

M.R. FARRELL & ASSOCIATES
MANAGEMENT AND URBAN DEVELOPMENT CONSULTANTS

July 21, 1987

Mr. Thomas H. Claridge
President
Claridge's LTD.
4300 Peralta Blvd.
Fremont, CA 94536

Re: Fremont Auto Mall

Dear Mr. Claridge:

Thank you for forwarding the dealers facility survey so promptly. Copies of the survey data have been forwarded to the project architect and are being incorporated into the design standards.

As we discussed during our meeting on June 25, 1987 it is our intent to develop a preliminary auto center plan which will be available for dealers review and comment by mid August of this year. We also intend to present a draft Sale Agreement, including land price, to the dealers at that time. Our goal is to work closely with each dealer to ensure that the auto center meets all of the dealers specific development requirements, is functional, and cost effective.

Once again, thank you for your assistance. I'm looking forward to meeting with you and the other dealers in August.

Sincerely,



Bruce D. Pope
Associate Consultant

BDP:sj

cc: Bill Jones