



General Motors LLC  
Dealer Network Planning & Investments  
Mail Code: 482-A06-C66  
100 Renaissance Center  
Detroit, MI 48265-1000

**FEDERAL EXPRESS: 798895353160**

**PERSONAL & CONFIDENTIAL**

July 29, 2010

Donald R. Signer  
Signer Buick-Cadillac  
39639 Balentine Dr  
Newark, CA 94560

Attention: Donald R. Signer

GM is interested in receiving proposals for the potential Buick, GMC, Cadillac dealership opportunity to be eventually located at the approximately 3.5 acre site located at the corner of Boyce Road and Automall Parkway in Fremont, CA. Proposal should consider immediate establishment, on a temporary basis, at 39797 Balentine Drive in Newark, CA while a new dealership facility is constructed in Fremont, CA at the aforementioned site. You have been identified as a potential candidate that may have an interest in submitting a proposal for our consideration.

To help facilitate the development of your proposal package, we are providing all identified candidates with the following:

- Candidate Disclaimer and Agreement
- Proposal Submission Instructions
- Information Package
- Property Info (Boyce Road & Automall Parkway)
- Sample Proposal Template

NOTE: The information being provided supersedes any previous information or documentation you may have received on this subject.

In developing your proposal, please utilize the enclosed Sample Proposal Template to ensure that your proposal contains the necessary elements for our consideration.

Your entire proposal should be accompanied by an executed copy of the Candidate Disclaimer and Agreement and should be submitted to GM in electronic format (pdf) to: **thomas.trupiano@gm.com**. It will not be necessary to also submit a printed and/or bound version of your proposal as it will not be utilized for the review process. **Please refer to the Proposal Submission Instructions for more information.**

We ask that you submit your proposal no later than August 20, 2010. If we do not receive the completed proposal by that date it will indicate you have no interest in this opportunity and we will not consider any proposal submitted after the above date.

As specified in the Candidate Disclaimer and Agreement, GM makes no representations or promises whatsoever concerning whether the potential dealership opportunity is suitable for any candidate or whether, if GM accepts candidate's proposal and candidate establishes a dealership, that the dealership will be successful or profitable. It is specifically up to any interested candidate to do their own due diligence and investigation of the potential dealership opportunity and determine whether candidate wishes to submit a proposal. By submitting a proposal, candidate expressly agrees that GM has no obligation whatsoever to approve such proposal. In reviewing any proposal submitted, GM will consider all facts it determines relevant, and we expressly reserve the right to accept or reject any and all proposals at our sole and complete discretion.

Should you have any questions regarding this information or require additional information, please contact H. Caruthers at (925) 829-5474.

Sincerely,



 Dale Sullivan  
Regional Business Operations Manager  
Dealer Network Planning & Investments

Enclosures: Candidate Disclaimer and Agreement  
Proposal Submission Instructions  
Information Package  
Property Info (Boyce Road & Automall Parkway)  
Sample Proposal Template

EMAIL PROPOSAL TO: [thomas.trupiano@gm.com](mailto:thomas.trupiano@gm.com)

PROPOSAL DUE DATE: August 20, 2010