22 | 0 | 88 | 6.28 |
| NISSAN-PATHFINDER | 4 | 4.08 | 6.15 | 1 | 25.00 | 0.67 | 0 | 59 | 4.63 | 4.92 | 8 | 13.56 | 0.68 | 1 | 69 | 4.92 |
| PONTIAC-AZTEK | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.21 | 0 | 0.00 | 0.00 | 0 | 3 | 0.21 |
| SUBARU-B9 TRIBECA | 1 | 1.02 | 0.77 | 0 | 0.00 | 0.85 | 0 | 14 | 1.10 | 0.50 | 5 | 35.71 | 0.97 | 1 | 7 | 0.50 |
| TOYOTA-4RUNNER | 7 | 7.14 | 10.00 | 0 | 0.00 | 0.71 | 0 | 134 | 10.51 | 10.49 | 11 | 8.21 | 0.90 | 3 | 147 | 10.49 |
| TOYOTA-HIGHLANDER | 21 | 21.43 | 22.31 | 2 | 9.52 | 1.39 | 0 | 224 | 17.57 | 19.61 | 15 | 6.70 | 1.07 | 2 | 275 | 19.61 |
| VOLKSWAGEN-TOUAREG | 1 | 1.02 | 3.08 | 0 | 0.00 | 0.79 | 0 | 13 | 1.02 | 2.28 | 2 | 15.38 | 0.71 | 0 | 32 | 2.28 |
| MID UTILITY | 98 | 100.00 | 100.00 | 21 | 21.43 | 1.00 | 1 | 1,275 | 100.00 | 100.00 | 151 | 11.84 | 1.00 | 25 | 1,402 | 100.00 |
| CHEVROLET-EQUINOX | 1 | 0.72 | 1.43 | 0 | 0.00 | 0.25 | 0 | 32 | 2.13 | 3.65 | 2 | 6.25 | 0.73 | 11 | 48 | 3.65 |
| CHEVROLET-HHR | 5 | 3.60 | 5.71 | 0 | 0.00 | 1.14 | 0 | 59 | 3.92 | 1.90 | 0 | 0.00 | 0.84 | 2 | 25 | 1.90 |
| CHEVROLET-TRACKER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.15 | 0 | 0.00 | 0.00 | 0 | 2 | 0.15 |
| CHRYSLER-PT CRUISER | 4 | 2.88 | 10.00 | 0 | 0.00 | 0.70 | 0 | 61 | 4.06 | 6.84 | 0 | 0.00 | 0.69 | 4 | 90 | 6.84 |
| DODGE-NITRO | 3 | 2.16 | 0.00 | 1 | 33.33 | 0.67 | 0 | 6 | 0.40 | 0.00 | 1 | 16.67 | 0.69 | 0 | 0 | 0.00 |
| FORD-ESCAPE | 9 | 6.47 | 2.86 | 0 | 0.00 | 1.19 | 0 | 95 | 6.32 | 7.98 | 3 | 3.16 | 0.89 | 18 | 105 | 7.98 |
| HONDA-CR-V | 44 | 31.65 | 30.00 | 2 | 4.55 | 1.46 | 0 | 388 | 25.80 | 22.66 | 14 | 3.61 | 1.67 | 1 | 298 | 22.66 |
| HONDA-ELEMENT | 7 | 5.04 | 7.14 | 0 | 0.00 | 1.14 | 0 | 70 | 4.65 | 6.31 | 3 | 4.29 | 0.75 | 0 | 83 | 6.31 |
| HYUNDAI-SANTA FE | 2 | 1.44 | 1.43 | 0 | 0.00 | 0.60 | 0 | 18 | 1.20 | 0.84 | 0 | 0.00 | 0.51 | 0 | 11 | 0.84 |
| HYUNDAI-TUCSON | 0 | 0.00 | 1.43 | 0 | 0.00 | 0.00 | 0 | 13 | 0.86 | 2.28 | 1 | 7.69 | 0.38 | 0 | 30 | 2.28 |
| JEEP-COMPASS | 1 | 0.72 | 0.00 | 0 | 0.00 | 0.38 | 1 | 7 | 0.47 | 0.00 | 0 | 0.00 | 0.65 | 1 | 0 | 0.00 |
| JEEP-LIBERTY | 0 | 0.00 | 2.86 | 0 | 0.00 | 0.00 | 0 | 24 | 1.60 | 3.42 | 0 | 0.00 | 0.52 | 5 | 45 | 3.42 |
| JEEP-WRANGLER | 1 | 0.72 | 0.00 | 0 | 0.00 | 0.12 | 0 | 16 | 1.06 | 2.89 | 1 | 6.25 | 0.22 | 0 | 38 | 2.89 |
| KIA-SORENTO | 1 | 0.72 | 0.00 | 0 | 0.00 | 0.79 | 0 | 18 | 1.20 | 1.29 | 0 | 0.00 | 0.59 | 0 | 17 | 1.29 |
| KIA-SPORTAGE | 2 | 1.44 | 1.43 | 0 | 0.00 | 0.87 | 0 | 15 | 1.00 | 1.37 | 0 | 0.00 | 0.60 | 0 | 18 | 1.37 |
| MAZDA-TRIBUTE | 0 | 0.00 | 2.86 | 0 | 0.00 | 0.00 | 0 | 20 | 1.33 | 1.60 | 1 | 5.00 | 1.13 | 0 | 21 | 1.60 |
| MERCURY-MARINER | 3 | 2.16 | 1.43 | 0 | 0.00 | 3.14 | 0 | 12 | 0.80 | 1.29 | 0 | 0.00 | 0.76 | 0 | 17 | 1.29 |
| MINI-ENDEAVOR | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 8 | 0.53 | 0.99 | 0 | 0.00 | 1.01 | 0 | 13 | 0.99 |
| MINI-OUTLANDER | 3 | 2.16 | 1.43 | 0 | 0.00 | 1.30 | 0 | 12 | 0.80 | 1.83 | 0 | 0.00 | 1.15 | 0 | 24 | 1.83 |
| NISSAN-XTERRA | 5 | 3.60 | 1.43 | 0 | 0.00 | 0.84 | 0 | 48 | 3.19 | 6.08 | 1 | 2.08 | 0.60 | 0 | 80 | 6.08 |
| PONTIAC-TORRENT | 3 | 2.16 | 2.86 | | | | | | | | | | | | | |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division:BUICK

Region: 10:WESTERN

Zone: 1991:PRM 10 WEST

Area: 9102:PRM SF/SAC

Dealer: 47315:SIGNER BUICK-CADILLAC

APR / AGSSA:1143900009:NEWARK

For Month: December 2006

| Manufacturer Summary | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|--|--------------|---------------|---------------|--------------------|--------------|-------------|-----------|---------------|---------------|---------------|--------------------|-------------|-------------|------------|---------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| PASSENGER CARS AND LIGHT TRUCKS | | | | | | | | | | | | | | | | |
| BUICK | 2 | 0.15 | 0.34 | 0 | 0.00 | 0.56 | 0 | 30 | 0.20 | 0.41 | 1 | 3.33 | 0.57 | 1 | 63 | 0.41 |
| CADILLAC | 11 | 0.85 | 1.01 | 2 | 18.18 | 0.63 | 0 | 91 | 0.60 | 0.68 | 29 | 31.87 | 0.54 | 2 | 104 | 0.68 |
| CHEVROLET | 47 | 3.63 | 3.70 | 5 | 10.64 | 0.50 | 9 | 722 | 4.72 | 5.34 | 23 | 3.19 | 0.58 | 103 | 821 | 5.34 |
| GMC | 28 | 2.17 | 3.45 | 0 | 0.00 | 0.84 | 22 | 396 | 2.59 | 3.20 | 23 | 5.81 | 0.93 | 30 | 491 | 3.20 |
| HUMMER | 2 | 0.15 | 0.08 | 1 | 50.00 | 0.37 | 0 | 58 | 0.38 | 0.33 | 10 | 17.24 | 0.85 | 3 | 51 | 0.33 |
| PONTIAC | 9 | 0.70 | 1.26 | 0 | 0.00 | 1.19 | 1 | 137 | 0.90 | 0.87 | 12 | 8.76 | 1.31 | 13 | 134 | 0.87 |
| SAAB | 2 | 0.15 | 0.08 | 0 | 0.00 | 0.88 | 0 | 19 | 0.12 | 0.21 | 4 | 21.05 | 0.73 | 0 | 33 | 0.21 |
| SATURN | 23 | 1.78 | 1.18 | 1 | 4.35 | 1.63 | 0 | 288 | 1.88 | 1.72 | 5 | 1.74 | 1.64 | 0 | 264 | 1.72 |
| Total GM Corp: | 124 | 9.59 | 11.11 | 9 | 7.26 | 0.69 | 32 | 1,741 | 11.39 | 12.77 | 107 | 0.06 | 0.76 | 152 | 1,961 | 12.77 |
| ACURA | 37 | 2.86 | 3.70 | 3 | 8.11 | 1.36 | 0 | 485 | 3.17 | 3.12 | 50 | 10.31 | 1.56 | 1 | 479 | 3.12 |
| ASTON MARTIN | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.01 | 0.01 | 0 | 0.00 | 0.54 | 0 | 1 | 0.01 |
| AUDI | 12 | 0.93 | 0.42 | 9 | 75.00 | 0.75 | 0 | 79 | 0.52 | 0.48 | 35 | 44.30 | 0.60 | 0 | 74 | 0.48 |
| BENTLEY | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 6 | 0.04 | 0.01 | 4 | 66.67 | 0.76 | 0 | 2 | 0.01 |
| BMW | 53 | 4.10 | 4.12 | 26 | 49.06 | 0.81 | 0 | 453 | 2.96 | 3.06 | 183 | 40.40 | 0.82 | 2 | 470 | 3.06 |
| CHRYSLER | 22 | 1.70 | 3.03 | 2 | 9.09 | 1.01 | 3 | 236 | 1.54 | 2.28 | 13 | 5.51 | 0.78 | 13 | 351 | 2.28 |
| DODGE | 46 | 3.56 | 2.69 | 3 | 6.52 | 1.11 | 3 | 426 | 2.79 | 2.89 | 46 | 10.80 | 0.77 | 25 | 444 | 2.89 |
| FERRARI | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.01 | 0.01 | 0 | 0.00 | 0.63 | 0 | 2 | 0.01 |
| FORD | 55 | 4.25 | 6.14 | 2 | 3.64 | 0.57 | 13 | 837 | 5.48 | 6.64 | 31 | 3.70 | 0.63 | 173 | 1,020 | 6.64 |
| GEM | 1 | 0.08 | 0.00 | 0 | 0.00 | 4.42 | 1 | 2 | 0.01 | 0.02 | 0 | 0.00 | 0.79 | 5 | 3 | 0.02 |
| HONDA | 237 | 18.33 | 19.53 | 15 | 6.33 | 1.55 | 0 | 2,912 | 19.05 | 17.82 | 149 | 5.12 | 1.57 | 3 | 2,738 | 17.82 |
| HYUNDAI | 2 | 0.15 | 0.34 | 0 | 0.00 | 0.12 | 0 | 114 | 0.75 | 0.88 | 2 | 1.75 | 0.47 | 0 | 135 | 0.88 |
| INFINITI | 19 | 1.47 | 1.18 | 5 | 26.32 | 1.11 | 0 | 148 | 0.97 | 1.40 | 36 | 24.32 | 0.79 | 3 | 215 | 1.40 |
| ISUZU | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.01 | 0.02 | 0 | 0.00 | 0.23 | 0 | 3 | 0.02 |
| JAGUAR | 0 | 0.00 | 0.08 | 0 | 0.00 | 0.00 | 0 | 25 | 0.16 | 0.16 | 14 | 56.00 | 0.85 | 1 | 24 | 0.16 |
| JEEP | 7 | 0.54 | 0.42 | 0 | 0.00 | 0.35 | 1 | 98 | 0.64 | 0.78 | 4 | 4.08 | 0.43 | 8 | 120 | 0.78 |
| KIA | 3 | 0.23 | 0.17 | 0 | 0.00 | 0.30 | 0 | 50 | 0.33 | 0.51 | 0 | 0.00 | 0.32 | 0 | 78 | 0.51 |
| LAMBORGHINI | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.01 | 0.02 | 0 | 0.00 | 0.90 | 0 | 3 | 0.02 |
| LAND ROVER | 5 | 0.39 | 0.34 | 3 | 60.00 | 0.45 | 0 | 49 | 0.32 | 0.25 | 23 | 46.94 | 0.56 | 0 | 39 | 0.25 |
| LEXUS | 95 | 7.35 | 5.89 | 12 | 12.63 | 1.42 | 0 | 880 | 5.76 | 4.54 | 153 | 17.39 | 1.47 | 2 | 697 | 4.54 |
| LINCOLN | 3 | 0.23 | 0.08 | 0 | 0.00 | 0.48 | 0 | 32 | 0.21 | 0.28 | 4 | 12.50 | 0.40 | 3 | 43 | 0.28 |
| LOTUS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 7 | 0.05 | 0.03 | 0 | 0.00 | 2.14 | 0 | 4 | 0.03 |
| MASERATI | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.01 | 0.02 | 0 | 0.00 | 0.22 | 0 | 3 | 0.02 |
| MAYBACH | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.01 | 0 | 0.00 | 0.00 | 0 | 2 | 0.01 |
| MAZDA | 24 | 1.86 | 1.68 | 3 | 12.50 | 1.27 | 0 | 367 | 2.40 | 2.24 | 28 | 7.63 | 1.54 | 0 | 344 | 2.24 |
| MERCEDES-BENZ | 54 | 4.18 | 3.96 | 25 | 46.30 | 0.85 | 3 | 526 | 3.44 | 3.35 | 230 | 43.73 | 0.94 | 6 | 515 | 3.35 |
| MERCURY | 5 | 0.39 | 0.08 | 0 | 0.00 | 1.71 | 0 | 31 | 0.20 | 0.26 | 3 | 9.68 | 0.65 | 0 | 40 | 0.26 |
| MINI | 7 | 0.54 | 0.51 | 0 | 0.00 | 1.01 | 0 | 79 | 0.52 | 0.42 | 3 | 3.80 | 1.17 | 0 | 65 | 0.42 |
| MITSUBISHI | 9 | 0.70 | 0.84 | 0 | 0.00 | 1.14 | 0 | 85 | 0.56 | 0.88 | 1 | 1.18 | 0.82 | 0 | 135 | 0.88 |
| NISSAN | 76 | 5.88 | 4.04 | 8 | 10.53 | 0.95 | 0 | 739 | 4.83 | 5.33 | 81 | 10.96 | 0.70 | 2 | 819 | 5.33 |
| PORSCHE | 7 | 0.54 | 0.76 | 1 | 14.29 | 1.02 | 0 | 59 | 0.39 | 0.45 | 22 | 37.29 | 0.82 | 2 | 69 | 0.45 |
| SCION | 20 | 1.55 | 1.60 | 0 | 0.00 | 0.93 | 0 | 294 | 1.92 | 2.05 | 1 | 0.34 | 0.84 | 0 | 315 | 2.05 |
| SPRINTER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.04 | 0 | 0.00 | 0.00 | 0 | 6 | 0.04 |
| SUBARU | 18 | 1.39 | 0.76 | 2 | 11.11 | 1.27 | 1 | 165 | 1.08 | 0.92 | 17 | 10.30 | 1.09 | 3 | 142 | 0.92 |
| SUZUKI | 1 | 0.08 | 0.34 | 0 | 0.00 | 0.33 | 0 | 18 | 0.12 | 0.18 | 0 | 0.00 | 0.37 | 0 | 28 | 0.18 |
| TOYOTA | 327 | 25.29 | 23.99 | 10 | 3.06 | 1.16 | 3 | 3,939 | 25.77 | 23.42 | 172 | 4.37 | 1.21 | 41 | 3,598 | 23.42 |
| VOLKSWAGEN | 15 | 1.16 | 1.52 | 1 | 6.67 | 0.70 | 0 | 263 | 1.72 | 1.82 | 66 | 25.10 | 1.01 | 1 | 279 | 1.82 |
| VOLVO | 9 | 0.70 | 0.67 | 6 | 66.67 | 0.83 | 0 | 134 | 0.88 | 0.62 | 32 | 23.88 | 1.01 | 2 | 96 | 0.62 |
| PASSENGER CARS AND LIGHT TRUCKS | 1,293 | 100.00 | 100.00 | 145 | 11.21 | 1.00 | 60 | 15,287 | 100.00 | 100.00 | 1,510 | 9.88 | 1.00 | 448 | 15,362 | 100.00 |
| PASSENGER CARS ONLY | | | | | | | | | | | | | | | | |
| BUICK | 2 | 0.29 | 0.34 | 0 | 0.00 | 0.70 | 0 | 26 | 0.31 | 0.61 | 1 | 3.85 | 0.57 | 1 | 49 | 0.61 |
| CADILLAC | 4 | 0.58 | 1.01 | 2 | 50.00 | 0.63 | 0 | 43 | 0.51 | 0.63 | 17 | 39.53 | 0.49 | 0 | 51 | 0.63 |
| CHEVROLET | 10 | 1.45 | 2.02 | 1 | 10.00 | 0.68 | 3 | 177 | 2.10 | 2.00 | 3 | 1.69 | 0.82 | 16 | 161 | 2.00 |
| PONTIAC | 7 | 1.01 | 2.18 | 0 | 0.00 | 1.05 | 1 | 110 | 1.30 | 1.44 | 10 | 9.09 | 1.15 | 13 | 116 | 1.44 |
| SAAB | 2 | 0.29 | 0.17 | 0 | 0.00 | 0.97 | 0 | 18 | 0.21 | 0.41 | 3 | 16.67 | 0.75 | 0 | 33 | 0.41 |
| SATURN | 14 | 2.03 | 0.67 | 1 | 7.14 | 1.67 | 0 | 143 | 1.69 | 1.38 | 2 | 1.40 | 1.48 | 0 | 111 | 1.38 |
| Total GM Corp: | 39 | 5.64 | 6.39 | 4 | 10.26 | 0.95 | 4 | 517 | 6.13 | 6.46 | 36 | 0.07 | 0.91 | 30 | 521 | 6.46 |
| ACURA | 16 | 2.32 | 4.20 | 2 | 12.50 | 0.95 | 0 | 284 | 3.36 | 3.70 | 25 | 8.80 | 1.16 | 1 | 298 | 3.70 |
| ASTON MARTIN | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.02 | 0.01 | 0 | 0.00 | 0.50 | 0 | 1 | 0.01 |
| AUDI | 9 | 1.30 | 0.84 | 6 | 66.67 | 0.64 | 0 | 76 | 0.90 | 0.92 | 32 | 42.11 | 0.58 | 0 | 74 | 0.92 |
| BENTLEY | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 6 | 0.07 | 0.02 | 4 | 66.67 | 0.71 | 0 | 2 | 0.02 |
| BMW | 46 | 6.66 | 7.23 | 25 | 54.35 | 0.76 | 0 | 386 | 4.57 | 4.71 | 149 | 38.60 | 0.79 | 2 | 380 | 4.71 |
| CHRYSLER | 5 | 0.72 | 2.52 | 1 | 20.00 | 0.45 | 2 | 80 | 0.95 | 1.92 | 9 | 11.25 | 0.49 | 7 | 155 | 1.92 |
| DODGE | 11 | 1.59 | 1.18 | 2 | 18.18 | 1.15 | 0 | 172 | 2.04 | 1.44 | 10 | 5.81 | 1.02 | 8 | 116 | 1.44 |
| FERRARI | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.02 | 0.02 | 0 | 0.00 | 0.59 | 0 | 2 | 0.02 |
| FORD | 20 | 2.89 | 4.20 | 0 | 0.00 | 0.78 | 5 | 296 | 3.51 | 3.76 | 4 | 1.35 | 0.70 | 41 | 303 | 3.76 |
| GEM | 1 | 0.14 | 0.00 | 0 | 0.00 | 4.20 | 1 | 2 | 0.02 | 0.04 | 0 | 0.00 | 0.74 | 5 | 3 | 0.04 |
| HONDA | 114 | 16.50 | 17.98 | 5 | 4.39 | 1.33 | 0 | 1,561 | 18.50 | 19.14 | 82 | 5.25 | 1.35 | 2 | 1,543 | 19.14 |
| HYUNDAI | 2 | 0.29 | 0.50 | 0 | 0.00 | 0.18 | 0 | 89 | 1.05 | 1.28 | 1 | 1.12 | 0.47 | 0 | 103 | 1.28 |
| INFINITI | 15 | 2.17 | 1.51 | 2 | 13.33 | 1.12 | 0 | 119 | 1.41 | 2.11 | 22 | 18.49 | 0.79 | 3 | 170 | 2.11 |
| JAGUAR | 0 | 0.00 | 0.17 | 0 | 0.00 | 0.00 | 0 | 25 | 0.30 | 0.30 | 14 | 56.00 | 0.79 | 1 | 24 | 0.30 |
| KIA | 1 | 0.14 | 0.17 | 0 | 0.00 | 0.17 | 0 | 16 | 0.19 | 0.38 | 0 | 0.00 | 0.18 | 0 | 31 | 0.38 |
| LAMBORGHINI | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.02 | 0.04 | 0 | 0.00 | 0.84 | 0 | 3 | 0.04 |
| LEXUS | 58 | 8.39 | 6.05 | 9 | 15.52 | 1.36 | 0 | 565 | 6.69 | 4.47 | 97 | | | | | |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division: BUICK

Region: 10:WESTERN

Zone: 1991:PRM 10 WEST

Area: 9102:PRM SF/SAC

Dealer: 47315:SIGNER BUICK-CADILLAC

APR / AGSSA:1143900009:NEWMARK

For Month: December 2006

| Manufacturer Summary | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|----------------------------|------------|---------------|---------------|--------------------|--------------|-------------|-----------|--------------|---------------|---------------|--------------------|--------------|-------------|------------|--------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| PASSENGER CARS ONLY | | | | | | | | | | | | | | | | |
| PORSCHE | 4 | 0.58 | 0.34 | 0 | 0.00 | 0.76 | 0 | 40 | 0.47 | 0.42 | 14 | 35.00 | 0.72 | 0 | 34 | 0.42 |
| SCION | 20 | 2.89 | 3.19 | 0 | 0.00 | 0.89 | 0 | 294 | 3.48 | 3.91 | 1 | 0.34 | 0.78 | 0 | 315 | 3.91 |
| SUBARU | 11 | 1.59 | 0.84 | 2 | 18.18 | 1.05 | 1 | 113 | 1.34 | 1.19 | 11 | 9.73 | 1.05 | 2 | 96 | 1.19 |
| SUZUKI | 0 | 0.00 | 0.34 | 0 | 0.00 | 0.00 | 0 | 13 | 0.15 | 0.27 | 0 | 0.00 | 0.38 | 0 | 22 | 0.27 |
| TOYOTA | 183 | 26.48 | 24.37 | 5 | 2.73 | 1.21 | 2 | 2,200 | 26.07 | 23.54 | 60 | 2.73 | 1.19 | 21 | 1,898 | 23.54 |
| VOLKSWAGEN | 14 | 2.03 | 2.35 | 1 | 7.14 | 0.65 | 0 | 253 | 3.00 | 3.13 | 64 | 25.30 | 0.96 | 1 | 252 | 3.13 |
| VOLVO | 3 | 0.43 | 1.01 | 1 | 33.33 | 0.47 | 0 | 82 | 0.97 | 0.91 | 17 | 20.73 | 0.91 | 2 | 73 | 0.91 |
| PASSENGER CARS ONLY | 691 | 100.00 | 100.00 | 86 | 12.45 | 1.00 | 18 | 8,440 | 100.00 | 100.00 | 876 | 10.38 | 1.00 | 136 | 8,062 | 100.00 |
| LIGHT TRUCK | | | | | | | | | | | | | | | | |
| BUICK | 0 | 0.00 | 0.34 | 0 | 0.00 | 0.00 | 0 | 4 | 0.06 | 0.19 | 0 | 0.00 | 0.42 | 0 | 14 | 0.19 |
| CADILLAC | 7 | 1.16 | 1.01 | 0 | 0.00 | 0.65 | 0 | 48 | 0.70 | 0.73 | 12 | 25.00 | 0.59 | 2 | 53 | 0.73 |
| CHEVROLET | 37 | 6.15 | 5.40 | 4 | 10.81 | 0.49 | 6 | 545 | 7.96 | 9.04 | 20 | 3.67 | 0.56 | 87 | 660 | 9.04 |
| GMC | 28 | 4.65 | 6.91 | 0 | 0.00 | 0.88 | 22 | 396 | 5.78 | 6.73 | 23 | 5.81 | 1.01 | 30 | 491 | 6.73 |
| HUMMER | 2 | 0.33 | 0.17 | 1 | 50.00 | 0.39 | 0 | 58 | 0.85 | 0.70 | 10 | 17.24 | 0.93 | 3 | 51 | 0.70 |
| PONTIAC | 2 | 0.33 | 0.34 | 0 | 0.00 | 1.71 | 0 | 27 | 0.39 | 0.25 | 2 | 7.41 | 1.91 | 0 | 18 | 0.25 |
| SAAB | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.01 | 0.00 | 1 | 100.00 | 0.30 | 0 | 0 | 0.00 |
| SATURN | 9 | 1.50 | 1.69 | 0 | 0.00 | 1.55 | 0 | 145 | 2.12 | 2.10 | 3 | 2.07 | 1.83 | 0 | 153 | 2.10 |
| Total GM Corp: | 85 | 14.12 | 15.85 | 5 | 5.88 | 0.64 | 28 | 1,224 | 17.88 | 19.73 | 71 | 0.06 | 0.76 | 122 | 1,440 | 19.73 |
| ACURA | 21 | 3.49 | 3.20 | 1 | 4.76 | 1.99 | 0 | 201 | 2.94 | 2.48 | 25 | 12.44 | 2.58 | 0 | 181 | 2.48 |
| AUDI | 3 | 0.50 | 0.00 | 3 | 100.00 | 1.25 | 0 | 3 | 0.04 | 0.00 | 3 | 100.00 | 0.33 | 0 | 0 | 0.00 |
| BMW | 7 | 1.16 | 1.01 | 1 | 14.29 | 0.96 | 0 | 67 | 0.98 | 1.23 | 34 | 50.75 | 0.76 | 0 | 90 | 1.23 |
| CHRYSLER | 17 | 2.82 | 3.54 | 1 | 5.88 | 1.59 | 1 | 156 | 2.28 | 2.68 | 4 | 2.56 | 1.11 | 6 | 196 | 2.68 |
| DODGE | 35 | 5.81 | 4.22 | 1 | 2.86 | 1.15 | 3 | 254 | 3.71 | 4.49 | 36 | 14.17 | 0.70 | 17 | 328 | 4.49 |
| FORD | 35 | 5.81 | 8.09 | 2 | 5.71 | 0.51 | 8 | 541 | 7.90 | 9.82 | 27 | 4.99 | 0.62 | 132 | 717 | 9.82 |
| HONDA | 123 | 20.43 | 21.08 | 10 | 8.13 | 1.80 | 0 | 1,351 | 19.73 | 16.37 | 67 | 4.96 | 1.88 | 1 | 1,195 | 16.37 |
| HYUNDAI | 0 | 0.00 | 0.17 | 0 | 0.00 | 0.00 | 0 | 25 | 0.37 | 0.44 | 1 | 4.00 | 0.40 | 0 | 32 | 0.44 |
| INFINITI | 4 | 0.66 | 0.84 | 3 | 75.00 | 0.97 | 0 | 29 | 0.42 | 0.62 | 14 | 48.28 | 0.66 | 0 | 45 | 0.62 |
| ISUZU | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.01 | 0.04 | 0 | 0.00 | 0.25 | 0 | 3 | 0.04 |
| JEEP | 7 | 1.16 | 0.84 | 0 | 0.00 | 0.36 | 1 | 98 | 1.43 | 1.64 | 4 | 4.08 | 0.46 | 8 | 120 | 1.64 |
| KIA | 2 | 0.33 | 0.17 | 0 | 0.00 | 0.49 | 0 | 34 | 0.50 | 0.64 | 0 | 0.00 | 0.49 | 0 | 47 | 0.64 |
| LAND ROVER | 5 | 0.83 | 0.67 | 3 | 60.00 | 0.48 | 0 | 49 | 0.72 | 0.53 | 23 | 46.94 | 0.61 | 0 | 39 | 0.53 |
| LEXUS | 37 | 6.15 | 5.73 | 3 | 8.11 | 1.50 | 0 | 315 | 4.60 | 4.62 | 56 | 17.78 | 1.50 | 1 | 337 | 4.62 |
| LINCOLN | 1 | 0.17 | 0.17 | 0 | 0.00 | 0.27 | 0 | 13 | 0.19 | 0.40 | 0 | 0.00 | 0.30 | 1 | 29 | 0.40 |
| MAZDA | 4 | 0.66 | 1.01 | 3 | 75.00 | 0.88 | 0 | 69 | 1.01 | 1.00 | 14 | 20.29 | 1.51 | 0 | 73 | 1.00 |
| MERCEDES-BENZ | 15 | 2.49 | 1.52 | 6 | 40.00 | 0.96 | 0 | 144 | 2.10 | 1.29 | 65 | 45.14 | 1.20 | 0 | 94 | 1.29 |
| MERCURY | 4 | 0.66 | 0.17 | 0 | 0.00 | 3.02 | 0 | 17 | 0.25 | 0.37 | 2 | 11.76 | 0.77 | 0 | 27 | 0.37 |
| MINI | 4 | 0.66 | 0.34 | 0 | 0.00 | 1.44 | 0 | 25 | 0.37 | 0.45 | 0 | 0.00 | 0.99 | 0 | 33 | 0.45 |
| NISSAN | 31 | 5.15 | 4.55 | 6 | 19.35 | 0.93 | 0 | 354 | 5.17 | 5.90 | 45 | 12.71 | 0.73 | 1 | 431 | 5.90 |
| PORSCHE | 3 | 0.50 | 1.18 | 1 | 33.33 | 1.72 | 0 | 19 | 0.28 | 0.48 | 8 | 42.11 | 1.01 | 2 | 35 | 0.48 |
| SPRINTER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.08 | 0 | 0.00 | 0.00 | 0 | 6 | 0.08 |
| SUBARU | 7 | 1.16 | 0.67 | 0 | 0.00 | 1.73 | 0 | 52 | 0.76 | 0.63 | 6 | 11.54 | 1.08 | 1 | 46 | 0.63 |
| SUZUKI | 1 | 0.17 | 0.34 | 0 | 0.00 | 0.80 | 0 | 5 | 0.07 | 0.08 | 0 | 0.00 | 0.32 | 0 | 6 | 0.08 |
| TOYOTA | 144 | 23.92 | 23.61 | 5 | 3.47 | 1.11 | 1 | 1,739 | 25.40 | 23.29 | 112 | 6.44 | 1.24 | 20 | 1,700 | 23.29 |
| VOLKSWAGEN | 1 | 0.17 | 0.67 | 0 | 0.00 | 1.03 | 0 | 10 | 0.15 | 0.37 | 2 | 20.00 | 0.74 | 0 | 27 | 0.37 |
| VOLVO | 6 | 1.00 | 0.34 | 5 | 83.33 | 1.35 | 0 | 52 | 0.76 | 0.32 | 15 | 28.85 | 1.16 | 0 | 23 | 0.32 |
| LIGHT TRUCK | 602 | 100.00 | 100.00 | 59 | 9.80 | 1.00 | 42 | 6,847 | 100.00 | 100.00 | 634 | 9.26 | 1.00 | 312 | 7,300 | 100.00 |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division:BUICK

Region: 10:WESTERN

Zone: 1991:PRM 10 WEST

Area: 9102:PRM SF/SAC

Dealer: 47315:SIGNER BUICK-CADILLAC

APR / AGSSA:1143900009:NEWARK

For Month: December 2006

| GM Segment | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|---------------------------------|------------|---------------|---------------|--------------------|--------------|-------------|----------|--------------|---------------|---------------|--------------------|--------------|-------------|----------|--------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| CHEVROLET-AVEO | 0 | 0.00 | 33.33 | 0 | 0.00 | 0.00 | 0 | 21 | 16.54 | 32.35 | 0 | 0.00 | 1.86 | 0 | 22 | 32.35 |
| HONDA-FIT | 5 | 31.25 | 0.00 | 0 | 0.00 | 1.20 | 0 | 39 | 30.71 | 0.00 | 0 | 0.00 | 1.04 | 0 | 0 | 0.00 |
| NISSAN-VERSA | 5 | 31.25 | 0.00 | 0 | 0.00 | 0.72 | 0 | 22 | 17.32 | 0.00 | 2 | 9.09 | 0.86 | 0 | 0 | 0.00 |
| SCION-XA | 6 | 37.50 | 66.67 | 0 | 0.00 | 1.52 | 0 | 45 | 35.43 | 67.65 | 0 | 0.00 | 0.85 | 0 | 46 | 67.65 |
| ECONOMY CAR - 5-DOOR | 16 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 127 | 100.00 | 100.00 | 2 | 1.57 | 1.00 | 0 | 68 | 100.00 |
| GEM-E825 | 1 | 20.00 | 0.00 | 0 | 0.00 | 6.71 | 1 | 1 | 3.23 | 27.27 | 0 | 0.00 | 1.06 | 5 | 3 | 27.27 |
| HYUNDAI-ACCENT | 0 | 0.00 | 100.00 | 0 | 0.00 | 0.00 | 0 | 1 | 3.23 | 72.73 | 0 | 0.00 | 0.15 | 0 | 8 | 72.73 |
| TOYOTA-YARIS | 4 | 80.00 | 0.00 | 0 | 0.00 | 0.94 | 0 | 29 | 93.55 | 0.00 | 0 | 0.00 | 1.24 | 0 | 0 | 0.00 |
| ECONOMY CAR - COUPE | 5 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 1 | 31 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 5 | 11 | 100.00 |
| CHEVROLET-AVEO | 1 | 10.00 | 0.00 | 0 | 0.00 | 0.82 | 0 | 25 | 19.23 | 27.27 | 0 | 0.00 | 1.62 | 0 | 6 | 27.27 |
| GEM-E825 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.77 | 0.00 | 0 | 0.00 | 0.97 | 0 | 0 | 0.00 |
| HYUNDAI-ACCENT | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 10 | 7.69 | 27.27 | 0 | 0.00 | 0.83 | 0 | 6 | 27.27 |
| KIA-RIO | 0 | 0.00 | 100.00 | 0 | 0.00 | 0.00 | 0 | 5 | 3.85 | 45.45 | 0 | 0.00 | 0.27 | 0 | 10 | 45.45 |
| TOYOTA-YARIS | 9 | 90.00 | 0.00 | 1 | 11.11 | 1.28 | 0 | 89 | 68.46 | 0.00 | 4 | 4.49 | 1.07 | 0 | 0 | 0.00 |
| ECONOMY CAR - SEDAN | 10 | 100.00 | 100.00 | 1 | 10.00 | 1.00 | 0 | 130 | 100.00 | 100.00 | 4 | 3.08 | 1.00 | 0 | 22 | 100.00 |
| KIA-RIO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 1 | 100.00 |
| ECONOMY CAR - WAGON | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 1 | 100.00 |
| AUDI-A4 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 5 | 19.23 | 19.35 | 2 | 40.00 | 0.95 | 0 | 6 | 19.35 |
| AUDI-S4 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 3.85 | 0.00 | 0 | 0.00 | 1.50 | 0 | 0 | 0.00 |
| BMW-325 | 1 | 100.00 | 100.00 | 0 | 0.00 | 4.94 | 0 | 3 | 11.54 | 22.58 | 1 | 33.33 | 0.55 | 0 | 7 | 22.58 |
| BMW-330 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 8 | 30.77 | 32.26 | 4 | 50.00 | 1.16 | 0 | 10 | 32.26 |
| BMW-M3 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 11.54 | 9.68 | 2 | 66.67 | 1.10 | 0 | 3 | 9.68 |
| SAAB-93 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 4 | 15.38 | 12.90 | 1 | 25.00 | 1.58 | 0 | 4 | 12.90 |
| VOLVO-C70 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 7.69 | 3.23 | 0 | 0.00 | 0.81 | 0 | 1 | 3.23 |
| ENTRY LUXURY CONVERTIBLE | 1 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 26 | 100.00 | 100.00 | 10 | 38.46 | 1.00 | 0 | 31 | 100.00 |
| BMW-325 | 0 | 0.00 | 40.00 | 0 | 0.00 | 0.00 | 0 | 4 | 5.06 | 7.95 | 2 | 50.00 | 0.60 | 0 | 7 | 7.95 |
| BMW-328 | 3 | 30.00 | 0.00 | 2 | 66.67 | 0.65 | 0 | 5 | 6.33 | 0.00 | 4 | 80.00 | 0.50 | 0 | 0 | 0.00 |
| BMW-330 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 3.80 | 3.41 | 2 | 66.67 | 0.84 | 0 | 3 | 3.41 |
| BMW-335I | 4 | 40.00 | 0.00 | 1 | 25.00 | 1.40 | 0 | 10 | 12.66 | 0.00 | 3 | 30.00 | 0.99 | 0 | 0 | 0.00 |
| BMW-M3 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 8 | 10.13 | 10.23 | 2 | 25.00 | 1.63 | 0 | 9 | 10.23 |
| INFINITI-G35 | 3 | 30.00 | 60.00 | 0 | 0.00 | 1.23 | 0 | 49 | 62.03 | 78.41 | 8 | 16.33 | 1.12 | 0 | 69 | 78.41 |
| ENTRY LUXURY COUPE | 10 | 100.00 | 100.00 | 3 | 30.00 | 1.00 | 0 | 79 | 100.00 | 100.00 | 21 | 26.58 | 1.00 | 0 | 88 | 100.00 |
| ACURA-TL | 10 | 8.47 | 14.77 | 2 | 20.00 | 0.96 | 0 | 156 | 12.97 | 14.51 | 14 | 8.97 | 1.14 | 0 | 148 | 14.51 |
| ACURA-TSX | 5 | 4.24 | 5.68 | 0 | 0.00 | 0.86 | 0 | 75 | 6.23 | 6.08 | 2 | 2.67 | 1.03 | 0 | 62 | 6.08 |
| AUDI-A3 | 2 | 1.69 | 2.27 | 2 | 100.00 | 1.38 | 0 | 22 | 1.83 | 1.18 | 5 | 22.73 | 0.94 | 0 | 12 | 1.18 |
| AUDI-A4 | 7 | 5.93 | 1.14 | 4 | 57.14 | 0.69 | 0 | 31 | 2.58 | 3.24 | 19 | 61.29 | 0.46 | 0 | 33 | 3.24 |
| AUDI-RS4 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.08 | 0.00 | 0 | 0.00 | 0.52 | 0 | 0 | 0.00 |
| AUDI-S4 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.17 | 0.59 | 1 | 50.00 | 0.56 | 0 | 6 | 0.59 |
| BMW-325 | 0 | 0.00 | 19.32 | 0 | 0.00 | 0.00 | 0 | 113 | 9.39 | 12.55 | 15 | 13.27 | 0.87 | 0 | 128 | 12.55 |
| BMW-328 | 17 | 14.41 | 0.00 | 7 | 41.18 | 1.08 | 0 | 25 | 2.08 | 0.00 | 9 | 36.00 | 1.10 | 0 | 0 | 0.00 |
| BMW-330 | 2 | 1.69 | 4.55 | 0 | 0.00 | 2.55 | 0 | 60 | 4.99 | 6.67 | 22 | 36.67 | 1.05 | 0 | 68 | 6.67 |
| BMW-335I | 5 | 4.24 | 0.00 | 4 | 80.00 | 0.88 | 0 | 8 | 0.67 | 0.00 | 4 | 50.00 | 0.83 | 0 | 0 | 0.00 |
| CADILLAC-CTS | 3 | 2.54 | 4.55 | 1 | 33.33 | 0.79 | 0 | 28 | 2.33 | 3.33 | 10 | 35.71 | 0.53 | 0 | 34 | 3.33 |
| INFINITI-G35 | 10 | 8.47 | 3.41 | 1 | 10.00 | 1.12 | 0 | 51 | 4.24 | 7.16 | 4 | 7.84 | 0.77 | 0 | 73 | 7.16 |
| JAGUAR-X-TYPE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.17 | 0.59 | 1 | 50.00 | 0.43 | 0 | 6 | 0.59 |
| LEXUS-ES | 20 | 16.95 | 13.64 | 3 | 15.00 | 1.29 | 0 | 188 | 15.63 | 16.18 | 16 | 8.51 | 1.30 | 0 | 165 | 16.18 |
| LEXUS-IS | 23 | 19.49 | 11.36 | 3 | 13.04 | 1.34 | 0 | 241 | 20.03 | 4.22 | 41 | 17.01 | 1.43 | 0 | 43 | 4.22 |
| LINCOLN-LS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 5 | 0.42 | 0.69 | 0 | 0.00 | 0.67 | 0 | 7 | 0.69 |
| LINCOLN-MKZ | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.08 | 0.00 | 1 | 100.00 | 0.36 | 0 | 0 | 0.00 |
| LINCOLN-ZEPHYR | 1 | 0.85 | 0.00 | 0 | 0.00 | 2.09 | 0 | 9 | 0.75 | 0.00 | 3 | 33.33 | 0.55 | 1 | 0 | 0.00 |
| MERCEDES-BENZ-C-CLASS | 10 | 8.47 | 12.50 | 5 | 50.00 | 0.76 | 0 | 118 | 9.81 | 17.35 | 44 | 37.29 | 0.85 | 0 | 177 | 17.35 |
| SAAB-93 | 1 | 0.85 | 1.14 | 0 | 0.00 | 1.20 | 0 | 9 | 0.75 | 1.08 | 1 | 11.11 | 0.70 | 0 | 11 | 1.08 |
| SAAB-95 | 1 | 0.85 | 0.00 | 0 | 0.00 | 3.14 | 0 | 1 | 0.08 | 0.20 | 0 | 0.00 | 0.35 | 0 | 2 | 0.20 |
| VOLVO-S40 | 1 | 0.85 | 3.41 | 0 | 0.00 | 0.49 | 0 | 32 | 2.66 | 2.65 | 6 | 18.75 | 1.03 | 1 | 27 | 2.65 |
| VOLVO-S60 | 0 | 0.00 | 2.27 | 0 | 0.00 | 0.00 | 0 | 25 | 2.08 | 1.76 | 10 | 40.00 | 0.84 | 1 | 18 | 1.76 |
| ENTRY LUXURY SEDAN | 118 | 100.00 | 100.00 | 32 | 27.12 | 1.00 | 0 | 1,203 | 100.00 | 100.00 | 228 | 18.95 | 1.00 | 3 | 1,020 | 100.00 |
| AUDI-A4 | 0 | 0.00 | 50.00 | 0 | 0.00 | 0.00 | 0 | 1 | 3.85 | 7.50 | 0 | 0.00 | 0.28 | 0 | 3 | 7.50 |
| BMW-325 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 3.85 | 0.00 | 0 | 0.00 | 0.48 | 0 | 0 | 0.00 |
| MERCEDES-BENZ-C-CLASS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 5.00 | 0 | 0.00 | 0.00 | 0 | 2 | 5.00 |
| SAAB-92 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 11.54 | 40.00 | 0 | 0.00 | 3.12 | 0 | 16 | 40.00 |
| SAAB-93 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 3.85 | 0.00 | 1 | 100.00 | 0.48 | 0 | 0 | 0.00 |
| VOLVO-V50 | 1 | 50.00 | 50.00 | 0 | 0.00 | 2.60 | 0 | 9 | 34.62 | 12.50 | 0 | 0.00 | 1.77 | 0 | 5 | 12.50 |
| VOLVO-V70 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 6 | 23.08 | 35.00 | 0 | 0.00 | 1.01 | 0 | 14 | 35.00 |
| VOLVO-XC70 | 1 | 50.00 | 0.00 | 1 | 100.00 | 1.74 | 0 | 5 | 19.23 | 0.00 | 1 | 20.00 | 0.81 | 0 | 0 | 0.00 |
| ENTRY LUXURY WAGON | 2 | 100.00 | 100.00 | 1 | 50.00 | 1.00 | 0 | 26 | 100.00 | 100.00 | 2 | 7.69 | 1.00 | 0 | 40 | 100.00 |
| ACURA-NSX | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.82 | 0 | 0.00 | 0.00 | 0 | 1 | 0.82 |
| AUDI-TT | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 1.52 | 3.28 | 0 | 0.00 | 5.78 | 0 | 4 | 3.28 |
| BMW-Z4 | 1 | 9.09 | 16.67 | 0 | 0.00 | 0.65 | 0 | 15 | 11.36 | 13.11 | 6 | 40.00 | 0.90 | 0 | 16 | 13.11 |
| CHEVROLET-CORVETTE | 4 | 36.36 | 0.00 | 1 | 25.00 | 1.12 | 0 | 33 | 25.00 | 24.59 | 2 | 6.06 | 0.78 | 0 | 30 | 24.59 |
| FERRARI-360 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.82 | 0 | 0.00 | 0.00 | 0 | 1 | 0.82 |
| FERRARI-430 MODENA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 1.52 | 0.82 | 0 | 0.00 | 0.95 | 0 | 1 | 0.82 |
| FORD-GT | 0 | 0.00 | 16.67 | 0 | 0.00 | 0.00 | 0 | 1 | 0.76 | 1.64 | 0 | 0.00 | 0.42 | 0 | 2 | 1.64 |
| LAMBORGHINI-GALLARDO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.76 | 2.46 | 0 | 0.00 | 0.82 | 0 | 3 | 2.46 |
| LAMBORGHINI-MURCIELAGO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.76 | 0.00 | 0 | 0.00 | 1.75 | 0 | 0 | 0.00 |
| LOTUS-ELISE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 5 | 3.79 | 3.28 | 0 | 0.00 | 2.73 | 0 | 4 | 3.28 |
| LOTUS-EXIGE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 1.52 | 0.00 | 0 | 0.00 | 2.51 | 0 | 0 | 0.00 |
| MASERATI-GRANSPORT | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.76 | 0.00 | 0 | 0.00 | 1.08 | 0 | 0 | 0.00 |
| MASERATI-QUATTROPORTE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 2.46 | 0 | 0.00 | 0.00 | 0 | 3 | 2.46 |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division:BUICK

Region: 10:WESTERN

Zone: 1991:PRM 10 WEST

Area: 9102:PRM SF/SAC

Dealer: 47315:SIGNER BUICK-CADILLAC

APR / AGSSA:1143900009:NEWARK

For Month: December 2006

| GM Segment | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|-----------------------------------|--------|------------|------------|--------------------|---------|-------|-------|--------------|------------|------------|--------------------|---------|-------|-------|---------|----------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| PORSCHE-BOXSTER | 1 | 9.09 | 16.67 | 0 | 0.00 | 1.96 | 0 | 9 | 6.82 | 18.03 | 4 | 44.44 | 1.19 | 0 | 22 | 18.03 |
| PORSCHE-CAYMAN | 2 | 18.18 | 0.00 | 0 | 0.00 | 1.58 | 0 | 14 | 10.61 | 0.00 | 4 | 28.57 | 1.12 | 0 | 0 | 0.00 |
| HIGH PERFORMANCE SPORT | 11 | 100.00 | 100.00 | 1 | 9.09 | 1.00 | 0 | 132 | 100.00 | 100.00 | 30 | 22.73 | 1.00 | 0 | 122 | 100.00 |
| CHRYSLER-SEBRING | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 45.00 | 0 | 0.00 | 0.00 | 0 | 9 | 45.00 |
| DODGE-STRATUS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 12.50 | 35.00 | 0 | 0.00 | 1.69 | 0 | 7 | 35.00 |
| PONTIAC-G6 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 6 | 75.00 | 5.00 | 0 | 0.00 | 0.96 | 0 | 1 | 5.00 |
| PONTIAC-GRAND AM | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 12.50 | 15.00 | 0 | 0.00 | 1.77 | 0 | 3 | 15.00 |
| MID CAR - COUPE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 8 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 20 | 100.00 |
| CHEVROLET-MALIBU | 0 | 0.00 | 8.33 | 0 | 0.00 | 0.00 | 0 | 11 | 1.92 | 3.93 | 1 | 9.09 | 0.42 | 1 | 20 | 3.93 |
| CHRYSLER-SEBRING | 0 | 0.00 | 4.17 | 0 | 0.00 | 0.00 | 1 | 2 | 0.35 | 1.38 | 0 | 0.00 | 0.51 | 2 | 7 | 1.38 |
| DODGE-STRATUS | 0 | 0.00 | 4.17 | 0 | 0.00 | 0.00 | 0 | 1 | 0.17 | 1.18 | 0 | 0.00 | 0.45 | 0 | 6 | 1.18 |
| FORD-FUSION | 7 | 18.42 | 0.00 | 0 | 0.00 | 1.64 | 0 | 49 | 8.54 | 0.39 | 1 | 2.04 | 0.63 | 2 | 2 | 0.39 |
| FORD-TAURUS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 1.57 | 0 | 0.00 | 0.00 | 10 | 8 | 1.57 |
| HYUNDAI-SONATA | 1 | 2.63 | 4.17 | 0 | 0.00 | 0.36 | 0 | 28 | 4.88 | 8.06 | 1 | 3.57 | 0.43 | 0 | 41 | 8.06 |
| KIA-OPTIMA | 1 | 2.63 | 0.00 | 0 | 0.00 | 1.72 | 0 | 3 | 0.52 | 0.59 | 0 | 0.00 | 0.28 | 0 | 3 | 0.59 |
| MAZDA-6 | 4 | 10.53 | 0.00 | 0 | 0.00 | 1.81 | 0 | 73 | 12.72 | 9.82 | 6 | 8.22 | 1.84 | 0 | 50 | 9.82 |
| MERCURY-MILAN | 1 | 2.63 | 0.00 | 0 | 0.00 | 1.27 | 0 | 11 | 1.92 | 0.20 | 1 | 9.09 | 0.81 | 0 | 1 | 0.20 |
| MERCURY-SABLE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.17 | 0.39 | 0 | 0.00 | 1.50 | 0 | 2 | 0.39 |
| MINI-MINI-GALANT | 2 | 5.26 | 4.17 | 0 | 0.00 | 2.51 | 0 | 7 | 1.22 | 4.32 | 0 | 0.00 | 0.51 | 0 | 22 | 4.32 |
| PONTIAC-G6 | 0 | 0.00 | 8.33 | 0 | 0.00 | 0.00 | 0 | 20 | 3.48 | 4.91 | 4 | 20.00 | 0.98 | 2 | 25 | 4.91 |
| PONTIAC-GRAND AM | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.20 | 0 | 0.00 | 0.00 | 0 | 1 | 0.20 |
| SATURN-AURA | 4 | 10.53 | 0.00 | 1 | 25.00 | 1.64 | 0 | 13 | 2.26 | 0.00 | 1 | 7.69 | 1.02 | 0 | 0 | 0.00 |
| SATURN-L | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.98 | 0 | 0.00 | 0.00 | 0 | 5 | 0.98 |
| SUBARU-LEGACY | 0 | 0.00 | 4.17 | 0 | 0.00 | 0.00 | 0 | 3 | 0.52 | 2.55 | 0 | 0.00 | 0.36 | 0 | 13 | 2.55 |
| SUZUKI-VERONA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.17 | 0.39 | 0 | 0.00 | 0.79 | 0 | 2 | 0.39 |
| TOYOTA-PRIUS | 18 | 47.37 | 62.50 | 1 | 5.56 | 0.89 | 0 | 351 | 61.15 | 59.14 | 2 | 0.57 | 1.28 | 7 | 301 | 59.14 |
| MID CAR - SEDAN | 38 | 100.00 | 100.00 | 2 | 5.26 | 1.00 | 1 | 574 | 100.00 | 100.00 | 17 | 2.96 | 1.00 | 24 | 509 | 100.00 |
| MAZDA-6 | 1 | 14.29 | 50.00 | 0 | 0.00 | 5.17 | 0 | 2 | 3.77 | 23.91 | 0 | 0.00 | 0.81 | 0 | 11 | 23.91 |
| MERCURY-SABLE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 2.17 | 0 | 0.00 | 0.00 | 0 | 1 | 2.17 |
| SUBARU-LEGACY | 6 | 85.71 | 50.00 | 0 | 0.00 | 0.88 | 1 | 51 | 96.23 | 73.91 | 1 | 1.96 | 1.01 | 1 | 34 | 73.91 |
| MID CAR - WAGON | 7 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 1 | 53 | 100.00 | 100.00 | 1 | 1.89 | 1.00 | 1 | 46 | 100.00 |
| CHEVROLET-SSR | 0 | 0.00 | 18.18 | 0 | 0.00 | 0.00 | 0 | 1 | 0.58 | 3.40 | 0 | 0.00 | 0.29 | 0 | 5 | 3.40 |
| CHRYSLER-CROSSFIRE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 1.36 | 0 | 0.00 | 0.00 | 0 | 2 | 1.36 |
| CHRYSLER-PT CRUISER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 5 | 2.92 | 6.12 | 0 | 0.00 | 0.83 | 0 | 9 | 6.12 |
| CHRYSLER-SEBRING | 0 | 0.00 | 9.09 | 0 | 0.00 | 0.00 | 0 | 4 | 2.34 | 7.48 | 0 | 0.00 | 1.20 | 0 | 11 | 7.48 |
| FORD-MUSTANG | 0 | 0.00 | 9.09 | 0 | 0.00 | 0.00 | 0 | 23 | 13.45 | 17.69 | 0 | 0.00 | 0.77 | 0 | 26 | 17.69 |
| HONDA-S2000 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 21 | 12.28 | 12.93 | 7 | 33.33 | 1.78 | 0 | 19 | 12.93 |
| MAZDA-MIATA | 1 | 12.50 | 0.00 | 0 | 0.00 | 1.13 | 0 | 22 | 12.87 | 12.24 | 3 | 13.64 | 1.36 | 0 | 18 | 12.24 |
| MINI-MINI COOPER | 0 | 0.00 | 18.18 | 0 | 0.00 | 0.00 | 0 | 14 | 8.19 | 8.84 | 1 | 7.14 | 1.04 | 0 | 13 | 8.84 |
| MITSUBISHI-ECLIPSE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 1.75 | 1.36 | 0 | 0.00 | 0.53 | 0 | 2 | 1.36 |
| NISSAN-350Z | 1 | 12.50 | 9.09 | 0 | 0.00 | 3.28 | 0 | 14 | 8.19 | 9.52 | 0 | 0.00 | 1.32 | 0 | 14 | 9.52 |
| PONTIAC-G6 | 2 | 25.00 | 0.00 | 0 | 0.00 | 5.07 | 0 | 9 | 5.26 | 0.00 | 1 | 11.11 | 1.71 | 0 | 0 | 0.00 |
| PONTIAC-SOLSTICE | 1 | 12.50 | 18.18 | 0 | 0.00 | 1.42 | 0 | 7 | 4.09 | 2.72 | 0 | 0.00 | 0.45 | 0 | 4 | 2.72 |
| SATURN-SKY | 1 | 12.50 | 0.00 | 0 | 0.00 | 1.40 | 0 | 17 | 9.94 | 0.00 | 0 | 0.00 | 2.09 | 0 | 0 | 0.00 |
| TOYOTA-SOLARA | 0 | 0.00 | 18.18 | 0 | 0.00 | 0.00 | 0 | 17 | 9.94 | 11.56 | 2 | 11.76 | 0.97 | 1 | 17 | 11.56 |
| VOLKSWAGEN-EOS | 2 | 25.00 | 0.00 | 0 | 0.00 | 3.70 | 0 | 5 | 2.92 | 0.00 | 1 | 20.00 | 1.43 | 0 | 0 | 0.00 |
| VOLKSWAGEN-NEW BEETLE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 9 | 5.26 | 4.76 | 3 | 33.33 | 0.46 | 0 | 7 | 4.76 |
| NON LUXURY CONVERTIBLE | 8 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 171 | 100.00 | 100.00 | 18 | 10.53 | 1.00 | 1 | 147 | 100.00 |
| MERCEDES-BENZ-CLK-CLASS | 0 | 0.00 | 100.00 | 0 | 0.00 | 0.00 | 0 | 27 | 100.00 | 100.00 | 13 | 48.15 | 1.00 | 0 | 32 | 100.00 |
| PRESTIGE LUXURY COUPE/CONVERTIBLE | 0 | 0.00 | 100.00 | 0 | 0.00 | 0.00 | 0 | 27 | 100.00 | 100.00 | 13 | 48.15 | 1.00 | 0 | 32 | 100.00 |
| ACURA-RL | 0 | 0.00 | 8.16 | 0 | 0.00 | 0.00 | 0 | 10 | 2.68 | 6.72 | 3 | 30.00 | 0.79 | 1 | 27 | 6.72 |
| AUDI-A6 | 0 | 0.00 | 2.04 | 0 | 0.00 | 0.00 | 0 | 8 | 2.14 | 1.74 | 5 | 62.50 | 0.52 | 0 | 7 | 1.74 |
| BMW-525 | 3 | 7.14 | 10.20 | 3 | 100.00 | 0.50 | 0 | 29 | 7.77 | 6.47 | 21 | 72.41 | 0.81 | 0 | 26 | 6.47 |
| BMW-530 | 7 | 16.67 | 12.24 | 7 | 100.00 | 0.99 | 0 | 46 | 12.33 | 11.69 | 28 | 60.87 | 1.07 | 1 | 47 | 11.69 |
| BMW-545 | 0 | 0.00 | 2.04 | 0 | 0.00 | 0.00 | 0 | 1 | 0.27 | 4.48 | 0 | 0.00 | 6.79 | 0 | 18 | 4.48 |
| BMW-550 | 1 | 2.38 | 2.04 | 0 | 0.00 | 0.66 | 0 | 7 | 1.88 | 0.50 | 1 | 14.29 | 0.46 | 1 | 2 | 0.50 |
| BMW-M5 | 1 | 2.38 | 0.00 | 0 | 0.00 | 2.26 | 0 | 7 | 1.88 | 0.25 | 3 | 42.86 | 1.00 | 0 | 1 | 0.25 |
| CADILLAC-DEVILLE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 1.00 | 0 | 0.00 | 0.00 | 0 | 4 | 1.00 |
| CADILLAC-DTS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 9 | 2.41 | 0.25 | 5 | 55.56 | 0.58 | 0 | 1 | 0.25 |
| CADILLAC-STS | 1 | 2.38 | 4.08 | 1 | 100.00 | 1.22 | 0 | 6 | 1.61 | 2.49 | 2 | 33.33 | 0.43 | 0 | 10 | 2.49 |
| INFINITI-M35 | 1 | 2.38 | 4.08 | 0 | 0.00 | 0.70 | 0 | 7 | 1.88 | 4.23 | 2 | 28.57 | 0.30 | 1 | 17 | 4.23 |
| INFINITI-M45 | 1 | 2.38 | 2.04 | 1 | 100.00 | 2.05 | 0 | 11 | 2.95 | 2.49 | 7 | 63.64 | 1.34 | 2 | 10 | 2.49 |
| JAGUAR-S-TYPE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 12 | 3.22 | 2.99 | 6 | 50.00 | 1.49 | 0 | 12 | 2.99 |
| LEXUS-GS | 7 | 16.67 | 16.33 | 0 | 0.00 | 1.76 | 0 | 85 | 22.79 | 21.89 | 27 | 31.76 | 1.56 | 0 | 88 | 21.89 |
| LINCOLN-TOWN CAR | 1 | 2.38 | 0.00 | 0 | 0.00 | 1.76 | 0 | 4 | 1.07 | 1.74 | 0 | 0.00 | 0.46 | 1 | 7 | 1.74 |
| MERCEDES-BENZ-E-CLASS | 19 | 45.24 | 36.73 | 10 | 52.63 | 1.15 | 2 | 128 | 34.32 | 29.10 | 66 | 51.56 | 1.20 | 2 | 117 | 29.10 |
| VOLVO-S80 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 0.80 | 1.99 | 0 | 0.00 | 0.72 | 0 | 8 | 1.99 |
| PRESTIGE LUXURY SEDAN | 42 | 100.00 | 100.00 | 22 | 52.38 | 1.00 | 2 | 373 | 100.00 | 100.00 | 176 | 47.18 | 1.00 | 9 | 402 | 100.00 |
| AUDI-A6 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 100.00 | 20.00 | 0 | 0.00 | 2.70 | 0 | 1 | 20.00 |
| AUDI-ALLROAD | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 40.00 | 0 | 0.00 | 0.00 | 0 | 2 | 40.00 |
| MERCEDES-BENZ-E-CLASS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 40.00 | 0 | 0.00 | 0.00 | 0 | 2 | 40.00 |
| PRESTIGE LUXURY WAGON | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 5 | 100.00 |
| DODGE-CALIBER | 4 | 40.00 | 0.00 | 0 | 0.00 | 1.38 | 0 | 38 | 29.92 | 0.00 | 0 | 0.00 | 0.84 | 0 | 0 | 0.00 |
| FORD-FOCUS | 2 | 20.00 | 0.00 | 0 | 0.00 | 2.37 | 0 | 6 | 4.72 | 4.04 | 0 | 0.00 | 0.54 | 0 | 4 | 4.04 |
| HYUNDAI-ELANTRA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 2.36 | 9.09 | 0 | 0.00 | 0.37 | 0 | 9 | 9.09 |
| KIA-SPECTRA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 1.57 | 2.02 | 0 | 0.00 | 0.21 | 0 | 2 | 2.02 |
| MAZDA-3 | 4 | 40.00 | 66.67 | 0 | 0.00 | 1.16 | 0 | 63 | 49.61 | 59.60 | 0 | 0.00 | 1.60 | 0 | 59 | 59.60 |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division:BUICK

Region:10:WESTERN

Zone:1991:PRM 10 WEST

Area:9102:PRM SF/SAC

Dealer:47315:SIGNER BUICK-CADILLAC

APR / AGSSA:1143900009:NEWARK

For Month:December 2006

| GM Segment | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|---------------------------------------|------------|---------------|---------------|--------------------|--------------|-------------|----------|--------------|---------------|---------------|--------------------|--------------|-------------|----------|--------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| SUZUKI-AERIO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 2.36 | 3.03 | 0 | 0.00 | 0.62 | 0 | 3 | 3.03 |
| SUZUKI-RENO | 0 | 0.00 | 33.33 | 0 | 0.00 | 0.00 | 0 | 2 | 1.57 | 4.04 | 0 | 0.00 | 0.44 | 0 | 4 | 4.04 |
| VOLKSWAGEN-GOLF | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 5 | 3.94 | 18.18 | 0 | 0.00 | 3.69 | 0 | 18 | 18.18 |
| VOLKSWAGEN-GTI | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 5 | 3.94 | 0.00 | 1 | 20.00 | 1.80 | 0 | 0 | 0.00 |
| SMALL CAR - 5-DOOR | 10 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 127 | 100.00 | 100.00 | 1 | 0.79 | 1.00 | 0 | 99 | 100.00 |
| CHEVROLET-CAVALIER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.66 | 0 | 0.00 | 0.00 | 0 | 3 | 0.66 |
| CHEVROLET-COBALT | 3 | 7.89 | 6.45 | 0 | 0.00 | 1.81 | 0 | 24 | 4.85 | 2.85 | 0 | 0.00 | 0.80 | 0 | 13 | 2.85 |
| FORD-FOCUS | 1 | 2.63 | 6.45 | 0 | 0.00 | 0.38 | 0 | 24 | 4.85 | 6.58 | 1 | 4.17 | 0.72 | 0 | 30 | 6.58 |
| HONDA-CIVIC | 19 | 50.00 | 58.06 | 0 | 0.00 | 1.24 | 0 | 212 | 42.83 | 41.67 | 8 | 3.77 | 1.16 | 0 | 190 | 41.67 |
| PONTIAC-G5 | 1 | 2.63 | 0.00 | 0 | 0.00 | 1.41 | 0 | 4 | 0.81 | 0.00 | 0 | 0.00 | 1.82 | 0 | 0 | 0.00 |
| PONTIAC-SUNFIRE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.66 | 0 | 0.00 | 0.00 | 0 | 3 | 0.66 |
| SATURN-ION | 2 | 5.26 | 0.00 | 0 | 0.00 | 2.05 | 0 | 22 | 4.44 | 4.17 | 0 | 0.00 | 1.50 | 0 | 19 | 4.17 |
| SCION-TC | 11 | 28.95 | 25.81 | 0 | 0.00 | 0.80 | 0 | 177 | 35.76 | 39.91 | 1 | 0.56 | 0.91 | 0 | 182 | 39.91 |
| VOLKSWAGEN-GOLF | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.44 | 0 | 0.00 | 0.00 | 0 | 2 | 0.44 |
| VOLKSWAGEN-GTI | 0 | 0.00 | 3.23 | 0 | 0.00 | 0.00 | 0 | 23 | 4.65 | 3.07 | 8 | 34.78 | 0.88 | 0 | 14 | 3.07 |
| VOLKSWAGEN-RABBIT | 1 | 2.63 | 0.00 | 0 | 0.00 | 0.63 | 0 | 9 | 1.82 | 0.00 | 0 | 0.00 | 0.95 | 0 | 0 | 0.00 |
| SMALL CAR - COUPE | 38 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 495 | 100.00 | 100.00 | 18 | 3.64 | 1.00 | 0 | 456 | 100.00 |
| CHEVROLET-CAVALIER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.07 | 0 | 0.00 | 0.00 | 0 | 1 | 0.07 |
| CHEVROLET-COBALT | 1 | 0.76 | 2.02 | 0 | 0.00 | 0.63 | 0 | 21 | 1.27 | 1.84 | 0 | 0.00 | 0.88 | 3 | 28 | 1.84 |
| DODGE-NEON | 0 | 0.00 | 2.02 | 0 | 0.00 | 0.00 | 0 | 13 | 0.79 | 2.56 | 0 | 0.00 | 1.04 | 0 | 39 | 2.56 |
| FORD-FOCUS | 5 | 3.79 | 3.03 | 0 | 0.00 | 0.76 | 0 | 46 | 2.78 | 3.35 | 1 | 2.17 | 0.56 | 2 | 51 | 3.35 |
| HONDA-CIVIC | 37 | 28.03 | 39.39 | 0 | 0.00 | 0.97 | 0 | 515 | 31.10 | 31.78 | 7 | 1.36 | 1.15 | 0 | 484 | 31.78 |
| HYUNDAI-ELANTRA | 1 | 0.76 | 0.00 | 0 | 0.00 | 0.20 | 0 | 23 | 1.39 | 1.44 | 0 | 0.00 | 0.40 | 0 | 22 | 1.44 |
| KIA-SPECTRA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 5 | 0.30 | 0.46 | 0 | 0.00 | 0.12 | 0 | 7 | 0.46 |
| MAZDA-3 | 6 | 4.55 | 5.05 | 0 | 0.00 | 0.85 | 0 | 92 | 5.56 | 6.43 | 3 | 3.26 | 1.14 | 0 | 98 | 6.43 |
| MINI-MINI-LANCER | 1 | 0.76 | 2.02 | 0 | 0.00 | 0.32 | 0 | 28 | 1.69 | 3.35 | 0 | 0.00 | 0.76 | 0 | 51 | 3.35 |
| NISSAN-SENTRA | 12 | 9.09 | 3.03 | 1 | 8.33 | 1.13 | 0 | 109 | 6.58 | 6.43 | 5 | 4.59 | 0.64 | 0 | 98 | 6.43 |
| SATURN-ION | 7 | 5.30 | 4.04 | 0 | 0.00 | 1.59 | 0 | 91 | 5.50 | 5.71 | 1 | 1.10 | 1.40 | 0 | 87 | 5.71 |
| SUZUKI-AERIO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 0.18 | 0.07 | 0 | 0.00 | 1.19 | 0 | 1 | 0.07 |
| SUZUKI-FORENZA | 0 | 0.00 | 1.01 | 0 | 0.00 | 0.00 | 0 | 4 | 0.24 | 0.66 | 0 | 0.00 | 0.21 | 0 | 10 | 0.66 |
| TOYOTA-COROLLA | 62 | 46.97 | 38.38 | 0 | 0.00 | 1.22 | 0 | 693 | 41.85 | 35.85 | 10 | 1.44 | 1.14 | 3 | 546 | 35.85 |
| VOLKSWAGEN-RABBIT | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 13 | 0.79 | 0.00 | 1 | 7.69 | 1.41 | 0 | 0 | 0.00 |
| SMALL CAR - SEDAN | 132 | 100.00 | 100.00 | 1 | 0.76 | 1.00 | 0 | 1,656 | 100.00 | 100.00 | 28 | 1.69 | 1.00 | 8 | 1,523 | 100.00 |
| FORD-FOCUS | 1 | 100.00 | 0.00 | 0 | 0.00 | 1.14 | 0 | 3 | 100.00 | 66.67 | 0 | 0.00 | 1.28 | 1 | 8 | 66.67 |
| MINI-MINI-LANCER | 0 | 0.00 | 100.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 16.67 | 0 | 0.00 | 0.00 | 0 | 2 | 16.67 |
| SUZUKI-FORENZA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 16.67 | 0 | 0.00 | 0.00 | 0 | 2 | 16.67 |
| SMALL CAR - WAGON | 1 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 3 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 1 | 12 | 100.00 |
| PONTIAC-VIBE | 2 | 18.18 | 31.58 | 0 | 0.00 | 2.58 | 0 | 31 | 14.98 | 13.78 | 2 | 6.45 | 2.28 | 3 | 31 | 13.78 |
| SCION-XB | 3 | 27.27 | 36.84 | 0 | 0.00 | 0.50 | 0 | 72 | 34.78 | 38.67 | 0 | 0.00 | 0.63 | 0 | 87 | 38.67 |
| TOYOTA-MATRIX | 6 | 54.55 | 31.58 | 1 | 16.67 | 1.41 | 2 | 104 | 50.24 | 47.56 | 5 | 4.81 | 1.31 | 2 | 107 | 47.56 |
| SPECIALTY SMALL CAR - 5-DOOR | 11 | 100.00 | 100.00 | 1 | 9.09 | 1.00 | 2 | 207 | 100.00 | 100.00 | 7 | 3.38 | 1.00 | 5 | 225 | 100.00 |
| MINI-MINI COOPER | 7 | 87.50 | 100.00 | 0 | 0.00 | 1.05 | 0 | 65 | 79.27 | 77.61 | 2 | 3.08 | 1.08 | 0 | 52 | 77.61 |
| VOLKSWAGEN-NEW BEETLE | 1 | 12.50 | 0.00 | 0 | 0.00 | 0.73 | 0 | 17 | 20.73 | 22.39 | 2 | 11.76 | 0.78 | 1 | 15 | 22.39 |
| SPECIALTY SMALL CAR - COUPE | 8 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 82 | 100.00 | 100.00 | 4 | 4.88 | 1.00 | 1 | 67 | 100.00 |
| SUBARU-IMPREZA | 2 | 33.33 | 11.11 | 0 | 0.00 | 1.68 | 0 | 27 | 22.50 | 18.37 | 3 | 11.11 | 1.08 | 1 | 27 | 18.37 |
| VOLKSWAGEN-JETTA | 4 | 66.67 | 88.89 | 0 | 0.00 | 0.83 | 0 | 93 | 77.50 | 81.63 | 29 | 31.18 | 0.98 | 0 | 120 | 81.63 |
| SPECIALTY SMALL CAR - SEDAN | 6 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 120 | 100.00 | 100.00 | 32 | 26.67 | 1.00 | 1 | 147 | 100.00 |
| MAZDA-5 | 3 | 50.00 | 100.00 | 0 | 0.00 | 1.73 | 0 | 26 | 44.83 | 38.46 | 2 | 7.69 | 1.07 | 0 | 15 | 38.46 |
| SUBARU-IMPREZA | 3 | 50.00 | 0.00 | 2 | 66.67 | 0.70 | 0 | 32 | 55.17 | 56.41 | 7 | 21.88 | 0.96 | 0 | 22 | 56.41 |
| VOLKSWAGEN-JETTA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 5.13 | 0 | 0.00 | 0.00 | 0 | 2 | 5.13 |
| SPECIALTY SMALL CAR - WAGON | 6 | 100.00 | 100.00 | 2 | 33.33 | 1.00 | 0 | 58 | 100.00 | 100.00 | 9 | 15.52 | 1.00 | 0 | 39 | 100.00 |
| ACURA-RSX | 1 | 10.00 | 11.11 | 0 | 0.00 | 2.79 | 0 | 43 | 16.04 | 18.69 | 6 | 13.95 | 1.14 | 0 | 60 | 18.69 |
| CHRYSLER-CROSSFIRE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.37 | 2.49 | 0 | 0.00 | 0.75 | 0 | 8 | 2.49 |
| FORD-MUSTANG | 3 | 30.00 | 44.44 | 0 | 0.00 | 0.54 | 0 | 112 | 41.79 | 39.56 | 1 | 0.89 | 0.85 | 1 | 127 | 39.56 |
| FORD-THUNDERBIRD | 0 | 0.00 | 3.70 | 0 | 0.00 | 0.00 | 0 | 1 | 0.37 | 2.18 | 0 | 0.00 | 1.04 | 0 | 7 | 2.18 |
| HYUNDAI-TIBURON | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 8 | 2.99 | 2.49 | 0 | 0.00 | 0.66 | 0 | 8 | 2.49 |
| MAZDA-RX-8 | 1 | 10.00 | 3.70 | 0 | 0.00 | 1.75 | 0 | 20 | 7.46 | 6.23 | 0 | 0.00 | 1.71 | 0 | 20 | 6.23 |
| MINI-MINI-ECLIPSE | 2 | 20.00 | 14.81 | 0 | 0.00 | 2.13 | 0 | 22 | 8.21 | 7.79 | 1 | 4.55 | 0.90 | 0 | 25 | 7.79 |
| NISSAN-350Z | 2 | 20.00 | 11.11 | 0 | 0.00 | 1.37 | 0 | 42 | 15.67 | 12.15 | 2 | 4.76 | 1.25 | 0 | 39 | 12.15 |
| PONTIAC-GTO | 1 | 10.00 | 11.11 | 0 | 0.00 | 1.50 | 0 | 19 | 7.09 | 7.17 | 0 | 0.00 | 1.35 | 0 | 23 | 7.17 |
| TOYOTA-CELICA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 1.25 | 0 | 0.00 | 0.00 | 0 | 4 | 1.25 |
| SPORT | 10 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 268 | 100.00 | 100.00 | 10 | 3.73 | 1.00 | 1 | 321 | 100.00 |
| ASTON MARTIN-DB9 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 6.90 | 1.89 | 0 | 0.00 | 2.75 | 0 | 1 | 1.89 |
| BENTLEY-CONTINENTAL | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 3.45 | 3.77 | 0 | 0.00 | 0.76 | 0 | 2 | 3.77 |
| BMW-645 | 0 | 0.00 | 33.33 | 0 | 0.00 | 0.00 | 0 | 1 | 3.45 | 18.87 | 0 | 0.00 | 3.89 | 0 | 10 | 18.87 |
| BMW-650 | 0 | 0.00 | 33.33 | 0 | 0.00 | 0.00 | 0 | 5 | 17.24 | 1.89 | 3 | 60.00 | 0.68 | 0 | 1 | 1.89 |
| CADILLAC-XLR | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 3.77 | 0 | 0.00 | 0.00 | 0 | 2 | 3.77 |
| JAGUAR-XK | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 6.90 | 0.00 | 1 | 50.00 | 0.83 | 0 | 0 | 0.00 |
| JAGUAR-XKR | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 3.45 | 0.00 | 1 | 100.00 | 3.71 | 0 | 0 | 0.00 |
| LEXUS-SC | 1 | 25.00 | 33.33 | 0 | 0.00 | 1.78 | 0 | 10 | 34.48 | 24.53 | 1 | 10.00 | 1.94 | 0 | 13 | 24.53 |
| MERCEDES-BENZ-CL-CLASS | 1 | 25.00 | 0.00 | 0 | 0.00 | 1.52 | 0 | 1 | 3.45 | 5.66 | 0 | 0.00 | 0.63 | 0 | 3 | 5.66 |
| MERCEDES-BENZ-SL-CLASS | 2 | 50.00 | 0.00 | 0 | 0.00 | 2.57 | 0 | 6 | 20.69 | 39.62 | 1 | 16.67 | 0.70 | 0 | 21 | 39.62 |
| ULTRA LUXURY COUPE/CONVERTIBLE | 4 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 29 | 100.00 | 100.00 | 7 | 24.14 | 1.00 | 0 | 53 | 100.00 |
| AUDI-A8 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.65 | 0.00 | 0 | 0.00 | 0.25 | 0 | 0 | 0.00 |
| BENTLEY-CONTINENTAL | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 5 | 3.27 | 0.00 | 4 | 80.00 | 1.43 | 0 | 0 | 0.00 |
| BMW-745 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 3.91 | 0 | 0.00 | 0.00 | 0 | 5 | 3.91 |
| BMW-750 | 1 | 7.69 | 15.38 | 1 | 100.00 | 0.41 | 0 | 24 | 15.69 | 13.28 | 17 | 70.83 | 0.71 | 0 | 17 | 13.28 |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division: BUICK

Region: 10:WESTERN

Zone: 1991:PRM 10 WEST

Area: 9102:PRM SF/SAC

Dealer: 47315:SIGNER BUICK-CADILLAC

APR / AGSSA:1143900009:NEWMARK

For Month: December 2006

| GM Segment | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|------------------------------|------------|---------------|---------------|--------------------|--------------|-------------|-----------|--------------|---------------|---------------|--------------------|--------------|-------------|-----------|--------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| INFINITI-Q45 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.65 | 0.78 | 1 | 100.00 | 2.04 | 0 | 1 | 0.78 |
| JAGUAR-SUPER V8 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 1.31 | 0.00 | 1 | 50.00 | 6.47 | 0 | 0 | 0.00 |
| JAGUAR-VANDEN PLAS | 0 | 0.00 | 7.69 | 0 | 0.00 | 0.00 | 0 | 3 | 1.96 | 0.78 | 2 | 66.67 | 1.99 | 1 | 1 | 0.78 |
| JAGUAR-XJ LWB | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.65 | 3.13 | 1 | 100.00 | 0.39 | 0 | 4 | 3.13 |
| JAGUAR-XJ8 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.65 | 0.00 | 0 | 0.00 | 0.64 | 0 | 0 | 0.00 |
| JAGUAR-XJR | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.65 | 0.78 | 1 | 100.00 | 1.88 | 0 | 1 | 0.78 |
| LEXUS-LS | 7 | 53.85 | 38.46 | 3 | 42.86 | 1.68 | 0 | 41 | 26.80 | 39.84 | 12 | 29.27 | 1.42 | 1 | 51 | 39.84 |
| MAYBACH-57 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.78 | 0 | 0.00 | 0.00 | 0 | 1 | 0.78 |
| MAYBACH-62 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.78 | 0 | 0.00 | 0.00 | 0 | 1 | 0.78 |
| MERCEDES-BENZ-CLS-CLASS | 2 | 15.38 | 7.69 | 2 | 100.00 | 1.26 | 0 | 19 | 12.42 | 11.72 | 10 | 52.63 | 0.86 | 0 | 15 | 11.72 |
| MERCEDES-BENZ-S-CLASS | 3 | 23.08 | 30.77 | 2 | 66.67 | 0.82 | 1 | 54 | 35.29 | 22.66 | 23 | 42.59 | 1.02 | 4 | 29 | 22.66 |
| ULTRA LUXURY SEDAN | 13 | 100.00 | 100.00 | 8 | 61.54 | 1.00 | 1 | 153 | 100.00 | 100.00 | 72 | 47.06 | 1.00 | 6 | 128 | 100.00 |
| CHEVROLET-MONTE CARLO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 9 | 7.83 | 6.49 | 0 | 0.00 | 0.87 | 0 | 10 | 6.49 |
| HONDA-ACCORD | 3 | 100.00 | 50.00 | 0 | 0.00 | 1.47 | 0 | 87 | 75.65 | 69.48 | 10 | 11.49 | 1.20 | 0 | 107 | 69.48 |
| TOYOTA-SOLARA | 0 | 0.00 | 50.00 | 0 | 0.00 | 0.00 | 0 | 19 | 16.52 | 24.03 | 0 | 0.00 | 0.59 | 0 | 37 | 24.03 |
| UPPER MID CAR - COUPE | 3 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 115 | 100.00 | 100.00 | 10 | 8.70 | 1.00 | 0 | 154 | 100.00 |
| BUICK-LACROSSE | 1 | 0.56 | 1.15 | 0 | 0.00 | 0.70 | 0 | 11 | 0.52 | 1.76 | 1 | 9.09 | 0.52 | 1 | 39 | 1.76 |
| BUICK-LESABRE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.41 | 0 | 0.00 | 0.00 | 0 | 9 | 0.41 |
| BUICK-LUCERNE | 1 | 0.56 | 0.00 | 0 | 0.00 | 0.58 | 0 | 15 | 0.71 | 0.00 | 0 | 0.00 | 0.53 | 0 | 0 | 0.00 |
| BUICK-PARK AVENUE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.05 | 0 | 0.00 | 0.00 | 0 | 1 | 0.05 |
| CHEVROLET-IMPALA | 1 | 0.56 | 1.15 | 0 | 0.00 | 0.28 | 3 | 32 | 1.50 | 1.04 | 0 | 0.00 | 0.73 | 12 | 23 | 1.04 |
| CHRYSLER-300 | 5 | 2.79 | 7.47 | 1 | 20.00 | 0.46 | 1 | 68 | 3.20 | 4.91 | 9 | 13.24 | 0.43 | 5 | 109 | 4.91 |
| DODGE-CHARGER | 6 | 3.35 | 1.72 | 2 | 33.33 | 1.11 | 0 | 91 | 4.28 | 1.22 | 6 | 6.59 | 1.04 | 8 | 27 | 1.22 |
| FORD-CROWN VICTORIA | 0 | 0.00 | 0.57 | 0 | 0.00 | 0.00 | 4 | 4 | 0.19 | 0.23 | 0 | 0.00 | 0.92 | 23 | 5 | 0.23 |
| FORD-FIVE HUNDRED | 1 | 0.56 | 2.30 | 0 | 0.00 | 0.79 | 1 | 27 | 1.27 | 1.49 | 0 | 0.00 | 0.91 | 2 | 33 | 1.49 |
| HONDA-ACCORD | 50 | 27.93 | 27.59 | 5 | 10.00 | 1.28 | 0 | 687 | 32.30 | 33.47 | 50 | 7.28 | 1.39 | 2 | 743 | 33.47 |
| HYUNDAI-AZERA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 14 | 0.66 | 0.00 | 0 | 0.00 | 0.66 | 0 | 0 | 0.00 |
| HYUNDAI-XG300/XG350 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.09 | 0.41 | 0 | 0.00 | 0.58 | 0 | 9 | 0.41 |
| KIA-AMANTI | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.36 | 0 | 0.00 | 0.00 | 0 | 8 | 0.36 |
| MERCURY-GRAND MARQUIS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.09 | 0.18 | 0 | 0.00 | 0.37 | 0 | 4 | 0.18 |
| MERCURY-MONTEGO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.23 | 0 | 0.00 | 0.00 | 0 | 5 | 0.23 |
| NISSAN-ALTIMA | 22 | 12.29 | 4.60 | 1 | 4.55 | 0.75 | 0 | 160 | 7.52 | 8.47 | 17 | 10.63 | 0.55 | 0 | 188 | 8.47 |
| NISSAN-MAXIMA | 3 | 1.68 | 3.45 | 0 | 0.00 | 0.71 | 0 | 38 | 1.79 | 2.21 | 10 | 26.32 | 0.58 | 1 | 49 | 2.21 |
| PONTIAC-BONNEVILLE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.05 | 0 | 0.00 | 0.00 | 0 | 1 | 0.05 |
| PONTIAC-GRAND PRIX | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 1 | 13 | 0.61 | 1.08 | 3 | 23.08 | 1.38 | 8 | 24 | 1.08 |
| TOYOTA-AVALON | 2 | 1.12 | 4.02 | 0 | 0.00 | 0.29 | 0 | 80 | 3.76 | 3.56 | 3 | 3.75 | 0.74 | 1 | 79 | 3.56 |
| TOYOTA-CAMRY | 82 | 45.81 | 43.10 | 2 | 2.44 | 1.20 | 0 | 818 | 38.46 | 36.35 | 34 | 4.16 | 1.18 | 7 | 807 | 36.35 |
| VOLKSWAGEN-PASSAT | 5 | 2.79 | 2.87 | 1 | 20.00 | 1.43 | 0 | 65 | 3.06 | 2.57 | 18 | 27.69 | 1.21 | 0 | 57 | 2.57 |
| UPPER MID CAR - SEDAN | 179 | 100.00 | 100.00 | 12 | 6.70 | 1.00 | 10 | 2,127 | 100.00 | 100.00 | 151 | 7.10 | 1.00 | 70 | 2,220 | 100.00 |
| DODGE-MAGNUM | 1 | 50.00 | 100.00 | 0 | 0.00 | 0.73 | 0 | 28 | 75.68 | 68.52 | 4 | 14.29 | 1.05 | 0 | 37 | 68.52 |
| VOLKSWAGEN-PASSAT | 1 | 50.00 | 0.00 | 0 | 0.00 | 1.59 | 0 | 9 | 24.32 | 31.48 | 1 | 11.11 | 0.87 | 0 | 17 | 31.48 |
| UPPER MID CAR - WAGON | 2 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 0 | 37 | 100.00 | 100.00 | 5 | 13.51 | 1.00 | 0 | 54 | 100.00 |
| ACURA-RDX | 5 | 71.43 | 0.00 | 0 | 0.00 | 2.87 | 0 | 18 | 20.93 | 0.00 | 4 | 22.22 | 2.14 | 0 | 0 | 0.00 |
| BMW-X3 | 1 | 14.29 | 0.00 | 1 | 100.00 | 0.32 | 0 | 28 | 32.56 | 61.67 | 20 | 71.43 | 0.72 | 0 | 37 | 61.67 |
| HUMMER-H3 | 1 | 14.29 | 0.00 | 0 | 0.00 | 0.46 | 0 | 40 | 46.51 | 35.00 | 6 | 15.00 | 1.04 | 2 | 21 | 35.00 |
| LAND ROVER-FREELANDER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 3.33 | 0 | 0.00 | 0.00 | 0 | 2 | 3.33 |
| ENTRY LUXURY UTILITY | 7 | 100.00 | 0.00 | 1 | 14.29 | 1.00 | 0 | 86 | 100.00 | 100.00 | 30 | 34.88 | 1.00 | 2 | 60 | 100.00 |
| CHEVROLET-EXPRESS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 33.33 | 26.67 | 1 | 33.33 | 0.69 | 2 | 4 | 26.67 |
| DODGE-SPRINTER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 11.11 | 6.67 | 0 | 0.00 | 0.66 | 0 | 1 | 6.67 |
| FORD-ECONOLINE | 1 | 50.00 | 0.00 | 0 | 0.00 | 1.57 | 0 | 4 | 44.44 | 46.67 | 0 | 0.00 | 1.77 | 0 | 7 | 46.67 |
| GMC-SAVANA | 1 | 50.00 | 0.00 | 0 | 0.00 | 6.29 | 0 | 1 | 11.11 | 13.33 | 0 | 0.00 | 1.15 | 1 | 2 | 13.33 |
| SPRINTER-3500 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 6.67 | 0 | 0.00 | 0.00 | 0 | 1 | 6.67 |
| LARGE CUTAWAY VAN | 2 | 100.00 | 0.00 | 0 | 0.00 | 1.00 | 0 | 9 | 100.00 | 100.00 | 1 | 11.11 | 1.00 | 3 | 15 | 100.00 |
| CADILLAC-ESCALADE | 3 | 15.79 | 27.27 | 0 | 0.00 | 0.77 | 0 | 25 | 17.86 | 15.33 | 5 | 20.00 | 0.85 | 0 | 21 | 15.33 |
| CADILLAC-ESCALADE ESV | 2 | 10.53 | 18.18 | 0 | 0.00 | 0.96 | 0 | 13 | 9.29 | 10.22 | 4 | 30.77 | 1.05 | 1 | 14 | 10.22 |
| CADILLAC-ESCALADE EXT | 1 | 5.26 | 9.09 | 0 | 0.00 | 1.06 | 0 | 5 | 3.57 | 5.84 | 2 | 40.00 | 0.90 | 0 | 8 | 5.84 |
| HUMMER-H2 SUT | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 2.14 | 2.92 | 1 | 33.33 | 1.15 | 0 | 4 | 2.92 |
| HUMMER-H2 SUV | 1 | 5.26 | 9.09 | 1 | 100.00 | 0.90 | 0 | 15 | 10.71 | 18.98 | 3 | 20.00 | 1.23 | 1 | 26 | 18.98 |
| INFINITI-QX56 | 2 | 10.53 | 0.00 | 1 | 50.00 | 2.18 | 0 | 7 | 5.00 | 8.76 | 3 | 42.86 | 0.80 | 0 | 12 | 8.76 |
| LAND ROVER-RANGE ROVER | 2 | 10.53 | 9.09 | 0 | 0.00 | 1.02 | 0 | 8 | 5.71 | 10.95 | 3 | 37.50 | 0.56 | 0 | 15 | 10.95 |
| LEXUS-LX | 1 | 5.26 | 18.18 | 0 | 0.00 | 1.92 | 0 | 11 | 7.86 | 13.14 | 2 | 18.18 | 2.41 | 0 | 18 | 13.14 |
| LINCOLN-MARK LT | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 4 | 2.86 | 0.73 | 0 | 0.00 | 0.52 | 0 | 1 | 0.73 |
| LINCOLN-NAVIGATOR | 1 | 5.26 | 9.09 | 0 | 0.00 | 0.50 | 0 | 9 | 6.43 | 12.41 | 0 | 0.00 | 0.45 | 1 | 17 | 12.41 |
| MERCEDES-BENZ-G-CLASS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.71 | 0.73 | 0 | 0.00 | 1.05 | 0 | 1 | 0.73 |
| MERCEDES-BENZ-GL-CLASS | 6 | 31.58 | 0.00 | 2 | 33.33 | 1.28 | 0 | 39 | 27.86 | 0.00 | 17 | 43.59 | 1.83 | 0 | 0 | 0.00 |
| LARGE LUXURY UTILITY | 19 | 100.00 | 100.00 | 4 | 21.05 | 1.00 | 0 | 140 | 100.00 | 100.00 | 40 | 28.57 | 1.00 | 3 | 137 | 100.00 |
| CHEVROLET-EXPRESS | 3 | 37.50 | 27.27 | 0 | 0.00 | 1.13 | 0 | 18 | 15.52 | 24.73 | 1 | 5.56 | 0.43 | 18 | 23 | 24.73 |
| DODGE-SPRINTER | 1 | 12.50 | 9.09 | 0 | 0.00 | 1.13 | 0 | 34 | 29.31 | 4.30 | 28 | 82.35 | 2.06 | 3 | 4 | 4.30 |
| FORD-ECONOLINE | 4 | 50.00 | 45.45 | 1 | 25.00 | 1.12 | 2 | 46 | 39.66 | 44.09 | 3 | 6.52 | 1.04 | 36 | 41 | 44.09 |
| GMC-SAVANA | 0 | 0.00 | 18.18 | 0 | 0.00 | 0.00 | 16 | 18 | 15.52 | 22.58 | 1 | 5.56 | 1.41 | 17 | 21 | 22.58 |
| SPRINTER-2500 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 4.30 | 0 | 0.00 | 0.00 | 0 | 4 | 4.30 |
| LARGE PANEL VAN | 8 | 100.00 | 100.00 | 1 | 12.50 | 1.00 | 18 | 116 | 100.00 | 100.00 | 33 | 28.45 | 1.00 | 74 | 93 | 100.00 |
| CHEVROLET-EXPRESS | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 11.11 | 25.00 | 0 | 0.00 | 0.47 | 1 | 3 | 25.00 |
| DODGE-SPRINTER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 11.11 | 0.00 | 0 | 0.00 | 0.56 | 0 | 0 | 0.00 |
| FORD-ECONOLINE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 4 | 44.44 | 50.00 | 1 | 25.00 | 0.98 | 0 | 6 | 50.00 |
| GMC-SAVANA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 33.33 | 16.67 | 0 | 0.00 | 3.68 | 0 | 2 | 16.67 |
| SPRINTER-2500 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 8.33 | 0 | 0.00 | 0.00 | 0 | 1 | 8.33 |
| LARGE PASSENGER VAN | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | | | | | | | | | |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division: BUICK

Region: 10:WESTERN

Zone: 1991:PRM 10 WEST

Area: 9102:PRM SF/SAC

Dealer: 47315:SIGNER BUICK-CADILLAC

APR / AGSSA:1143900009:NEWMARK

For Month: December 2006

| GM Segment | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|---------------------------------|------------|---------------|---------------|--------------------|--------------|-------------|----------|--------------|---------------|---------------|--------------------|-------------|-------------|-----------|--------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| CHEVROLET-AVALANCHE | 3 | 10.00 | 0.00 | 1 | 33.33 | 1.63 | 0 | 30 | 5.89 | 4.71 | 3 | 10.00 | 1.31 | 0 | 27 | 4.71 |
| CHEVROLET-SILVERADO | 4 | 13.33 | 10.00 | 0 | 0.00 | 0.72 | 0 | 64 | 12.57 | 12.91 | 1 | 1.56 | 0.63 | 4 | 74 | 12.91 |
| DODGE-RAM | 9 | 30.00 | 10.00 | 0 | 0.00 | 1.63 | 1 | 99 | 19.45 | 19.02 | 4 | 4.04 | 0.99 | 6 | 109 | 19.02 |
| FORD-F SERIES | 5 | 16.67 | 38.00 | 0 | 0.00 | 0.63 | 0 | 126 | 24.75 | 29.14 | 4 | 3.17 | 0.91 | 8 | 167 | 29.14 |
| GMC-SIERRA | 3 | 10.00 | 18.00 | 0 | 0.00 | 1.14 | 0 | 97 | 19.06 | 12.39 | 5 | 5.15 | 1.92 | 0 | 71 | 12.39 |
| NISSAN-TITAN | 3 | 10.00 | 10.00 | 0 | 0.00 | 1.95 | 0 | 32 | 6.29 | 7.33 | 2 | 6.25 | 1.05 | 0 | 42 | 7.33 |
| TOYOTA-TUNDRA | 3 | 10.00 | 14.00 | 1 | 33.33 | 0.61 | 0 | 61 | 11.98 | 14.49 | 16 | 26.23 | 0.95 | 1 | 83 | 14.49 |
| LARGE PICKUP - CREW CAB | 30 | 100.00 | 100.00 | 2 | 6.67 | 1.00 | 1 | 509 | 100.00 | 100.00 | 35 | 6.88 | 1.00 | 19 | 573 | 100.00 |
| CHEVROLET-SILVERADO | 7 | 43.75 | 25.00 | 0 | 0.00 | 1.40 | 1 | 101 | 38.26 | 34.75 | 0 | 0.00 | 1.10 | 17 | 123 | 34.75 |
| FORD-F SERIES | 4 | 25.00 | 50.00 | 0 | 0.00 | 0.92 | 2 | 67 | 25.38 | 25.99 | 5 | 7.46 | 0.90 | 21 | 92 | 25.99 |
| GMC-SIERRA | 0 | 0.00 | 6.25 | 0 | 0.00 | 0.00 | 0 | 50 | 18.94 | 24.01 | 4 | 8.00 | 1.50 | 1 | 85 | 24.01 |
| NISSAN-TITAN | 0 | 0.00 | 6.25 | 0 | 0.00 | 0.00 | 0 | 10 | 3.79 | 5.93 | 0 | 0.00 | 0.48 | 0 | 21 | 5.93 |
| TOYOTA-TUNDRA | 5 | 31.25 | 12.50 | 0 | 0.00 | 1.26 | 1 | 36 | 13.64 | 9.32 | 3 | 8.33 | 0.82 | 4 | 33 | 9.32 |
| LARGE PICKUP - EXT CAB | 16 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 4 | 264 | 100.00 | 100.00 | 12 | 4.55 | 1.00 | 43 | 354 | 100.00 |
| CHEVROLET-SILVERADO | 3 | 16.67 | 0.00 | 1 | 33.33 | 0.53 | 1 | 33 | 20.75 | 20.81 | 1 | 3.03 | 0.64 | 16 | 41 | 20.81 |
| DODGE-RAM | 8 | 44.44 | 33.33 | 0 | 0.00 | 3.25 | 0 | 20 | 12.58 | 12.69 | 0 | 0.00 | 1.26 | 4 | 25 | 12.69 |
| FORD-F SERIES | 5 | 27.78 | 22.22 | 1 | 20.00 | 0.72 | 2 | 55 | 34.59 | 35.03 | 4 | 7.27 | 1.09 | 40 | 69 | 35.03 |
| GMC-SIERRA | 1 | 5.56 | 22.22 | 0 | 0.00 | 0.43 | 0 | 16 | 10.06 | 13.20 | 1 | 6.25 | 0.80 | 3 | 26 | 13.20 |
| TOYOTA-TUNDRA | 1 | 5.56 | 22.22 | 0 | 0.00 | 1.74 | 0 | 35 | 22.01 | 18.27 | 1 | 2.86 | 1.69 | 1 | 36 | 18.27 |
| LARGE PICKUP - REG CAB | 18 | 100.00 | 100.00 | 2 | 11.11 | 1.00 | 3 | 159 | 100.00 | 100.00 | 7 | 4.40 | 1.00 | 64 | 197 | 100.00 |
| CHEVROLET-SUBURBAN | 4 | 9.76 | 6.12 | 0 | 0.00 | 0.82 | 0 | 27 | 6.78 | 8.53 | 3 | 11.11 | 0.65 | 1 | 47 | 8.53 |
| CHEVROLET-TAHOE | 3 | 7.32 | 12.24 | 0 | 0.00 | 0.25 | 0 | 115 | 28.89 | 21.96 | 5 | 4.35 | 0.89 | 4 | 121 | 21.96 |
| FORD-EXCURSION | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.50 | 0.36 | 0 | 0.00 | 1.13 | 0 | 2 | 0.36 |
| FORD-EXPEDITION | 4 | 9.76 | 6.12 | 0 | 0.00 | 0.77 | 0 | 30 | 7.54 | 9.98 | 1 | 3.33 | 0.64 | 0 | 55 | 9.98 |
| GMC-YUKON | 7 | 17.07 | 16.33 | 0 | 0.00 | 1.62 | 0 | 58 | 14.57 | 16.52 | 3 | 5.17 | 1.33 | 0 | 91 | 16.52 |
| GMC-YUKON DENALI | 5 | 12.20 | 8.16 | 0 | 0.00 | 1.73 | 0 | 34 | 8.54 | 6.53 | 3 | 8.82 | 1.66 | 2 | 36 | 6.53 |
| GMC-YUKON DENALI XL | 6 | 14.63 | 10.20 | 0 | 0.00 | 2.57 | 0 | 36 | 9.05 | 7.26 | 3 | 8.33 | 1.86 | 0 | 40 | 7.26 |
| GMC-YUKON XL | 3 | 7.32 | 10.20 | 0 | 0.00 | 1.48 | 0 | 15 | 3.77 | 6.72 | 0 | 0.00 | 0.86 | 0 | 37 | 6.72 |
| NISSAN-ARMADA | 4 | 9.76 | 8.16 | 2 | 50.00 | 1.39 | 0 | 28 | 7.04 | 6.35 | 6 | 21.43 | 0.83 | 1 | 35 | 6.35 |
| TOYOTA-LAND CRUISER | 0 | 0.00 | 2.04 | 0 | 0.00 | 0.00 | 0 | 3 | 0.75 | 0.91 | 0 | 0.00 | 1.25 | 0 | 5 | 0.91 |
| TOYOTA-SEQUOIA | 5 | 12.20 | 20.41 | 0 | 0.00 | 1.20 | 0 | 50 | 12.56 | 14.88 | 9 | 18.00 | 1.23 | 0 | 82 | 14.88 |
| LARGE UTILITY | 41 | 100.00 | 100.00 | 2 | 4.88 | 1.00 | 0 | 398 | 100.00 | 100.00 | 33 | 8.29 | 1.00 | 8 | 551 | 100.00 |
| CHEVROLET-COLORADO | 1 | 3.57 | 3.33 | 0 | 0.00 | 0.45 | 0 | 19 | 6.03 | 8.33 | 0 | 0.00 | 0.79 | 1 | 28 | 8.33 |
| DODGE-DAKOTA | 0 | 0.00 | 10.00 | 0 | 0.00 | 0.00 | 0 | 18 | 5.71 | 8.93 | 0 | 0.00 | 1.24 | 0 | 30 | 8.93 |
| GMC-CANYON | 0 | 0.00 | 3.33 | 0 | 0.00 | 0.00 | 6 | 10 | 3.17 | 5.06 | 0 | 0.00 | 1.34 | 6 | 17 | 5.06 |
| HONDA-RIDGELINE | 6 | 21.43 | 36.67 | 0 | 0.00 | 1.25 | 0 | 62 | 19.68 | 13.69 | 7 | 11.29 | 1.14 | 0 | 46 | 13.69 |
| NISSAN-RAIDER | 0 | 0.00 | 3.33 | 0 | 0.00 | 0.00 | 0 | 2 | 0.63 | 0.30 | 0 | 0.00 | 0.50 | 0 | 1 | 0.30 |
| NISSAN-FRONTIER | 2 | 7.14 | 6.67 | 0 | 0.00 | 0.47 | 0 | 37 | 11.75 | 13.10 | 3 | 8.11 | 0.65 | 0 | 44 | 13.10 |
| SUBARU-BAJA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 4 | 1.27 | 1.49 | 0 | 0.00 | 1.22 | 0 | 5 | 1.49 |
| TOYOTA-TACOMA | 19 | 67.86 | 36.67 | 1 | 5.26 | 1.32 | 0 | 163 | 51.75 | 49.11 | 7 | 4.29 | 1.08 | 4 | 165 | 49.11 |
| MEDIUM PICKUP - CREW CAB | 28 | 100.00 | 100.00 | 1 | 3.57 | 1.00 | 6 | 315 | 100.00 | 100.00 | 17 | 5.40 | 1.00 | 11 | 336 | 100.00 |
| CHEVROLET-COLORADO | 1 | 7.69 | 0.00 | 0 | 0.00 | 1.43 | 3 | 12 | 6.03 | 11.43 | 0 | 0.00 | 1.17 | 7 | 28 | 11.43 |
| DODGE-DAKOTA | 0 | 0.00 | 30.00 | 0 | 0.00 | 0.00 | 0 | 2 | 1.01 | 11.43 | 0 | 0.00 | 0.18 | 0 | 28 | 11.43 |
| FORD-RANGER | 2 | 15.38 | 0.00 | 0 | 0.00 | 0.95 | 1 | 26 | 13.07 | 11.02 | 0 | 0.00 | 0.76 | 2 | 27 | 11.02 |
| GMC-CANYON | 1 | 7.69 | 5.00 | 0 | 0.00 | 5.09 | 0 | 10 | 5.03 | 2.86 | 0 | 0.00 | 2.72 | 0 | 7 | 2.86 |
| MAZDA-B3000 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.41 | 0 | 0.00 | 0.00 | 0 | 1 | 0.41 |
| NISSAN-RAIDER | 1 | 7.69 | 5.00 | 0 | 0.00 | 10.18 | 0 | 2 | 1.01 | 0.41 | 0 | 0.00 | 0.73 | 0 | 1 | 0.41 |
| NISSAN-FRONTIER | 3 | 23.08 | 10.00 | 0 | 0.00 | 1.40 | 0 | 27 | 13.57 | 10.20 | 1 | 3.70 | 0.66 | 0 | 25 | 10.20 |
| TOYOTA-TACOMA | 5 | 38.46 | 50.00 | 0 | 0.00 | 0.71 | 0 | 120 | 60.30 | 52.24 | 4 | 3.33 | 1.26 | 1 | 128 | 52.24 |
| MEDIUM PICKUP - EXT CAB | 13 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 4 | 199 | 100.00 | 100.00 | 5 | 2.51 | 1.00 | 10 | 245 | 100.00 |
| CHEVROLET-COLORADO | 0 | 0.00 | 28.57 | 0 | 0.00 | 0.00 | 0 | 12 | 13.48 | 13.08 | 0 | 0.00 | 1.03 | 0 | 14 | 13.08 |
| FORD-RANGER | 2 | 100.00 | 42.86 | 0 | 0.00 | 4.18 | 1 | 23 | 25.84 | 31.78 | 0 | 0.00 | 1.08 | 2 | 34 | 31.78 |
| GMC-CANYON | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 3.37 | 2.80 | 0 | 0.00 | 0.66 | 0 | 3 | 2.80 |
| MAZDA-B2300 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 3.37 | 0.93 | 0 | 0.00 | 1.46 | 0 | 1 | 0.93 |
| TOYOTA-TACOMA | 0 | 0.00 | 28.57 | 0 | 0.00 | 0.00 | 0 | 48 | 53.93 | 51.40 | 1 | 2.08 | 0.97 | 3 | 55 | 51.40 |
| MEDIUM PICKUP - REG CAB | 2 | 100.00 | 100.00 | 0 | 0.00 | 1.00 | 1 | 89 | 100.00 | 100.00 | 1 | 1.12 | 1.00 | 5 | 107 | 100.00 |
| BUICK-TERRAZA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 3 | 0.21 | 0.26 | 0 | 0.00 | 0.62 | 0 | 4 | 0.26 |
| CHEVROLET-ASTRO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.45 | 0 | 0.00 | 0.00 | 0 | 7 | 0.45 |
| CHEVROLET-UPLANDER | 2 | 1.52 | 0.75 | 2 | 100.00 | 1.27 | 1 | 7 | 0.49 | 0.77 | 2 | 28.57 | 0.43 | 8 | 12 | 0.77 |
| CHEVROLET-VENTURE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.07 | 0.13 | 0 | 0.00 | 2.35 | 0 | 2 | 0.13 |
| CHRYSLER-TOWN & COUNTRY | 11 | 8.33 | 7.46 | 1 | 9.09 | 1.41 | 1 | 75 | 5.23 | 5.68 | 1 | 1.33 | 0.74 | 4 | 89 | 5.68 |
| DODGE-CARAVAN | 11 | 8.33 | 2.99 | 0 | 0.00 | 1.81 | 1 | 52 | 3.63 | 5.87 | 3 | 5.77 | 0.57 | 3 | 92 | 5.87 |
| FORD-FREESTAR | 0 | 0.00 | 2.24 | 0 | 0.00 | 0.00 | 0 | 11 | 0.77 | 0.96 | 2 | 18.18 | 0.65 | 7 | 15 | 0.96 |
| GMC-SAFARI | 0 | 0.00 | 0.75 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.19 | 0 | 0.00 | 0.00 | 0 | 3 | 0.19 |
| HONDA-ODYSSEY | 48 | 36.36 | 38.06 | 1 | 2.08 | 1.19 | 0 | 575 | 40.13 | 33.69 | 14 | 2.43 | 1.20 | 0 | 528 | 33.69 |
| HYUNDAI-ENTOURAGE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.14 | 0.00 | 0 | 0.00 | 0.16 | 0 | 0 | 0.00 |
| KIA-SEDONA | 0 | 0.00 | 0.75 | 0 | 0.00 | 0.00 | 0 | 17 | 1.19 | 1.40 | 0 | 0.00 | 0.28 | 0 | 22 | 1.40 |
| MAZDA-MPV | 1 | 0.76 | 2.99 | 0 | 0.00 | 1.20 | 0 | 25 | 1.74 | 3.19 | 0 | 0.00 | 1.07 | 0 | 50 | 3.19 |
| MERCURY-MONTEREY | 1 | 0.76 | 0.00 | 0 | 0.00 | 5.99 | 0 | 2 | 0.14 | 0.26 | 0 | 0.00 | 0.79 | 0 | 4 | 0.26 |
| NISSAN-QUEST | 1 | 0.76 | 1.49 | 0 | 0.00 | 0.18 | 0 | 53 | 3.70 | 4.21 | 2 | 3.77 | 0.69 | 0 | 66 | 4.21 |
| PONTIAC-MONTANA | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 2 | 0.14 | 0.57 | 0 | 0.00 | 0.50 | 0 | 9 | 0.57 |
| SATURN-RELAY | 0 | 0.00 | 0.75 | 0 | 0.00 | 0.00 | 0 | 7 | 0.49 | 1.47 | 0 | 0.00 | 0.59 | 0 | 23 | 1.47 |
| TOYOTA-SIENNA | 57 | 43.18 | 41.79 | 1 | 1.75 | 0.90 | 0 | 601 | 41.94 | 40.91 | 38 | 6.32 | 1.13 | 0 | 641 | 40.91 |
| MEDIUM VAN | 132 | 100.00 | 100.00 | 5 | 3.79 | 1.00 | 3 | 1,433 | 100.00 | 100.00 | 62 | 4.33 | 1.00 | 22 | 1,567 | 100.00 |
| ACURA-MDX | 16 | 18.82 | 22.89 | 1 | 6.25 | 1.52 | 0 | 183 | 23.67 | 23.21 | 21 | 11.48 | 2.00 | 0 | 181 | 23.21 |
| AUDI-Q7 | 3 | 3.53 | 0.00 | 3 | 100.00 | 0.95 | 0 | 3 | 0.39 | 0.00 | 3 | 100.00 | 0.25 | 0 | 0 | 0.00 |
| BMW-X5 | 6 | 7.06 | 7.23 | 0 | 0.00 | 1.69 | 0 | 39 | 5.05 | 6.79 | 14 | 35.90 | 0.62 | 0 | 53 | 6.79 |
| CADILLAC-SRX | 1 | 1.18 | 0.00 | 0 | 0.00 | 0.62 | 0 | 5 | 0.65 | 1. | | | | | | |

Polk Retail Registration Report (Passenger Cars, Light Trucks)

Division:BUICK

Region: 10:WESTERN

Zone: 1991:PRM 10 WEST

Area: 9102:PRM SF/SAC

Dealer: 47315:SIGNER BUICK-CADILLAC

APR / AGSSA:1143900009:NEWARK

For Month: December 2006

| GM Segment | MONTH | | | | | | | YEAR TO DATE | | | | | | | 2005 YE | |
|------------------------------|------------|---------------|---------------|--------------------|--------------|-------------|----------|--------------|---------------|---------------|--------------------|--------------|-------------|-----------|--------------|---------------|
| | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Seg 2006 | % Seg 2005 | Memo: Retail Lease | % Lease | Index | Fleet | Retail | % Retail |
| LAND ROVER-LR3 | 2 | 2.35 | 0.00 | 2 | 100.00 | 0.66 | 0 | 15 | 1.94 | 1.15 | 9 | 60.00 | 0.49 | 0 | 9 | 1.15 |
| LAND ROVER-RANGE ROVER SPORT | 1 | 1.18 | 3.61 | 1 | 100.00 | 0.14 | 0 | 26 | 3.36 | 1.41 | 11 | 42.31 | 0.55 | 0 | 11 | 1.41 |
| LEXUS-GX470 | 8 | 9.41 | 8.43 | 0 | 0.00 | 1.38 | 0 | 54 | 6.99 | 8.33 | 9 | 16.67 | 1.09 | 0 | 65 | 8.33 |
| LEXUS-RX | 28 | 32.94 | 30.12 | 3 | 10.71 | 1.08 | 0 | 250 | 32.34 | 32.56 | 45 | 18.00 | 1.15 | 1 | 254 | 32.56 |
| LINCOLN-AVIATOR | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 1.41 | 0 | 0.00 | 0.00 | 0 | 11 | 1.41 |
| MERCEDES-BENZ-M-CLASS | 5 | 5.88 | 9.64 | 2 | 40.00 | 0.61 | 0 | 69 | 8.93 | 11.15 | 26 | 37.68 | 0.96 | 0 | 87 | 11.15 |
| MERCEDES-BENZ-R-CLASS | 4 | 4.71 | 1.20 | 2 | 50.00 | 1.06 | 0 | 35 | 4.53 | 0.77 | 22 | 62.86 | 0.82 | 0 | 6 | 0.77 |
| PORSCHE-CAYENNE | 3 | 3.53 | 8.43 | 1 | 33.33 | 1.31 | 0 | 19 | 2.46 | 4.49 | 8 | 42.11 | 0.76 | 2 | 35 | 4.49 |
| SAAB-97 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.13 | 0.00 | 1 | 100.00 | 0.22 | 0 | 0 | 0.00 |
| VOLVO-XC90 | 6 | 7.06 | 2.41 | 5 | 83.33 | 1.02 | 0 | 52 | 6.73 | 2.95 | 15 | 28.85 | 0.88 | 0 | 23 | 2.95 |
| MID LUXURY UTILITY | 85 | 100.00 | 100.00 | 22 | 25.88 | 1.00 | 0 | 773 | 100.00 | 100.00 | 196 | 25.36 | 1.00 | 4 | 780 | 100.00 |
| BUICK-RAINIER | 0 | 0.00 | 0.89 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.59 | 0 | 0.00 | 0.00 | 0 | 7 | 0.59 |
| BUICK-RENDEZVOUS | 0 | 0.00 | 0.89 | 0 | 0.00 | 0.00 | 0 | 1 | 0.09 | 0.25 | 0 | 0.00 | 0.18 | 0 | 3 | 0.25 |
| CHEVROLET-TRAILBLAZER | 0 | 0.00 | 1.79 | 0 | 0.00 | 0.00 | 0 | 29 | 2.71 | 2.63 | 1 | 3.45 | 0.89 | 2 | 31 | 2.63 |
| CHEVROLET-TRAILBLAZER EXT | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 4 | 0.37 | 0.93 | 0 | 0.00 | 0.53 | 0 | 11 | 0.93 |
| CHRYSLER-ASPEN | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.09 | 0.00 | 0 | 0.00 | 0.22 | 0 | 0 | 0.00 |
| CHRYSLER-PACIFICA | 3 | 3.66 | 3.57 | 0 | 0.00 | 1.90 | 0 | 30 | 2.80 | 2.55 | 3 | 10.00 | 1.27 | 1 | 30 | 2.55 |
| DODGE-DURANGO | 3 | 3.66 | 2.68 | 0 | 0.00 | 1.29 | 1 | 22 | 2.06 | 3.31 | 0 | 0.00 | 0.70 | 1 | 39 | 3.31 |
| FORD-EXPLORER | 1 | 1.22 | 2.68 | 0 | 0.00 | 0.19 | 0 | 38 | 3.55 | 6.28 | 4 | 10.53 | 0.49 | 4 | 74 | 6.28 |
| FORD-EXPLORER SPORT TRAC | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 7 | 0.65 | 1.27 | 0 | 0.00 | 0.50 | 0 | 15 | 1.27 |
| FORD-FREESTYLE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 15 | 1.40 | 2.38 | 0 | 0.00 | 0.71 | 0 | 28 | 2.38 |
| GMC-ENVOY | 1 | 1.22 | 0.00 | 0 | 0.00 | 1.15 | 0 | 18 | 1.68 | 1.61 | 0 | 0.00 | 1.58 | 0 | 19 | 1.61 |
| GMC-ENVOY DENALI | 0 | 0.00 | 0.89 | 0 | 0.00 | 0.00 | 0 | 9 | 0.84 | 0.34 | 0 | 0.00 | 1.31 | 0 | 4 | 0.34 |
| GMC-ENVOY DENALI XL | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 9 | 0.84 | 0.34 | 1 | 11.11 | 2.51 | 0 | 4 | 0.34 |
| GMC-ENVOY XL | 0 | 0.00 | 0.89 | 0 | 0.00 | 0.00 | 0 | 9 | 0.84 | 1.44 | 2 | 22.22 | 1.59 | 0 | 17 | 1.44 |
| GMC-ENVOY XUV | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.51 | 0 | 0.00 | 0.00 | 0 | 6 | 0.51 |
| HONDA-PILOT | 26 | 31.71 | 36.61 | 7 | 26.92 | 1.44 | 0 | 338 | 31.59 | 25.30 | 34 | 10.06 | 1.63 | 0 | 298 | 25.30 |
| ISUZU-ASCENDER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 1 | 0.09 | 0.08 | 0 | 0.00 | 0.49 | 0 | 1 | 0.08 |
| ISUZU-RODEO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.17 | 0 | 0.00 | 0.00 | 0 | 2 | 0.17 |
| JEEP-COMMANDER | 2 | 2.44 | 0.00 | 0 | 0.00 | 0.52 | 0 | 19 | 1.78 | 0.00 | 1 | 5.26 | 0.35 | 0 | 0 | 0.00 |
| JEEP-GRAND CHEROKEE | 3 | 3.66 | 2.68 | 0 | 0.00 | 0.62 | 0 | 36 | 3.36 | 4.41 | 2 | 5.56 | 0.56 | 3 | 52 | 4.41 |
| MAZDA-CX-7 | 3 | 3.66 | 0.00 | 3 | 100.00 | 0.83 | 0 | 23 | 2.15 | 0.00 | 13 | 56.52 | 1.15 | 0 | 0 | 0.00 |
| MERCURY-MOUNTAINEER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 4 | 0.37 | 0.68 | 2 | 50.00 | 0.44 | 0 | 8 | 0.68 |
| MINI-MONTERO | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 5 | 0.47 | 0.34 | 0 | 0.00 | 2.23 | 0 | 4 | 0.34 |
| NISSAN-MURANO | 10 | 12.20 | 4.46 | 4 | 40.00 | 2.08 | 0 | 79 | 7.38 | 6.54 | 24 | 30.38 | 1.22 | 0 | 77 | 6.54 |
| NISSAN-PATHFINDER | 3 | 3.66 | 4.46 | 0 | 0.00 | 0.64 | 0 | 45 | 4.21 | 4.67 | 6 | 13.33 | 0.64 | 0 | 55 | 4.67 |
| PONTIAC-AZTEK | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.25 | 0 | 0.00 | 0.00 | 0 | 3 | 0.25 |
| SUBARU-B9 TRIBECA | 1 | 1.22 | 0.89 | 0 | 0.00 | 0.98 | 0 | 12 | 1.12 | 0.51 | 5 | 41.67 | 0.96 | 1 | 6 | 0.51 |
| TOYOTA-4RUNNER | 6 | 7.32 | 8.93 | 0 | 0.00 | 0.72 | 0 | 107 | 10.00 | 10.44 | 9 | 8.41 | 0.87 | 3 | 123 | 10.44 |
| TOYOTA-HIGHLANDER | 19 | 23.17 | 24.11 | 2 | 10.53 | 1.48 | 0 | 199 | 18.60 | 19.86 | 11 | 5.53 | 1.13 | 2 | 234 | 19.86 |
| VOLKSWAGEN-TOUAREG | 1 | 1.22 | 3.57 | 0 | 0.00 | 0.99 | 0 | 10 | 0.93 | 2.29 | 2 | 20.00 | 0.68 | 0 | 27 | 2.29 |
| MID UTILITY | 82 | 100.00 | 100.00 | 16 | 19.51 | 1.00 | 1 | 1,070 | 100.00 | 100.00 | 120 | 11.21 | 1.00 | 17 | 1,178 | 100.00 |
| CHEVROLET-EQUINOX | 1 | 0.84 | 1.64 | 0 | 0.00 | 0.29 | 0 | 27 | 2.11 | 3.84 | 2 | 7.41 | 0.72 | 5 | 42 | 3.84 |
| CHEVROLET-HHR | 5 | 4.20 | 6.56 | 0 | 0.00 | 1.34 | 0 | 42 | 3.29 | 1.83 | 0 | 0.00 | 0.71 | 1 | 20 | 1.83 |
| CHEVROLET-TRACKER | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0 | 0.00 | 0.18 | 0 | 0.00 | 0.00 | 0 | 2 | 0.18 |
| CHRYSLER-PT CRUISER | 3 | 2.52 | 11.48 | 0 | 0.00 | 0.63 | 0 | 50 | 3.91 | 7.03 | 0 | 0.00 | 0.67 | 1 | 77 | 7.03 |
| DODGE-NITRO | 3 | 2.52 | 0.00 | 1 | 33.33 | 0.78 | 0 | 5 | 0.39 | 0.00 | 1 | 20.00 | 0.67 | 0 | 0 | 0.00 |
| FORD-ESCAPE | 7 | 5.88 | 3.28 | 0 | 0.00 | 1.08 | 0 | 87 | 6.81 | 7.76 | 3 | 3.45 | 0.96 | 12 | 85 | 7.76 |
| HONDA-CR-V | 39 | 32.77 | 27.87 | 2 | 5.13 | 1.50 | 0 | 322 | 25.20 | 23.65 | 10 | 3.11 | 1.61 | 1 | 259 | 23.65 |
| HONDA-ELEMENT | 4 | 3.36 | 8.20 | 0 | 0.00 | 0.76 | 0 | 54 | 4.23 | 5.84 | 2 | 3.70 | 0.69 | 0 | 64 | 5.84 |
| HYUNDAI-SANTA FE | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 12 | 0.94 | 0.82 | 0 | 0.00 | 0.39 | 0 | 9 | 0.82 |
| HYUNDAI-TUCSON | 0 | 0.00 | 1.64 | 0 | 0.00 | 0.00 | 0 | 11 | 0.86 | 2.10 | 1 | 9.09 | 0.37 | 0 | 23 | 2.10 |
| JEEP-COMPASS | 1 | 0.84 | 0.00 | 0 | 0.00 | 0.43 | 1 | 7 | 0.55 | 0.00 | 0 | 0.00 | 0.79 | 1 | 0 | 0.00 |
| JEEP-LIBERTY | 0 | 0.00 | 3.28 | 0 | 0.00 | 0.00 | 0 | 20 | 1.56 | 3.29 | 0 | 0.00 | 0.52 | 4 | 36 | 3.29 |
| JEEP-WRANGLER | 1 | 0.84 | 0.00 | 0 | 0.00 | 0.15 | 0 | 16 | 1.25 | 2.92 | 1 | 6.25 | 0.26 | 0 | 32 | 2.92 |
| KIA-SORENTO | 1 | 0.84 | 0.00 | 0 | 0.00 | 0.93 | 0 | 10 | 0.78 | 1.19 | 0 | 0.00 | 0.40 | 0 | 13 | 1.19 |
| KIA-SPORTAGE | 1 | 0.84 | 0.00 | 0 | 0.00 | 0.52 | 0 | 7 | 0.55 | 1.10 | 0 | 0.00 | 0.34 | 0 | 12 | 1.10 |
| MAZDA-TRIBUTE | 0 | 0.00 | 3.28 | 0 | 0.00 | 0.00 | 0 | 18 | 1.41 | 1.92 | 1 | 5.56 | 1.20 | 0 | 21 | 1.92 |
| MERCURY-MARINER | 3 | 2.52 | 1.64 | 0 | 0.00 | 3.75 | 0 | 11 | 0.86 | 1.37 | 0 | 0.00 | 0.82 | 0 | 15 | 1.37 |
| MINI-ENDEAVOR | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 7 | 0.55 | 1.00 | 0 | 0.00 | 1.00 | 0 | 11 | 1.00 |
| MINI-OUTLANDER | 3 | 2.52 | 0.00 | 0 | 0.00 | 1.49 | 0 | 9 | 0.70 | 1.46 | 0 | 0.00 | 1.01 | 0 | 16 | 1.46 |
| NISSAN-XTERRA | 5 | 4.20 | 1.64 | 0 | 0.00 | 1.02 | 0 | 43 | 3.36 | 6.03 | 1 | 2.33 | 0.65 | 0 | 66 | 6.03 |
| PONTIAC-TORRENT | 2 | 1.68 | 3.28 | 0 | 0.00 | 1.61 | 0 | 25 | 1.96 | 0.55 | 2 | 8.00 | 1.90 | 0 | 6 | 0.55 |
| SATURN-VUE | 9 | 7.56 | 14.75 | 0 | 0.00 | 1.51 | 0 | 138 | 10.80 | 11.87 | 3 | 2.17 | 1.75 | 0 | 130 | 11.87 |
| SUBARU-FORESTER | 6 | 5.04 | 4.92 | 0 | 0.00 | 2.06 | 0 | 36 | 2.82 | 3.20 | 1 | 2.78 | 1.04 | 0 | 35 | 3.20 |
| SUZUKI-GRAND VITARA | 0 | 0.00 | 3.28 | 0 | 0.00 | 0.00 | 0 | 2 | 0.16 | 0.18 | 0 | 0.00 | 0.15 | 0 | 2 | 0.18 |
| SUZUKI-XL7 | 1 | 0.84 | 0.00 | 0 | 0.00 | 2.25 | 0 | 3 | 0.23 | 0.37 | 0 | 0.00 | 0.91 | 0 | 4 | 0.37 |
| TOYOTA-FJ CRUISER | 7 | 5.88 | 0.00 | 0 | 0.00 | 0.67 | 0 | 77 | 6.03 | 0.00 | 5 | 6.49 | 0.81 | 1 | 0 | 0.00 |
| TOYOTA-RAV4 | 17 | 14.29 | 3.28 | 0 | 0.00 | 1.12 | 0 | 239 | 18.70 | 10.50 | 8 | 3.35 | 1.44 | 0 | 115 | 10.50 |
| SMALL UTILITY | 119 | 100.00 | 100.00 | 3 | 2.52 | 1.00 | 1 | 1,278 | 100.00 | 100.00 | 41 | 3.21 | 1.00 | 26 | 1,095 | 100.00 |