

Don Signer Buick, Inc.

38623 Fremont Boulevard • Fremont, California 94536
(415) 794-9333

October 6, 1987

Mr. W.E. Kindley
Zone Manager
Cadillac Motor Car Division
P.O. Box 23850
Oakland, CA 94623

Dear Bill:

I tried to reach you today to make an appointment to see you, but learned that you would not be in until Wednesday. After further thought I decided to update you with this short note rather than take you from what I'm sure is a busy schedule. Furthermore, I'm sure you have nothing more to tell me, as you have repeatedly told me would be the case until you receive open point approval for Fremont.

Last Friday I wrote a substantial nonrefundable deposit check for property in the Fremont Auto Center site at 680 and Mission Blvd. Closing is scheduled to be December 31, 1987. Individual property size requirements must be decided on and commitments made by that time.

As my financial commitment indicates, there is no question in my mind that the Auto Center will become a reality. The majority of the other Fremont dealers have put forth deposits as well. In my letter of September 11 I referred to the "window of opportunity" with which we had been presented. We now know the size of that window.

Since I haven't heard from you, I assume Fremont has still not become an open point. But I again urge you to consider the advantages to Cadillac of moving quickly on this project.

I anxiously await news of progress.

Sincerely,



Donald R. Signer

DRS/kg

