

Kindley 4-18-86

lunch at
Papillon's

1. "sub rosa" dual minority 15%
2. Academy has plenty
3. shopping center showroom etc.
4. minority fever high now
5. I'm a "viable candidate" or he wouldn't keep having lunch
6. OK to make proposal w/ hypothetical minority
7. minority would have 15% w/ 10 yr. buy out
8. Cad's mkt share slipped from ~33% to ~24%
9. need Cad dir in front for service convenience
& mkt share