

3-31-93 Talked to John Greer, told him GM offering good terms. He asked if GM would be interested in Mall. I said they are dead set against it. He asked what would it take. I told him the only thing might be free land. He said it might be a possibility, and to tell GM to call him to discuss it. I told him I would tell Roch McLean.

4-2-93 Called Roch, told him about above, & to call Greer. He said GM is not interested even if free, but he had Greer's phone #.

Text of Don Signer handwritten notes, with clarification in parentheses:

3-31-93 Talked to John Greer (*Catellus representative*), told him GM offering good terms. (*Earlier that day, Roch McClain told me that the Newark property would cost \$8.00 per square foot, less a \$4.00 City of Newark buydown, for a net cost of \$4.00 per square foot.*) He asked if GM would be interested in Mall. I said they are dead set against it. He asked what would it take. I told him the only thing might be free land. He said it might be a possibility, and to tell GM to call him to discuss it. I told him I would tell Roch McLean (*should be "McClain."*)

4-2-93 Called Roch, told him about above, & to call Greer. He said GM is not interested even if free, but he had Greer's phone #.