

C A T E L L U S



September 13, 1991

Mr. Donald R. Signer
DON SIGNER CADILLAC BUICK, INC.
38623 Fremont Boulevard
Fremont, CA 94536

Dear Don:

Based on our conversation the other day about your desire to be located within the Fremont Auto Mall, I would like to offer the following thoughts.

As you remember, we talked about the idea of entering into a build-to-suit lease agreement. I have talked to my people about this and it is our opinion that we would be amenable to entering into negotiations with you to do a long term lease of at least ten years for a build-to-suit store or stores for one or more franchises in the Fremont Auto Mall with the idea that the factory (General Motors) would also be signing the lease.

If this idea interests you, please let me know so that we can get together to see if acceptable terms can be arranged.

Sincerely,


Mark J. Crutcher
Project Director

cc: Mr. Roger Anderman, CITY OF FREMONT, City Manager
Mr. Dave Millican, CITY OF FREMONT, Finance Director
Mr. John Greer, CATELLUS, Director of Development

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CATELLUS DEVELOPMENT CORPORATION

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